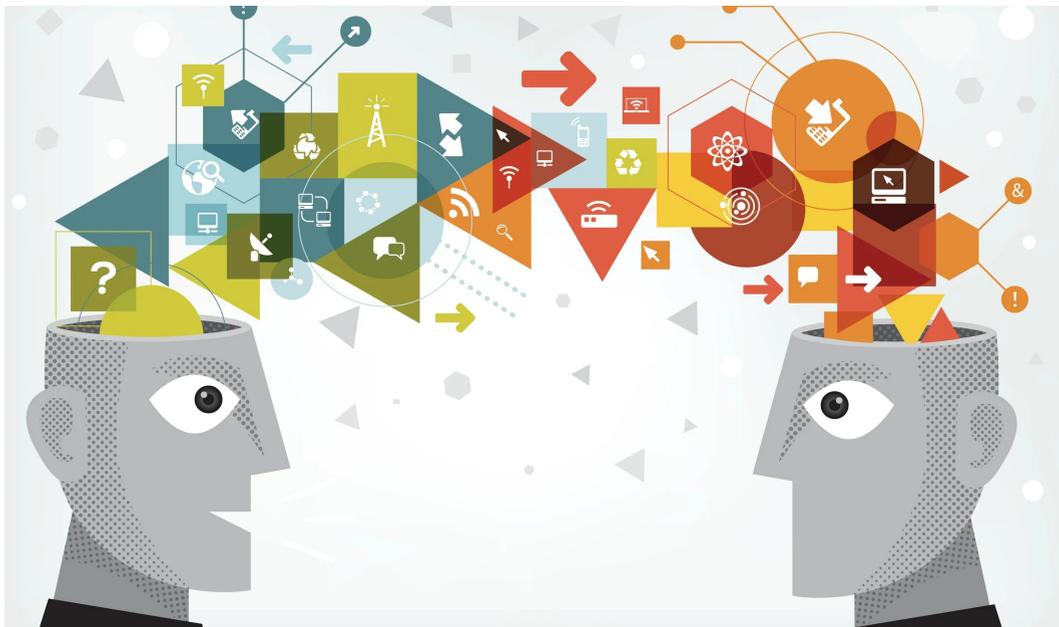


# PRINCIPLES OF COMMUNICATION THEORY



Dr. Kumar Ravi  
Geethu Bijil



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**PRINCIPLES OF COMMUNICATION  
THEORY**



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## CHAPTER 1

### A CONCISE INTRODUCTION TO COMMUNICATION THEORY AND MODELS

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#### **ABSTRACT:**

The underlying framework for comprehending the intricate process of human communication is provided by communication theory and models. A brief summary of the main ideas and principles of communication theory and models is offered in this abstract. This study examines the essential components of communication, the function of models in comprehending communication processes, and the relevance of communication theory in diverse circumstances by using insights from previous research. This introduction's first section focuses on the fundamental elements of communication. Information, ideas, and emotions are all exchanged through communication between people or organisations. In order to understand the dynamics of communication exchanges, it is essential to have a solid understanding of the sender, message, channel, receiver, and feedback. The significance of communication models is covered in more detail in the second area. Scholars and practitioners may analyse, explain, and forecast communication phenomena using models, which are simplified representations of communication processes. The linear model, interactive model, and transactional model are often brought up as examples of models that capture various aspects of communication complexity. Further research into communication theory and models advances the field's understanding, enhances communication techniques, and promotes deep relationships between people and communities.

#### **KEYWORDS:**

Channel, Communication, Information, Media, Social.

#### **INTRODUCTION**

The importance of communication theory is highlighted in the third component. By presenting insights into the cognitive, social, cultural, and environmental elements impacting communication outcomes, communication theory offers a systematic explanation of how and why communication happens. Frameworks for examining interpersonal, organisational, and mediated communication are provided by theories including the social exchange theory, cognitive dissonance theory, and media impacts theory. The point focuses on the applicability of communication theory and models in various circumstances.

In areas including interpersonal communication, mass communication, organisational communication, health communication, and intercultural communication, communication theory and models have real-world applications. Effective communication methods, conflict resolution, persuasion strategies, and relationship building approaches are all improved by understanding and utilising communication theory and models.

The basis for comprehending the complexities of human communication is provided by this succinct introduction to communication theory and models. People may improve their communication abilities and handle challenging communication circumstances more

skillfully by understanding the fundamentals of communication, appreciating the significance of models, and understanding the function of theory in diverse settings[1], [2].

Humans are social creatures. He needs communication to live. He must live in the society in which he both affects and is impacted by it. Living alone is impossible. The main character of the movie *Cast Away* is a castaway on a deserted island. On the island, he is the lone guy who is stuck. He manages to survive by making certain accommodations for his way of life, but he still feels alone. To make better use of his time, he retrieves a ball from among the wreckage of the crashed aircraft, gives it painted eyes, a nose, and a mouth, and then converses with it. He attempts to communicate and remain positive in this manner. People always want to convey their happiness, mirth, desire, want, thinking, etc. to one another. This cannot be easily suppressed. Expressing oneself is human. In the past, if someone needed to be punished for anything, society would excommunicate them. Excommunication was regarded as one of the worst penalties. The individual would be isolated from society. This demonstrates the value of communication in life[3], [4].

### **Theory of Communication**

As long as there has been humankind, there has been communication. Before language developed, people used gestures, facial expressions, painting, sketching, and mimicking different bird and animal noises to communicate. Since that time, communication has advanced considerably. The means of communication have changed along with the communication techniques. Throughout the course of human history, communication has been transformed by several technologies, including the development of paper, woodblock printing, moveable types, Gutenberg's printing press, steam engine, telegraph, radio, TV, and the internet[5], [6].

Any conveyance of an understandable, meaningful message is referred to as communication. It is impossible to properly comprehend a message that is incomplete and meaningless. The message may not be received if the selected channel is ineffective. The communication is not complete if the message is not received or if the intended recipient cannot understand it. In these situations, there may have been a communication breakdown or none at all. Only when the message is comprehended, recognised, and responded to by the recipient does transmission turn into communication. Both the message sender and the message recipient play vital roles in communication. The Latin word "communis," which meaning to impart, make common, or send a message, is where the word "communication" originates. Effective communication may be achieved by the use of words, gestures, body language, attire, hidden codes, facial expressions, etc[7], [8].

### **Physical Features of Communication**

A transmitter and a receiver are required for communication to take place in both directions. The message is encoded and sent by the sender, and it is received and decoded by the recipient. Both parties may establish contact in this manner[9], [10].

### **Flow of Communication**

It implies that the process is never stagnant. Due to the fact that it is cyclical, the process never ends. Words' meanings change throughout time. They alter according on the situation, sociocultural elements, etc. A word may have more than one meaning depending on the context, which is determined by a variety of sociocultural influences. In many cultures, the same phrase or gesture may indicate something quite different. For instance, kissing someone on the cheek in certain areas of the West is seen as a kind of welcome, but other nations like

India, it may not be. In the Indian subcontinent, it could be seen as an obscenity. Since language is the primary means of communication, we are fully aware of its enormous flexibility. Any message or text's intent would rely on a number of variables. The reader's comprehension of the material is also influenced by a number of variables, including his own comprehension capacity and social-cultural background. To communicate, the language employs symbols. Since words are but symbols, they may have many different meanings. Over time, the terms' meanings may develop or alter. For instance, the term "mobile" had a different meaning 30 to 40 years ago than it has today it meant "able to move." When someone uses the term "mobile," we immediately think of a mobile communication device.

**A channel is necessary for communication:**

It must be sent through a method that enables the transmission of messages. One may communicate via words, gestures, movements, signs, symbols, etc. The message may be delivered by radio, television, newspapers, books, etc. To communicate, at least one media is necessary.

**Media for Communication**

Three different forms of communication exist:

1. Interaction with others,
2. Commercial communication and
3. Public relations.

**Personal Relationships:**

Interpersonal communication is defined as communication between two or more individuals at the intimate level. Ex. a conversation around a dinner table with friends, relatives, etc.

**Enterprise Communication**

a method of communication when the message's main focus is business. Business communication includes, among other things, reports, memoranda, interviews, meetings, notifications, sales letters, order letters, and emails.

**Public Relations:**

a method of communication in which a lot of individuals are spoken to. Digital platforms, TV, radio, newspapers, and other mass media are a few examples. In accordance with The Oxford Dictionary, "Mass Communication is the imparting or exchanging of information on a large scale to a wide range of people." Mass communication targets a wider and more diverse audience. Other characteristics of mass communication include quick distribution and delivery and low unit costs to the clients. People used to physically converse with each other before mass communication was invented, but this method was time-consuming and had a limited audience. A professional communicator who speaks with the general public in order to transmit information, enlighten, educate, or amuse is often the sender of the message in mass communication. Numerous diverse audiences are served by mass communication. Apparently, Dennis

**A Brief Introduction to Communication Theory and Models**

According to McQuail, "Mass communication comprises the institutions and techniques by which press, radio, television, film, and other media disseminate symbolic contents to a large, heterogeneous, and widely dispersed audience."

## **Mass Communication's Goals**

Following are a few of the goals of mass communication:

1. To explain
2. To instruct
3. To enliven
4. Spreading knowledge
5. Convincing the intended audience
6. To serve as a conduit between the public and the government.

## **Mass Communication Theories**

The audience is greatly impacted by the mass media. Understanding the ideas of mass communication is essential for researching this impact. The first examples of mass communication theory were people sending messages from a single source to several recipients.

Popular mass communication theories include:

1. Regulatory Theory
2. Press Freedom Theory
3. Theory of Social Responsibility
4. Media Development Theory
5. Different Media Theory

Now, let's take a closer look at some of the popular theories: The Authoritarian Theory was developed in the 16th and 17th centuries. According to this view, the government or powerful bureaucrats directly control all sources of communication. The press and media are supposed to respect the authorities even if it is not directly in their hands. They should not communicate anything that offends them and should see themselves as subordinates to the authorities. There isn't much space for journalists to express their views and ideas. Their reports must be submitted to the appropriate authorities for censoring before to publication. The suppression of speech, public communication, or other information is known as censorship. In an authoritarian system, the government or the ruling class may regard censorship as a way to defend and prevent the populace from external dangers. Under this system, all media must adhere to the authority's rules to the letter. Any infraction might result in the media's licence being revoked.

Free Press Theory: Normative theories are the foundation of Free Press theory. A valid justification for the use of public disclosure to identify concerns is provided by normative theory. It seeks to show how making information public might result in better solutions. Libertarian theory is another name for Free Press theory. It implies that one is free to publish their views and opinions without any restrictions. English poet John Milton, who lived in the 16th century, was a proponent of this philosophy. There is no censorship in this system. Anybody is free to argue for or against the institution. It is founded on the basic right to free speech.

## **DISCUSSION**

The authoritarian theory and the free press theory are the two extremes, while the social responsibility theory is in the middle. This notion holds that the media is free to express its viewpoints. They are uncensored by the government. However, they must also consider how the news will affect society as a whole when disseminating it."Freedom of expression under

the social responsibility theory is not an absolute right, as under pure libertarian theory," claim Sibert, Peterson, and Schramm. The right to free speech must be weighed against other people's private rights and important societal interests.

According to alternative media theory, these media outlets are distinct from the mainstream or mass media. Subversive, grassroots, progressive, anarchist, radical, underground, independent, dissident, etc. are terms used to describe these media outlets.

The hypothesis is literally defined by the term "alternate." Alternative media seek to transform society in order to create a more just social, cultural, and economic system in which people are not seen as mere objects. Alternative media emphasises initiatives that are not for profit. It makes an effort to connect with the underrepresented group that is left out of mainstream media.

Development Media hypothesis: Dennis Mcquail put out this hypothesis. According to this view, the media in developing countries must assist the efforts of the government to develop the country. As any negative news may impede the country's economic progress, it should be helpful rather than critical of the government. It is anticipated that the media would support government initiatives aimed at advancing the country and improving the socioeconomic and political circumstances of its citizens.

### **Mass Communication Models**

Models of mass communication offer a deeper comprehension of the ideas. The modes of mass communication are often divided into three major groups: transactional, interactive, and linear. A linear communication model is a one-way communication model. Interactive communication is a kind of communication where the sender and receiver switch roles. According to the transactional model of communication, individuals may send and receive messages at the same time.

The typical forms of mass communication are as follows:

1. Aristotle's Communication Model
2. Shannon-Weaver Communication Model
3. Berlo's SMCR Communication Model
4. Lasswell's Communication Model
5. Wilber Schramm's Communication Model
6. The Gatekeeper Communication Model

### **Aristotle's Communication Model**

Around 300 B.C., Aristotle created this model. This paradigm primarily focuses on how the speaker's voice affects the listener. This is a one-way exchange between the speaker and the listener. Even today, politicians, army generals, and administrators of organisations utilise this technique to structure their speeches. It serves as a tool for public speaking. Aristotle states that the speaker's discourse should consist of three components under this approach. To produce an effective speech, the speaker must take these factors into account since they are interconnected.

**Ethos:** This is basically the speaker's credibility. It is the justification for the audience's attention. The listener may not be convinced by the speaker's arguments if they lack credibility. Credibility is the capacity to inspire belief and trust.

**For instance:** If a politician has a track record of zealously advocating for citizens, that politician may be taken seriously. When ill, a person visits a doctor because physicians have

the credentials to demonstrate that they are knowledgeable. Similar to this, someone with extensive expertise in financial planning benefits from reputation due to the variety of clients he has worked with over the years.

The first component of Aristotle's paradigm is this. A speaker should make evident the accomplishments he has made in his speech and inspire people to believe in him. By showcasing his or her accomplishments, credentials, expertise, etc., he or she should win the audience's trust.

Establishing an emotional connection with the audience via the use of numerous tactics, such as voice modulation, pauses, rage, grief, etc., is known as pathos. For instance: On the battlefield, the chief would passionately extol the virtues of martyrdom and patriotism. He would act in this way to inspire the warriors to fight bravely.

The two examples above, i.e. Without Logos, Ethos and Pathos are insufficient. The word "logos" refers to the argument being made by the speaker. The speaker will sway an audience based on his or her authority and ability to make them feel something, but in order to strengthen their faith in him or her, the speaker must provide the reasoning for what they have heard. As an example, if a manager is implementing an organizational-wide change, his communication should make it very apparent why this is being done. The argument must be presented clearly, regardless of whether it would save expenses or lessen staff burden. Otherwise, the audience could be forced to consider the change's eventual outcome. A diagram may be used to demonstrate the model: The speaker is the primary component of the model. A speaker makes a speech while taking Ethos, Pathos, and Logos into consideration. The setting can be a business setting, a political gathering, or a battlefield. Finally, the audience is affected by the speech.

### **Communication Model of Shannon and Weaver:**

This model was created for the first time by Claude Shannon and Warren Weaver in 1948. Because of its simplicity, it is a commonly used model. The model reveals:

**Sender (Information source):** This is where the communication originally came from. It could be a person, something, or any other kind of information source. The message, the recipient, and the medium or media are all decisions made by the sender. Messages may be conveyed orally, in writing, by body language, etc.

**Encoder:** This source transforms the sent message into signals that may be returned to the sender. It could be a tool, like a phone, or a person, like a translator.

**Channel:** Another name for the medium used to transmit the message. The internet is the media if it's an email. RF waves are the medium if it's a mobile device. Sound waves are used if face-to-face communication is taking place. Anything that intrudes into the communication channel and disturbs it is considered noise. Both internal and external noise is possible.

**Internal:** When the sender uses the incorrect spelling or pronunciation of a certain term. Similar to this, a misinterpretation of the sentence's meaning may occur when the recipient decodes the message. External noise is noise that neither the transmitter nor the receiver can control. A few examples are loudspeakers that are always playing music and cars that honk. The opposite of an encoder is a decoder, a source that transforms signals from transmitters to receivers in a language that the transmitter can comprehend.

**Receiver (End Destination):** The receiver gets the message in this last step of the communication process. Feedback is the last step in the communication process when the

recipient confirms that he or she has comprehended the content being sent. The four elements of the communication process are the sender, the message, the channel, and the receiver, according to Berlo's SMCR model. Different variables have an impact on these four components.

**Sender:** The source of the communication is referred to as the Sender. The process of communication has just begun. The sender is impacted by the following, according to the model.

**Skills in Communication:** These are abilities that one uses while communicating to others. It involves things like speaking, listening, reading, and writing.

This term refers to the speaker's attitude towards the listener.

1. **Knowledge:** The familiarity of the speaker with the subject.
2. **Social System:** The sender is also influenced by society's values, precepts, and attitudes.
3. **Culture:** The Sender's message is influenced by their culture as well.
4. **Message:**
5. **Content:** The message's body may be thought of as its content. It has a start and a finish. The message may be efficiently communicated by body language, gestures, and facial emotions.
6. **Treatment:** This describes how the communication is delivered, transmitted, or received.
7. **Structure:** This refers to the message's structure. For instance, the introduction, major point, and conclusion.
8. **Code:** This refers to the message's format. A text, a video, etc.

The channel is the means through which a communication travels from the sender to the recipient. It basically consists of the five senses.

**Receiver:** The recipient of a communication is the person to whom it is directed. The message is decoded by He/She. The recipient is influenced by the same variables that affect the sender. These are the abilities one employs while receiving and transmitting communication. It involves things like speaking, listening, reading, and writing.

This term refers to the speaker's attitude towards the listener.

**Knowledge:** The familiarity of the speaker with the subject.

**Social System:** The receiver is also influenced by society's values, beliefs, and thinking.

**Culture:** The recipient's message is also influenced by their culture.

### **Lasswell's Communication Model:**

Lasswell was a politician in the United States. He said that the best method to respond to a message or any contact is to provide five answers.

**Who:** Who is the sender of the communication in question. The location from which communication originates.

**What is said:** to comprehend and/or analyse the sender's message.

**Where Channel:** Essentially, this refers to the method via which the sender delivered the message. Consider radio ads, TV advertisements, emails, etc.

**Whom:** The message's intended recipient. It could be one person or a group of individuals.

**For what purpose:** to comprehend the impact on the recipient

### **The communication model of the gatekeeper:**

The American psychologist Kurt Lewin, who was born in Germany and is best recognised for his contributions to the theory of behaviour, created the Gatekeeper Model. The "Gate" in this model serves as a filter. a filter that only let the audience see certain information. The "Gatekeeper" is the person in charge of this filter or "Gate"

The person who receives messages from numerous sources is known as the Gatekeeper. He or she filters the information based on personal values and perspectives before letting only pertinent information through. It may include tossing out any material that might be divisive, any information that might cause societal discontent, or any information that would hurt the feelings of a certain group inside society. For instance: A TV news channel's news editor gathers information and news inputs from a number of sources and on a range of subjects. He could get information on the weather forecast, sports news, political news, etc. The editor may decide to ignore certain submissions because they are unimportant or might cause political upheaval, among other reasons.

### **Wilber Schramm's Model of Communication**

Wilber Schramm created this simple communication paradigm in 1954. The sender, the message, and the destination are the three fundamental components that this paradigm emphasises. The model provides thorough explanations of encoding and decoding. This concept holds that communication cannot occur unless the sender and the recipient have shared areas of expertise. If the sender and the recipient have similar fields of expertise, communication is straightforward and straightforward. Wilber Schramm asserts that a communication is only effective when the recipient comprehends the sender's intended message. The communicator learns the words' denotative and connotative meanings via experience. Due to this learning, the message's intricacy may be readily understood. The communicator is capable of understanding both the surface-level and deeper meaning.

## **CONCLUSION**

There are two sides to every conversation. It is the most important factor in separating us from other animals. The art of communication has changed throughout the course of human history. Different forms of communication exist. Communication theories and models have been established by academics in the field. We can better comprehend the communication system thanks to these ideas and models. In the era of globalisation, good communication is crucial. Through the study of ideas and models, the communication process will be better understood, making it feasible.

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## CHAPTER 2

### MEANING, SIGNS, CODES AND SIGNIFICANCE IN COMMUNICATION

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#### **ABSTRACT:**

The study of communication requires an understanding of meaning, signals, codes, and importance. This summary gives a general review of these ideas and explains how important they are for comprehending the dynamics and process of communication. It investigates how meaning is created, the use of signs and codes, and the overall relevance of these components in communication situations, drawing on current literature and communication theories. The idea of meaning is the subject of this abstract's first section. Meaning is the interpretation and comprehension that people give to messages or symbols used in communication. The subjective aspect of communication is highlighted by the fact that it includes both the sender's intended meaning and the recipient's interpretation of it. For efficient communication and to prevent misunderstandings or misinterpretations, it is essential to comprehend how meaning is formed and conveyed. In the second area, codes and signs are explored. Words, gestures, visuals, and sounds are all examples of signs, which are the fundamental building blocks of communication. Messages are conveyed by signs, which also have significance. The usage of signs within a certain context or culture is governed by codes, which are systems of laws and customs. The way that people perceive and comprehend signals is influenced by a variety of codes, including spoken language, body language, and cultural symbols. Additionally, the importance of meaning, signals, and codes goes beyond the simple communication of information. As it reflects and shapes both individual and group identities, norms, and values, communication has social, cultural, and symbolic importance. It is crucial for creating power dynamics, forming social relationships and reinforcing them, affecting attitudes and behaviours, and promoting social change.

#### **KEYWORDS:**

Communication, Information, People, Signal, System.

#### **INTRODUCTION**

The definition of communication is the intelligible transmission of a message from a sender to a recipient. The communication is ineffective if the recipient does not comprehend the sender's intended message. Half-cooked broth might be difficult to digest. People connect with one another to exchange views, opinions, joys, sorrows, disappointments, etc. It's stated that people can speak, fish can swim, and birds can fly. The ability to communicate between humans and other species of life is unparalleled. What sets humans apart from other animals is their talent. Animals can only express urgent matters like hunger, threat, or danger. Humans may converse about a variety of subjects, such as poetry, war, philosophy, physics, and arithmetic in addition to the fundamental ones [1], [2].

There are several definitions for the term "communication." Communication is described by the Oxford Dictionary as "the activity or process of expressing ideas and feelings or of providing information to people." According to the Cambridge Dictionary, communication is defined as "to share information with others by speaking, writing, moving your body, or

using other signals." It is obvious from this definition that communication requires at least two persons to interact with one another in order to convey information. The Latin noun or verb *communis*, which meaning "to make common," is the root of the English word "communication." In the course of communication, the sender and the receiver come to share thoughts or messages. All human endeavours and areas, including philosophy, mathematics, history, the arts, science, and commerce, have made considerable use of communication. All of these disciplines may benefit from it. The printing press, telegraph, radio, television, and internet are just a few of the technologies that have contributed to the fast rise of modern technology and altered the way people interact with one another. In the past, there was relatively little communication. We now live in a time period known as the "age of communication." Everybody benefits from communication, including the individual, the family, the community, and the government. The people should be informed on the governments' goals, programmes, etc. The development of mass communication has made communication easier in all fields, including education, agriculture, health, business, and industry[3], [4].

A very difficult topic to answer is how humans first began to communicate. Undoubtedly, we did not begin speaking following a gathering of individuals around a table. We didn't intentionally start talking about any one term. The development of human languages into their current state has taken thousands of years. According to Brian Handwerk, a change in the throat's anatomy throughout evolution gave humans the ability to speak. It is possible that before humans established a spoken language, they communicated using gestures. They may have begun exchanging harsh yells, grunts, hooting, giggles, and other sounds to communicate[5], [6].

Information does not always flow freely in communication. The process of communicating comprises sending, receiving, and interpreting messages. There is a tonne of information coming from many sources. The proliferation of information is nothing new in the big data era. But it only results from efficient communication. Information must be sent such that the recipient fully comprehends the message in order for it to qualify as communication. It might be said that there was either no communication at all, inadequate communication, or misunderstanding if the recipient is unable to understand what was communicated to him[7], [8].

Technology has significantly altered how communication is done nowadays. From personal communication to mass communication and from mass communication to contemporary interactive communication has been the route. We may conduct interactive contact with the aid of video, videotex, teletext, teleshopping, telephones, mobile phones, electronic mail, etc. thanks to new media[9], [10].

## **DISCUSSION**

The employment of gestures, signs, symbols, tones, and other communication tools is widespread. Semiotics is the study of signs. Something that is used to communicate is a sign. These signs' connotative or denotative meanings are both possible. The study of signs and symbols as a component of communication is explored by semiotics. Ferdinand de Saussure, a Swiss linguist, developed the semiotics theory. Saussure saw language as a system of signs. Charles Sanders Peirce, a different scholar, classified signs into three types and described a sign as "something which stands to somebody for something." Icon, 2. Index and three. Symbol. The fact that a symbol can never have a clear meaning was emphasised by Pierce. Since there isn't any sign that can express an idea as well as this one, it must be used when it is absolutely necessary.

The basis of all communication is signs. It is the most basic kind of meaning. A symbol signifies something distinct from itself. An concept or item and a symbol are connected by their meaning. A symbol, an item, or a concept has a link to its meaning. Signs are used to warn, advise, restrict, and inform. We often discuss danger signals, indicators of love, friendship, etc. On a school route, we can tell it is a quiet area when we see a horn crossed. The listener knows the meaning of the word "table" when it is stated because he associates it with the item. Instead of using the word "table," you might use an image of a table to indicate to the receiver what you want them to understand. Physical gestures may be used as indicators to convey ideas. A smoke in the woods indicates a forest fire.

In a given culture, a symbol is anything that denotes another meaning. Symbols have a distinct significance. They are used to transmit information from one individual to another. Typically, symbols have connotative significance. They are used to arouse certain feelings in the message's addressee. People may communicate their views of the physical world by using symbols. An action, an occasion, a person, a season, an emotion, etc. may all be represented by a symbol. Both receptive and expressive communication may be carried out via symbols. Symbols may be found in things, portions of things, images, text, motions, gestures, signs, and speech. Since ancient times, people have used colours, flags, and signs to denote meaning, such as the white flag to signify surrender and the rose to denote love. Poets use symbols in writing to portray and express certain moods, emotions, ideas, deeds, etc.

The majority of communication is symbolic. Since the words we employ are nothing more than symbols that stand for meanings other than their literal meanings, whatever we try to express is always symbolic. With the exception of onomatopoeic words like hiss, bow-wow, snap, splash, etc., the relationship between "words" and their meanings is arbitrary. Additionally, usual is the metaphorical connotation. There are verbal and non-verbal symbols. An essential technique for enhancing verbal communication is nonverbal cues. Different body language, gestures, and postures all transmit different meanings. The interpretative community is aware of how they have been historically and culturally defined. The symbols are the motions. However, gestures might have diverse meanings depending on the culture. Something that is deemed normal in one culture could be prohibited in another.

### **Codes of Communication**

Coding, in general, refers to the application of a specific system for object identification. Examples of coding systems include mathematical symbols, punctuation, and musical notation. The primary means of communication are words. The words are only codes that are used to transmit or receive messages. We may utilise code in daily life for a variety of purposes. Army soldiers may use a linguistic system that can only be understood by those who are familiar with it. A pair may choose a different method for their private communication. Similar uses of the term "code" may be found in communication theory. One object stands in for another in a system known as "code." a mechanism that establishes a message's meaning. We shall refer to the latter as communicative codes in order to separate them from codes in the broad sense and codes that have a first-order function in fostering understanding among individuals. A code is a set of communication guidelines that a person or organisation uses.

We may use a traffic light as an example to better comprehend this. Different colours are employed at traffic signals as codes to send messages to oncoming vehicles. People are aware that they may go if a green light is shown, whereas a red light signals that they must stop. The public can understand this system of codes. Understanding codes is crucial to understanding

semiotics. In order to properly transmit a message, both the sender and the recipient utilise these codes. It is related to the concepts of encoding and decoding.

Encoding is the process of placing a message into a code throughout a communication cycle. Information, ideas, views, etc. are encoded using a code that is understood by both the message's sender and recipient. Stanley Fish described it as a "interpretive community." A person who speaks a different language could not get the message. For instance, if you speak Hindi in a village where everyone speaks Telugu and no one understands it, no one would be able to comprehend you at all. Therefore, it's crucial to convey the message in the appropriate code and context.

Decoding: Only speakers of the given language system are capable of deciphering the encoded message. Decoding is the procedure used to understand a message. By analysing the message's meaning, a message is translated into ideas in this process. A message's interpretation and analysis are part of the decoding process. Successful communication requires effective decoding as a necessary component. Miscommunication may result from any message misunderstanding. It will cause misunderstandings and confusion. The receiver's perception, comprehension of the context, and grasp of the coding system all play a role in the message's meaning. In context, the words are given meaning. The communication codes have been divided into two groups by communication experts: verbal codes and nonverbal codes. The following are some communication codes: The most significant means of human communication that sets humans apart from other living things is language. Both spoken and written language exist. The development of humans has relied heavily on the use of language.

### **Communication Code Types**

All forms of art use aesthetic rules to communicate. Acting, singing, dancing, sculpting, and other kinds of art are excellent illustrations of human brilliance. They convey ideas, feelings, wishes, etc.

Written, aural, and visual codes are further subdivided into aesthetic codes. Audio codes include things like songs, stories, idioms, and more. Visual codes may be seen in things like acting, painting, photography, theatre, and architecture.

Examples of written aesthetic codes include play, poetry, and novels. The Indian Rasa theory encompasses a thorough investigation of the aesthetic codes' significance as a means of communication. In aesthetic codes, the signifier might represent many signifieds. They are hence known as polysemic. In aesthetic codes, the term has connotative significance.

These are the communication protocols that science uses: logical codes. Examples of logical codes include mathematics, Morse code, Braille, and others. The receiver of the communication is given a special meaning by these codes. Logical codes have a specific meaning since each signifier stands for a different signified. Given that the codes are monosemic, the meaning is denotative.

### **Voice Code:**

In communication, it's not only the words that count; also, how they are said. Pitch, accent, stress, tone, and other features are regarded as paralinguistic. These paralinguistic components help language in communication. The same statement might have distinct meanings when spoken in various tones. For instance, "Did you drink tea?" may be pronounced in several ways to convey various meanings. The message's purpose may likewise be altered by changing the pitch or emphasis. Indicators of vocalic behaviour include commas, semicolons, periods, ellipses, question marks, and exclamation points.

## **The Essentiality Theory**

The term "sign" was first used by linguist Ferdinand de Saussure in his book *The Course in General Linguistics* (1916), which defines signification as "the act or process of signifying by signs or other symbolic means." He asserts that a sign consists of two parts: a signifier and a signified. The written or spoken word "table" stands for the object "table," for example, as a signifier. The notion or thing that the communicator seeks to conjure is known as the signified. According to Saussure, there is no innate connection between the signifier and the signified. It is a random relationship. The term "table" and the corresponding object "table" have no logical relationship.

The American linguist Charles Sanders Peirce expanded on these concepts by classifying signs into three categories: icon, index, and symbol. Anything that physically resembles the concept or item being expressed is considered an icon.

The image or photograph of a table is inextricably linked to the word "table." A symbol that directly relates to a concept or an item is called an index. An example of an index might be smoke from a fire. There is no intrinsic relationship between signifier and signified in a symbol. It is customary to use the connection that the communicator understands. These ties are products of social and cultural construction. Words, images, colours, gestures, and other forms of expression might all be used as symbols. Between linguistic value and meaning, Saussure draws an important difference. He admits that value is a component of signification but maintains that the two concepts are distinct. A word may have a particular signification or meaning, but this will not be the same as its value since the latter is decided by "the concurrence of everything that exists outside it."

All living things utilise communication, hence it has enormous significance. Even insects, animals, and birds can communicate. The wolves howl to unite, while the dogs bark to converse. The birds twitter. But human communication is more complicated and evolved. Life as we know it grinds to an abrupt halt if communication is broken.

The fundamental necessity is communication. It is essential for all animals to communicate, but social animals especially. To coexist, exchange knowledge, express pleasure and sadness, defend against assault, hunt, and fall in love, communication is necessary. "The desire for communication in humans is just as powerful and fundamental as the needs for food, sleep, and romance. It is a need for both individuals and society, according to Kumar, Keval J.

in *Mass Communication in India*. Physical, biological, and social needs all compel us to communicate. Each of our five senses touch, taste, hearing, sight, and smell can be used to communicate. Excommunication is used as a kind of punishment when we wish to discipline someone. The worst kind of punishment a person can get is isolation. Even animals engage in this kind of behaviour. If a creature is separated from the pack, it will perish. Lack of communication might result in psychological issues such as emotional trauma.

As previously said, communication is beneficial in every field, including agriculture, education, health, business, and security. To connect with its population, the government employs mass communication techniques. It shares its stance on these and all other domains. The people and the government are brought together via the media.

The introduction of digital platforms has significantly altered how we interact. In the past, people would communicate via runners, horses, and carts, which would take a lot of time. Communication is now moving quickly. One may get in touch with the message's receivers in a split second. In a short amount of time, the government connects with the people through

digital channels. It is helpful while facing difficulties. The ability to communicate quickly saves many lives since timing is of the essence.

As long as there has been humankind, there has been communication. Humans have created a linguistic system that successfully communicates the meaning of the intended message. codes for communication. Humans may communicate with each other by using the assistance signals. Communication theory academics have made an effort to comprehend communication phenomena. There are several communication codes that have been created. The significance of meaning in communication has been investigated by academics including the founder of modern linguistics, Ferdinand de Saussure.

### CONCLUSION

The importance of meaning, signals, and codes in communication. The use of suitable signals and codes that are in line with the intended message and the cultural or social context as well as agreed understandings are essential for effective communication. People may traverse a variety of communication situations and overcome possible hurdles by having a thorough understanding of the cultural, social, and environmental elements that affect meaning and the usage of signs and codes.

In conclusion, essential concepts in the study of communication include importance, meaning, signals, and codes. Effective communication and the development of deep bonds between people and groups are facilitated by the formation and interpretation of meaning, the use of signals and codes, and the comprehension of their importance in varied circumstances. By investigating these ideas, people may improve their communication abilities, master a variety of communication settings, and get a greater understanding of the intricate nature of human connection.

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## CHAPTER 3

### STRUCTURALISM THEORY AND APPLICATIONS, SEMIOTIC METHODS AND APPLICATIONS

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#### **ABSTRACT:**

Understanding and analyzing numerous fields, such as literature, linguistics, anthropology, and cultural studies, have benefited greatly from structuralism theory and semiotic techniques. An overview of structuralism theory, its fundamental ideas, and its applications in several domains are given in this abstract. It also looks at semiotic techniques, which are closely related to structuralism, and how they may be used to understand signs and symbols in cultural and communicative situations. The structuralism theory is the subject of this abstract's first section. Midway through the 20th century, structuralism evolved as a theoretical framework for examining the underlying systems and structures that underpin human behaviour, language, and culture. Instead of concentrating exclusively on individual components, it emphasises the study of links, patterns, and connections between parts. The idea that connections within a system provide meaning and the notion that people are moulded by wider social and cultural systems are two fundamental tenets of structuralism. The second area explores how structuralism theory is used in different academic fields. Structuralism provides methods for examining narrative frameworks, motifs, and recurrent themes in literature and literary criticism. It offers perceptions into the basic principles and grammatical constructions in linguistics. Structuralism aids in identifying and interpreting common cultural symbols, rituals, and mythology in anthropology and cultural studies.

#### **KEYWORDS:**

Communication, People, Signal, Structuralism, Semiotic, System.

#### **INTRODUCTION**

The semiotic techniques, which have strong ties to structuralism. The study of signs and symbols, as well as how they convey meaning in communication and society, is known as semiotics[1], [2]. Decoding signals and comprehending their cultural, social, and contextual relevance are both parts of semiotic study. The interaction between signs, their signified (the meaning or idea attached to the sign), and their signifiers (the actual shape of the sign). The discussion of semiotic approaches' applicability in diverse fields is covered in the fourth component. In advertising and marketing, semiotic analysis is often used to comprehend how signs and symbols affect customer behavior and communicate messages[3], [4]. Semiotics aids in media studies by analyzing the visual and linguistic components of media texts to reveal underlying ideologies and meanings. Semiotics helps in the interpretation of cultural artefacts, rituals, and practises in cultural studies by illuminating their symbolic and social importance.

The main goal of communication is to be understood, or to be able to comprehend the message that has been sent. The language was developed by people. Due to the language's ambiguity, they are not in control of it despite using it often. Both connotative and denotative meanings apply to the terms. The connotative connotation is what gives the communications

their ambiguous nature. We constantly communicate with one another in our everyday lives. How well we communicate with one another affects all of our behaviours and ideas. Due to its increasing significance in daily life, this era is known as the "age of communication." Effective communication is essential to business success. To get their word through, governments require efficient communication techniques. Effective communication is essential to the health industry. Only a teacher who can effectively communicate will be able to instruct. In contemporary culture, communication is a crucial, ubiquitous, and significant behaviour[5], [6].

One must have a deep understanding of the intricacies of communication in order to communicate effectively. The student should be able to explain how the communication process operates, how the various communication components interact, and how communication theory functions. Individuals use symbols to construct and interpret meaning in their surroundings throughout the social process of communication. In *Introducing Communication Theory*, West and Turner state this. To transmit a message, communication uses tools like signs and symbols. It is crucial to learn signals and how they function in a linguistic system in order to communicate effectively. Let's go more deeply into the subject of structuralism and semiotics.

### **Semiotics**

The study of signals that a communicator uses to communicate a message is known as semiotics. In semiotics, communication by signs is studied. It is a method of seeing the world and comprehending the immense effects that the environments and cultures in which we unconsciously live have on all of us. Semiology is the study of signals used in communication. The Greek word "semiosis" which meaning "sign" is where the term semiotics originates. "The study of signs" or "an epistemology about the existence or actuality of sign in social life" is how semiotics is defined. The idea that signs and symbols communicate the message in the process of communication was first introduced by the Greeks during their study of philosophy and medicine. To determine the aetiology of the condition, they looked at the symptoms of the illness. The writings of Aristotle had a significant role in the development of semiotics theory. St. Augustine later divided signals into three groups: holy, conventional, and natural. The relationship between meaning and human understanding was outlined by John Locke in his "Essay Concerning Human Understanding"[7], [8]."

The current semiotics theory was created by the Swiss linguist Ferdinand de Saussure. A sign denotes something different from itself. There are many different kinds of signs used in communicating. There are several systems that use signs to communicate a message in addition to more direct communication methods like language, Morse code, and traffic signals. A symbol is a form of sign that denotes another meaning and carries connotations. Symbols have established meanings. Symbols are used to symbolise things that go beyond their literal meaning. They may take the shape of words, persons, markings, places, or abstract concepts. Symbols are used not just in literature but also in a wide range of other disciplines, including business, arithmetic, technology, sports, and design. In order to direct traffic, symbols are employed at traffic signals. They are also used in factories to train employees operating equipment and to signify safety and security directives. To a member of a given group who adheres to the same set of social norms and conventions, body postures, gestures, social rituals, clothing taste, etc. all transmit a message. Semiotics is the study of the customary, cultural practises that give signals a clear meaning[9], [10].

As was covered in the previous chapter, Charles Sanders Peirce, the founder of American semiotics, classified signs into three categories after Ferdinand de Saussure: icons, indices, and symbols. A symbol's intrinsic commonalities enable it to directly communicate meaning. For instance, a picture of a dog communicates the idea of a four-legged animal that barks. Index and its signified have a natural relationship, such as when smoke indicates a fire. The third component symbol is a legitimate indication. Here, the signifier and signified have a traditional relationship. It is not organic. The signals might be audible, visible, or acoustic.

As the meaning is usually ingrained in the linguistic system that we acquire from infancy, we subconsciously interpret the meaning of the words, gestures, postures, visuals, and so forth. Our grasp of the traditions and culture of the society in which we live affects our capacity to comprehend these meanings. We need to be able to properly grasp the background, culture, and tradition in order to interpret these indications. In various circumstances, the same gesture could have a distinct meaning. In one situation, a guy giving the thumbs up denotes that everything is well. "Saussure suggests that semiology be "recognised as an autonomous discipline with its own object like all the other sciences," with the meaning that if a man makes the identical gesture by a roadside and signals it to the passing automobiles, it implies he is asking for a ride. It is necessary to study language "in itself," as opposed to, as in the past, in relation to other things. To find out what makes language a "special system," linguists must first understand what other semiological systems have in common with language.

Many structuralists are semioticians as well. The semioticians "handle any collection of social phenomena or productions as texts," that is, as self-sufficient, self-ordering, hierarchical structures of differentially determined signs, codes, and rules of combination and transformation that give the texts "meaning" to members of a specific society who are skilled in that signifying system. A Glossary of Literary Criticism. Semiotics was used by Claude Levi-Strauss to study cultural anthropology. Semiotics has been integrated into Freudian psychoanalysis by Lacan. In his semiotic examination of ads, Roland Barthes also used Saussur's semiotics theory. There is no elaborate sign system independent of language. According to Barthes, the four sets of words language, speech, signifier and signified, syntagm and system, and denotation and connotation include the four "elements" of semiology. Both denotative and connotative meanings may be attached to a word.

A denotative meaning is one that is clear-cut and precise. Its meaning is referential. A connotative meaning is one that is suggestive. The term has ambiguity because of its connotative meaning. Humans are capable of expressing their immensely complex thoughts, ideas, and emotions in connotative ways. Therefore, connotative meaning has a larger importance in literature. However, denotative language is required in the fields of law, commerce, and science. No room for misunderstanding exists in it. Barthes agrees with many other theorists in characterising language as "a collective contract which one must accept in its entirety if one wishes to communicate" when discussing Saussure's relationship between language as a structure and speech as a sequence of individual actions. History of Literary Criticism, M. A. R. Habib

**New criticism:** Deconstruction theory and structuralism both criticised a widely held doctrine. Prior to then, philological and historical analyses of the language were conducted. It was a diachronic method of language study. But Saussure adopts a synchronic method for studying language.

**Applications of semiotics:**

Non-linguistic sign systems are also studied by semiotics in addition to linguistic sign systems. Every cultural occurrence may be investigated as a kind of communication,

according to Umberto Eco, an Italian author and semiotician. In several disciplines, semiotics theory is put to use. Roland Barthes, a French semiotician, used semiotics theory to marketing in the 1950s. In his 1957 book "Mythologies," he emphasised the significance of employing semiotics to investigate media and its impact on audiences. He looked at the interaction between the media and the audience. Later, several academics used semiotics theory in a variety of domains. In 1976, Holman's dissertation "Clothing as Communication: An Empirical Investigation" examined consumer behaviour and culture while applying the idea of semiotics to the area of marketing. In marketing and advertising, both verbal and nonverbal cues are employed to communicate with the target audience. The customers decipher the message that is encoded by the brands. The consumer filters the message via myths, beliefs, values, symbols, etc. throughout the decoding process. One must examine verbal signals, visual signs, and symbolic messages to comprehend this semiotics. The study of cognition, anthropology, culture, literature, cinema, music, photography, theatre, and translation are a few additional subjects that make use of semiotics theory.

### **Building Block Theory**

#### **The Beginning and Growth of Structuralism:**

The development of semiotics into structuralist theory. The foundation of this structuralist philosophy is the writings of Ferdinand de Saussure. He is credited with founding modern linguistics as well. Since World War II, structuralism has become a significant school of thought. At the beginning of the twentieth century, the work of the Swiss linguist Ferdinand de Saussure served as the primary inspiration for structuralist theories in linguistics and literary studies. A key text on structuralism is the book *Course in General Linguistics* (1916), which is a compilation of Saussure's lectures put together by his pupils. Roman Jakobson's continuous work in linguistics, semiotics, and literary analysis is where the word "structuralism" was first used. "In its earliest manifestation, as exemplified by Lévi-Strauss and other writers in the 1950s and 1960s, structuralism cuts across the traditional disciplinary boundaries of the humanities and social sciences by attempting to provide an objective account of all social and cultural practises, in a range that includes mythical narratives, literary texts, advertisements, fashions in clothing, and social decorum patterns. Glossary of Literary Terms, M. H. Abrams

Let's use one example to better grasp the word structuralism. If a window is removed from a home or structure, it will no longer function as a window. Only when it is a component of the larger construction known as a building does it make sense to be a window. Only within the unique framework of the structure can windows, doors, etc. take on meaning. When considered in relation to the overall construction, including the wall, the existence of a window makes sense. The example in question has two facets. The individual components of a building are always subservient to the total. The second point is that the component elements have significance when compared to other elements of the same structure. The individual components individually cannot make sense in the same way that they do within the framework. It is arbitrary how the components of a structure are arranged in respect to one another. It isn't sensible, illogical, or natural. The structure's rules are arbitrary, and they have no underlying significance.

According to Saussure, language functions as a structure. Independently meaningful words are combined to form language, which is used for communication. Language is a way of meaning things. We already covered Saussure's sign, signifier, and signified theory in the previous chapter. Sign consists of two parts: signified, which is the idea component of the sign, and signifier, which is the sound component of the sign. The signified is a mental

notion, while the signifier is a verbal picture. Saussure continues by stating that the signifier and signified have no intrinsic or natural connection. The relationship is arbitrary since it is clear that different signifiers exist in various languages for the same signified. For instance, the word "chair" is "Khursi" in Hindi and "Khurchi" in Marathi. Saussure contends that the signifier is not generated from the signified because else there ought to be some innate connection between the two. According to Saussure, a signifier can only represent anything in connection to other signifiers in a linguistic system. It may not convey the concept on its own if taken out of context. In the same way that a building serves as a structure, language too serves this purpose. Language's component pieces receive their meaning from their interrelationships within the linguistic structure. The meaning of each of the language's component pieces relies on how negatively they are linked to one another. Each word is in antithesis to the other. According to structuralism, language is thought of as a self-contained, self-regulating semiotic system whose constituent parts are identified by their interrelationships. The language has its own specific set of guidelines.

The structuralist approach to literature uses linguistics as a model to explain literature, in contrast to stylistics, a linguistic approach to literature that seeks to explain how language is utilised in a specific literary work. While structuralism is not concerned with the meaning of a specific work, it does pose the basic question of how meaning is even conceivable. It is concerned with the circumstances around meaning and the structures that enable meaning. With the growth of linguistics research, semiotics and structuralism have both evolved. The semiotics and structuralism concepts that Ferdinand de Saussure established are fundamental.

The meaning of the phrases is arbitrary, according to Ferdinand de Saussure. The spoken or written "word" that is employed to convey a word's meaning does not inherently, naturally, or logically correspond to that meaning. There is no one, correct interpretation of a text. Conventionally and culturally, the terms have meanings associated with them. The meaning of the words may not be clear if they are used alone or out of context. Depending on the situation, the connotation varies. In several settings, a same word may have a diverse meaning.

Let's look at the following assertion: On their date night, he gave his date a date box. Date is used to indicate something distinct in this statement. The same word might have many meanings in a single statement. "In language there are only differences without positive terms," says Saussure. Whether we pick the signifier or signified, language contains only conceptual and phonic distinctions that have arisen from the system and neither concepts nor sounds that existed prior to the linguistic system.

In his discussion of language and parole in synchronic structural analysis, Ferdinand de Saussure goes on. A framework of communication between many people is the language system. According to him, a person's individual utterances can only be a component of their overall structure, never the structure itself. Saussure contrasts parole, which refers to real oral and written communication by a member or members of a given speech community, with langue, which is a system of internalised, shared norms controlling a national language's vocabulary, syntax, and sound system. He does this using the analogy of a game of chess. Parole is the use of actual words at a certain moment. Everyone who speaks a linguistic system shares a lingua franca. The parole's ability to be understood is a result of the common nature of the languages.

Saussure also discusses the relationship between language and mind. The use of language gives the ideas their correct form and personality. The concepts are little more than a scattering of hip bricks before language even exists. Language's function is to "create a bridge

between thought and sound." Saussure criticised the widely accepted theory of meaning. In France, structuralism theory was widely used. In the 1960s, it was imported to America. Roman Jakobson, Jonathan Culler, Michael Riffaterre, Claudio Guillen, Gerald Prince, C. S. Peirce, Charles Morris, and Noam Chomsky were among the major theorists. The significance of Saussure to structuralism and linguistics may be summed up as follows:

1. Sign, signifier, and signified concepts
2. The random association of signifier and signified, excluding onomatopoeic terms
3. All linguistic components' identities are defined by discrepancies
4. The language and speech notion.

Ferdinand de Saussure left a legacy that was continued and the idea of structuralism was further explored by Roland Barthes. In fact, this change is seen to mark the passage from structuralism to post-structuralism. Roland Barthes introduces the notion of "death of the author" to present the idea of the text as a place of free play or pleasure. Marxist authors like Brecht, Sartre, and Saussure had an impact on Roland Barthes. *Writing Degree Zero* (1953), *Mythologies* (1957), and *The Pleasure of the Text* (1973) are some of his important works. In 1968, his most well-known article, "The Death of the Author," was published. The most important thesis put out by Barthes is that myth is not a thing, a concept, or an idea but rather a language, a mode of communication. It is a kind of signifier, and the manner it expresses its meaning determines what it is. Barthes bases his theory on Saussure's semiology, which he claims has three terms: signifier, signified, and sign. According to him, a sign is made up of a signifier and a signified. Saussure believed that the relationship between signifier and signified was arbitrary, whereas Barthes asserts that there is a link between the two. According to Barthes, social agreement and formal education have resulted in a relationship that is essential between the signifier and signified. According to a collective contract, "the connection, the act of signification, is a process and over time, the connection becomes naturalised." *History of Literary Criticism*, M. A. R. Habib

Roland Barthes recounts a line from Balzac's book *Sarrasine* in his essay "The Death of Author": "This was woman herself, with her sudden fears, her irrational whims, her instinctive worries." He asks a lot of questions at the beginning of the conversation and challenges the authorship of the text. Are they the author's own words or those of the character? Does the author base this statement on conventional knowledge or on his own ideas? According to Barthes, we will never know the solutions to these questions. The author claims that "writing is the destruction of every voice, of every point of origin." Who wrote this? The writer is an outcome of society. He learns every bit of knowledge from the society's norms and customs. Barthes claims that the concept of authorship is contemporary. In the past, authorship did not exist. The works were credited to the society's accumulated knowledge. People really used to think that the author was only a human intermediary between the divine and mankind. The text's creator is unable to provide a single interpretation. The reader response hypothesis that was subsequently established seems to have its roots in this argument. There cannot be only one meaning to the passage. The text is a collage of phrases culled from the many cultural hotspots: The text cannot be given a definitive meaning (signified). It is alive and always changing at the expense of the author's passing. As a result, literature does not provide a clear and conclusive interpretation for the text.

Mimetic criticism (the belief that literature is primarily an imitation of reality), expressive criticism (the belief that literature primarily expresses the feelings, temperament, or creative imagination of its author), and any variation of the belief that literature is a mode of communication between author and readers are all explicitly opposed by structuralism.

Therefore, the emphasis of structuralist criticism is on the impersonal act of reading, which, by putting the necessary norms, protocols, and expectations into action, gives literary meaning to the arrangement of words, phrases, and sentences that make up a book.

### **Use of Structuralism**

Numerous disciplines, including anthropology, literature, cinema, music, art, sociology, psychology, and architecture, have used structuralism as a theoretical framework. Structuralism is used in anthropology to explore a variety of human rituals, religious ceremonies, food preparation techniques, festivals, games, and other forms of entertainment. Each of these actions has a certain framework that conveys significance. Levi-Strauss researched binary oppositions such as good-bad, man-woman, table-chair, white-black, hot-cold, etc.

This research was used by Levi-Strauss to conceptualise the basic mental structures. Structuralism is a literary theory that is used to analyse a text and contends that every writing has a certain structure. In mass communication, structuralism is used to analyse the underlying patterns that shape societal knowledge and reality perceptions.

The structuralist view of society places communication at its core. Finding systems that provide meaning is what structuralists are interested in. Structuralists place less emphasis on aesthetic value and place more emphasis on the rules and customs that establish the meaning. Structuralism is also used in cinema criticism to examine films as constructed media that are shaped by an underlying system of norms and conventions. As an example, Rick Altman applies structuralism to the 1935 film *Top Hat* and emphasises the need of comprehending Hollywood conventions in order to analyse the work. He emphasises that binary oppositions serve as the framework for the meanings of the movie. To analyse and decipher the message the movie is trying to express, structuralists look at binary oppositions such as hero-villain, hero-heroine, good-bad, culture-nature, and individual-society.

### **CONCLUSION**

In conclusion, the theories of structuralism and semiotics provide useful frameworks for comprehending the systems, structures, and meanings that underlie linguistic and cultural expressions of human behaviour. By using these methods, academics and researchers are better able to understand how various components of a system interact with one another as well as the depths of meaning that are layered within signs and symbols. A better knowledge of human communication, culture, and society is made possible by the applications of structuralism theory and semiotic techniques across a variety of fields, opening the door for nuanced interpretations and critical assessments. The theories that examine the sign system in communication include semiotics and structuralism. Communicators use both verbal and non-verbal cues to communicate a message. Understanding the meaning of communication, which is the most crucial aspect of the communication process, is made possible via the study of semiotics and structuralism.

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## CHAPTER 4

### IDEOLOGY, EMPIRICAL METHODS AND MEANINGS

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#### **ABSTRACT:**

In the social sciences, ideology, empirical techniques, and meanings are interrelated ideas that are crucial for comprehending the complexity of human behaviour, beliefs, and social systems. An overview of ideology as a theoretical framework, empirical methodologies as a research methodology, and their connection to the investigation of meanings in social situations are given in this abstract. Ideology is the subject of this abstract's first section. A system of beliefs, values, and concepts collectively referred to as ideology influence both individual and group perceptions of the world, society, and interpersonal relationships. Ideologies often operate at both the conscious and unconscious levels, influencing perceptions, behaviours, and decision-making processes. In order to understand social occurrences, power relationships, and societal transformations, it is essential to understand the underlying ideologies. The second area explores empirical techniques. Empirical techniques include the methodical gathering and examination of data in order to answer research questions or validate theories. To shed light on social phenomena, they depend on visible and quantifiable facts. Interviews, surveys, experiments, and observations are examples of common empirical procedures. These techniques enable researchers to compile data, spot trends, and make judgements based on empirical facts.

#### **KEYWORDS:**

Data, Empirical, Ideology, Stage, Technique.

#### **INTRODUCTION**

The Latin term empiricus, from the Greek empeirikós, is where the word empiric first appeared. It means "based on observation and experience." The root of the Greek suffix (-peiros) is peîra, which means "attempt, try, or test." The conclusions of an empirical investigation are based on actual empirical data. This kind of proof is sometimes referred to as "verifiable" proof. To get this information, quantitative or qualitative approaches are applied. An example of empirical analysis would be if a researcher wants to discover whether listening to jovial music encourages prosocial behaviour. One set of audience members might be exposed to upbeat music while the other group is not in an experiment. The results are then examined to see if upbeat music affects practical behavior [1], [2].

Empirical analysis is a technique for analysing data that is supported by evidence. The empirical method is based on facts, figures, and results rather than beliefs and concepts. A crucial aspect of the scientific method is empirical analysis, which is also the most popular technique for doing topic research and identifying a plausible solution from quantitative observations of empirical data. Conversely, empirical analysis only ever offers a most probable conclusion based on probability, never a conclusive one [3], [4].

The idea that knowledge is primarily acquired via experience and the five senses is known as empiricism. Empiricism, in contrast to rationalism, holds that idea discovery, deduction, intuition, and revelation are the primary ways in which knowledge is attained. The first question in empirical study is frequently: Does talking on the phone while driving impair one's ability to drive? Based on the premise that talking on a mobile phone while driving is risky, a study hypothesis might be developed. The researcher's main data or previously compiled secondary data that were acquired by others might then be used to test that hypothesis. For instance, primary research methods, such as tying together police records or conducting an interview with a police department employee, or secondary research methods, such as reading previously published studies, might be used to gather empirical data. Using the information obtained, it is possible to decide whether or not the hypothesis is supported before proceeding to a conclusion[5], [6].

### **Empirical Analysis Cycle Steps**

Every scholar's research goes through stages and procedures that they adhere to in order to achieve an accurate evaluation. The current five-stage empirical analysis cycle was developed by A.D. de Groot in 1969. He explained that each stage is equally important while performing a research. Using this analytical framework, researchers may create hypotheses and provide replies that can help us understand how the world is changing[7], [8]. This makes it easier for researchers to conduct experiments according to a set of rules, leading to more accurate findings. The empirical analysis cycle consists of the following five steps:

### **Statistical Techniques, Philosophy, and Meanings**

**Step 1:** observation Researchers gather as much factual data as they can using their five senses during the observation phase. For instance, scientists could discover that the placement of a particular bloom affects its colour. The data gathered at this stage is used to develop the study hypothesis[9], [10].

**Step 2:** Induction Based on their observations in the previous stage, they design likely research results using inductive reasoning. They explain their first findings using well accepted theories or data. For instance, a researcher may ponder the question, "Does the soil acidity cause the flower to change colour?" in the context of a flower. Then, another researcher does an experiment, selecting a set of flowers, modifying the soil's acidity, and keeping an eye out for any colour changes to confirm or deny their results.

**Step 3:** Subtraction in the deduction step, researchers create hypotheses to test using their deductive reasoning abilities. Researcher's must depend on logic and reasoning to get objective findings. Using the aforementioned illustration, researchers may draw the conclusion that soil acidity impacts flower colour if the colour of the flowers varies as the soil acidity changes.

**Step 4:** Testing at this step, researchers put their theories to the test using both qualitative and quantitative methods. The interpretation of data gathered during testing is made easier by statistical techniques. The outcomes of the tests may support the researcher's theories, but they do not establish their veracity. Testing may sometimes turn up new data that refutes the earlier conclusions, prompting researchers to start anew with a different hypothesis. In the context of the aforementioned example, researchers will have evidence to support their original claim that soil acidity affects flower colour if they discover that fluctuations in acidity cause colour changes in flowers.

**Step 5:** Evaluation at this point, researchers share their results, any issues they ran into, their supporting evidence, and their conclusions. This stage also contains a description of the restrictions the researcher faced while conducting the analysis. At this stage, the researchers typically provide suggestions to those who want to carry out more study in the future.

### Types and Approaches

Empirical methods are utilised in communication studies in an effort to obtain findings that are impartial and consistent. This method is positivistic in that it assumes that the social world is regulated by rules that are similar to laws and that make it predictable. At first, primary data collection and analysis, together with the use of quantitative measures such as content analyses and surveys, were considered to be empirical methodologies. These days, empirical research is also thought to include secondary analyses and qualitative research. Qualitative research might be categorised as empirical if the researchers provide sufficient details to permit replication of their results (e.g., sample design, data collecting, and analysis). However, this categorisation can come under scrutiny. It is possible to conduct and analyse empirical research using both qualitative and quantitative techniques:

**Qualitative Techniques:** Methodologies for collecting qualitative non-numerical data are used. Its purpose is to extract from its subjects meanings, concepts, or underlying reasons. These techniques are unstructured or somewhat organised. This sort of research often has a small sample size and uses discussion to provide more insight or in-depth knowledge about the subject. The most common methods are focus groups, experiments, interviews, and other forms of methodology. Descriptive findings are necessary because researchers often need to examine the behaviour of a target audience. Qualitative research produces descriptive rather than prescriptive results. In order to prepare for a future quantitative investigation, it enables the researcher to develop or support hypotheses. In this situation, qualitative research techniques are used to provide a conclusion that is consistent with the theory or hypothesis being examined.

**Case Study:** The case study approach entails closely investigating current situations in order to learn more. It is widely used in company research or to gather factual data for an analysis. It's a method for looking at a subject in the context of real-world instances. To make sure that the factors and variables in the current case are the same as those in the case under inquiry, the researcher must conduct a comprehensive analysis. On the basis of the facts from the case study, conclusions may be drawn on the subject under investigation. a report outlining a company's client-facing solution, for instance. the challenges they ran across throughout planning and implementation, as well as the case's conclusions and answers. The majority of firms use case studies like this one since it gives them empirical support to promote in an effort to increase sales.

**Observational Technique:** The observational approach is a way of keeping an eye on and gathering information from a target. It is a qualitative process, therefore it takes time and is highly personal. One branch of ethnographic research can be the observational method, which is also used to gather empirical data. This form of research is primarily qualitative, yet depending on the subject, it sometimes takes a quantitative approach. Organising a research to observe a certain animal in the Amazonian jungle, for instance. Since the subject must be watched for a certain period of time in order to look for patterns of behaviour, such studies often take a lengthy time. Today's typical example is studying shoppers in a mall to ascertain their purchase patterns.

**In-Person Interview:** This is one of the qualitative techniques that is most often used. This is justified by the fact that if the right questions are asked, precise and helpful data may be

obtained. It's a method of conversational information collecting that depends on the direction the discussion takes. Consider having a private conversation with the finance minister to learn more about the nation's financial policies and how they affect the general public.

Focus groups are utilised by researchers to find answers to why, what, and how questions. It is not required to engage with the group in person while using this method, which is often employed with a small group. A moderator is often needed to acquire useful information while speaking to the group in person. Product companies use this to get data on their brands and goods. For example, a mobile phone manufacturer could request feedback on the size of one of its next models. These studies support the company's efforts to satisfy customer demand and effectively position its model in the market.

**Content Evaluation:**Text analysis is rather new compared to other techniques. By observing the language or images a person employs, one might utilise this technique to investigate their social life. With social media playing such a significant role in everyone's lives nowadays, such an approach enables the researcher to track a trend that is pertinent to his study. For instance, a lot of businesses ask for thorough client feedback, which often includes the degree of satisfaction with the customer care team. The researcher may use this knowledge to make educated decisions on how to enhance their support group.

## DISCUSSION

To get information, quantitative approaches depend on numerical data. It is used to measure things like beliefs, actions, and other clearly specified variables. These have already been decided and are presented in a more structured way. Numerous approaches, including polls, surveys, and long-term research, are used. This approach aids in the analysis of the gathered empirical data. These may be used by a researcher to determine whether or not his hypothesis is supported.

**Survey Technique:**A survey technique often includes a broad audience in order to acquire a huge quantity of data. This quantitative approach makes use of a series of closed questions with somewhat straightforward solutions. Because of this approach's simplicity, high replies are obtained. It is one of the strategies for studying that is most often used in the modern world. Prior to this, only in-person surveys with a recorder were carried out. However, as a consequence of ease and technical improvements, new platforms like emails and social media have evolved. For instance, the concern about the depletion of energy supplies has grown, calling for a greater understanding of renewable energy sources. Research of the general public's opinions on green energy and the factors influencing their desire to convert to renewable energy may be done to determine why. This kind of survey may help organisations or governing authorities spread appropriate knowledge and incentive programmes to promote the use of greener energy.

**Experimental Method:** In an experimental method, a hypothesis is tested by modifying one of the variables while an experiment is set up. This is also used to establish the causal connection. The independent variable is put to the test to see what occurs when the dependent variable is removed or altered. The typical procedure for such an approach include formulating a hypothesis, testing it, evaluating the outcomes, and reporting them to determine whether or not they support the theory. For instance, a product business is trying to figure out what is keeping them from gaining market share. As a consequence, the business makes changes to all of its activities, including production, marketing, and sales. They discovered from the test that sales training directly affects how widely their product is sold. If the worker is well-trained, the product will have greater coverage.

**Correlation Approach:** The correlation approach seeks to establish a connection between two sets of data. Regression is often used to predict the outcomes of such an approach. A correlation might be neutral, negative, or favourable. For instance, higher-paying jobs will be presented to those with superior education. Accordingly, a higher education results in a better-paying job, while a lesser education results in a lower-paying one.

**Longitudinal Approach:** A longitudinal approach is utilised to comprehend the traits or behaviour of the subject being observed after repeatedly seeing them throughout time. This approach may provide either qualitative or quantitative information.

**Think about the following example:**

an investigation of the benefits of exercise for health. The target is expected to work out each day for a certain amount of time, with results showing improved endurance, stamina, and muscle development. This demonstrates the health benefits of exercising.

**Cross-sectional Method:** This observational technique involves keeping tabs on a group of people at a particular moment. In this kind, a group of individuals is selected such that every variable aside from the one being studied is the same.

This kind prevents the researcher from establishing a cause-and-effect link since it is not seen over a lengthy period of time. The healthcare and retail sectors are where it is most often employed.

An example would be a medical study on the prevalence of malnutrition problems in children in a particular group. This requires looking at a range of elements, including age, ethnicity, region, wealth, and social backgrounds. The researcher may go further if a significant fraction of kids from low-income homes exhibit indicators of malnutrition. After a cross-sectional examination, a longitudinal technique is often used to ascertain the precise cause.

**Casual-comparison Approach:**

This approach is based on comparison. Comparative analysis is the foundation of the causal-comparative technique. The main purpose of it is to establish the causal connection between two or more variables.

For instance, a researcher compared the output of staff at a firm that offered breaks throughout the workday to that of staff at a company that offered no breaks at all.

**Imperative of an Empirical Approach**

Empirical research is essential in today's culture since most people only accept what they can see, hear, or experience. It is utilised to advance several fields, test a variety of theories, and increase human understanding.

Pharmaceutical companies, for instance, conduct empirical research to test a particular medicine on predetermined or randomly selected groups to ascertain its impact and cause. This proves the accuracy of some of their assumptions for a certain drug. Such research is important because it sometimes results in the identification of a treatment for an ailment that has existed for a long period. Such study is useful not just in science but also in a wide range of other fields, including business, social sciences, and history.

As the world has developed, empirical research has become essential and commonplace in many professions in order to support their theory and learn more. The procedures mentioned above are quite useful for carrying out this kind of study, but new approaches will develop when new investigational difficulties become more distinct or alter.

## Values and Implications of an Empirical Approach

Reasons why the empirical approach is one of the most popular approaches: merits. There are a few advantages associated with it. There are a few of them mentioned below.

1. It is used to validate conventional research via various tests and observations.
2. The study being conducted is more genuine and credible thanks to this technique.
3. It enables a researcher to understand the possibility of dynamic changes and modify his methodology as necessary.
4. Because there is a great degree of control in such a study, the researcher may manipulate a variety of variables.
5. It contributes significantly to increasing internal validity.

Despite the fact that it makes research more competent and genuine, empirical research has several limitations. There are a few of them mentioned below.

1. Because this kind of study might take a while, patience is needed. It takes a long time to conduct an inquiry since the researcher has to gather information from many different sources and from many factors.
2. A researcher would often need to do study in a variety of unique settings or circumstances, which might be expensive.
3. Since there are a few guidelines that must be followed while conducting research, permissions are necessary. It may sometimes be difficult to get the proper permissions to conduct this study in numerous ways.
4. Data collecting may be difficult at times since it has to come from many sources and be done in a variety of methods.

The empirical approach is a kind of research methodology that bases findings on verifiable data. In other words, the only source of proof for this kind of study is data gathered by scientific data collection techniques or observation. Either qualitative or quantitative observation techniques may be used in empirical research, depending on the data sample, such as quantifiable or non-numerical data. Empirical research use a scientific method to establish the experimental probability of the variables being studied, as opposed to theoretical research, which is founded on preconceived notions about the research variables.

Every scholar's research goes through stages and procedures that they adhere to in order to achieve an accurate evaluation. The current five-stage empirical analysis cycle was developed by A.D. de Groot in 1969. He explained that each stage is equally important while performing a research. Using this analytical framework, researchers may create hypotheses and provide replies that can help us understand how the world is changing. This makes it easier for researchers to conduct experiments according to a set of rules, leading to more accurate findings. The empirical analysis cycle consists of the following five steps:

- 1. Observation:** In the observation phase, researchers gather as much empirical information as they can using their five senses.
- 2. Induction:** Based on their observations in the previous stage, inductive reasoning is utilised to generate likely study results. They explain their first findings using well accepted theories or data.
- 3. Deduction:** In the deduction stage, researchers create hypotheses to test using their deductive reasoning abilities. Researcher's must depend on logic and reasoning to get objective findings.

4. **Testing:** At this step, researchers test their ideas using qualitative and quantitative instruments. The interpretation of data gathered during testing is made easier by statistical techniques. The outcomes of the tests may support the researcher's theories, but they do not establish their veracity. Testing may sometimes turn up new data that refutes the earlier conclusions, prompting researchers to start anew with a different hypothesis.

5. **Evaluation:** At this last step, researchers talk about their results, any issues they had, their justifications, and their conclusions. This stage also contains a description of the restrictions the researcher faced while conducting the analysis. At this stage, the researchers typically provide suggestions to those who want to carry out more study in the future.

Empirical methods are utilised in communication studies in an effort to obtain findings that are impartial and consistent. This method is positivistic in that it assumes that the social world is regulated by rules that are similar to laws and that make it predictable. At first, primary data collection and analysis, together with the use of quantitative measures (such as content analyses and surveys), were considered to be empirical methodologies. These days, empirical research is also thought to include secondary analyses and qualitative research. Qualitative research might be categorised as empirical if the researchers provide sufficient details to permit replication of their results (e.g., sample design, data collecting, and analysis).

Empirical research is essential in today's culture since most people only accept what they can see, hear, or experience. It is utilised to advance several fields, test a variety of theories, and increase human understanding. Pharmaceutical companies, for instance, conduct empirical research to test a particular medicine on predetermined or randomly selected groups to ascertain its impact and cause. This proves the accuracy of some of their assumptions for a certain drug. Such research is important because it sometimes results in the identification of a treatment for an ailment that has existed for a long period. Such study is useful not just in science but also in a wide range of other fields, including business, social sciences, and history.

To validate the findings of earlier experiments and empirical observations, empirical research is utilised. The validity and correctness of the study are improved by this research approach. An empirical approach is necessary to comprehend dynamic changes. Due to the intensive process of literature evaluation, empirical analysis is utilised to assist researchers in understanding dynamic changes in the domain. It also enables them to develop effective plans of action. The empirical technique enables researchers to exhibit a degree of control by enabling them to control numerous elements that are being looked at. Empirical research techniques increase Internal consistency. There is a high level of internal validity with an empirical technique that has a high degree of control over the study process.

## CONCLUSION

The link between ideology and empirical approaches for meaning research is examined in the third component. Meanings may differ amongst people, communities, and civilizations since they are social constructions. By influencing societal interpretations, symbols, and discourses, ideologies shape meanings. Using data that reflects people's opinions, linguistic usage, and social interactions, empirical approaches allow academics to investigate how ideologies appear and have an impact on meanings. Ideology, empirical techniques, and meanings are all interconnected elements of social scientific research. While empirical approaches give instruments for gathering and analysing data to analyse meanings in social situations, the study of ideology offers a framework for comprehending the underlying ideas and values that drive social phenomena. The combination of these ideas aids in comprehending the intricate

dynamics of social systems, cultural processes, and human behaviour. Researchers may shed light on the many viewpoints, interpretations, and social realities that exist within cultures by investigating the interaction between ideology, empirical techniques, and meanings.

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## CHAPTER 5

### COMMUNICATION THEORY INCLUDES NEW MEDIA AND THEORY OF MEDIA SOCIETY

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#### **ABSTRACT:**

A variety of viewpoints and methodologies are included in communication theory, which aims to comprehend the dynamics of human communication. The incorporation of new media theory and the theory of media and society within the more general framework of communication theory is explored in this abstract. This abstract emphasises the importance of these theories in understanding the function of new media and the interaction between media and society by studying its fundamental ideas and guiding principles. This abstract's first section focuses on new media theory. The influence of digital technology and the internet on communication practises and processes is covered by new media theory. It examines the traits of new media, including user-generated content, interactivity, and networked communication. This theory investigates how new media affect power dynamics, identity formation, and social relationships in modern society. Furthermore, the difficulties and possibilities presented by the digital era are covered by new media theory and the theory of media and society. They look at topics including algorithmic bias, false news, the digital divide, internet privacy, and the democratisation of knowledge. These theories contribute to a thorough knowledge of the modern media environment by exploring the social, cultural, and political ramifications of new media technologies.

#### **KEYWORDS:**

Culture, Information, Media, Society, Television.

#### **INTRODUCTION**

A society is made up of the rules, ethics, and behaviours that each of us individually practise. Mass media has an impact on culture and society. Different media systems exist in many civilizations, and how they are governed by the law affects how those communities function. Society is shaped and organised through many types of communication, including messages in the media. Today's media plays a significant role in everyone's life and has the power to either build or damage society [1], [2]. The main function of the media is to inform the public about current events, rumours, fashion, and cutting-edge technology. The media's function must be one-sided product promotion, trade, and bias. It provides information on how individuals are separated geographically. According to the media, justice and fairness for both the poor and the affluent were its guiding principles. The media has a huge impact on society. The mass media is what enables the general public to learn a great deal, develop views, and pass judgement on a range of topics. The media is what keeps people informed about what is occurring in the world and around them, and everyone learns something from it [3], [4].

The media is seen as a "mirror of contemporary society," yet it is the media that moulds our life. Not letting social media steal your time requires discipline. A generation has been

negatively impacted by media, mostly because kids are heavily affected by it. Children and teens are encouraged to imitate well-known individuals and do what they do in order to get attention. On occasion, they direct negative media attention and exert influence. Because social media is altering how we communicate and how we are regarded, both favourably and badly, media has become a narcotic to this generation. You add to your digital footprint and personal brand every time you share a picture or change your status. The media is the most powerful force in the world right now. They have the authority to convict the innocent and exonerate the wicked, and that is power. because they have sway over the public's thoughts. Therefore, it is up to the people to regain control of their brains. Afterward, determine what is right. Social media is the ultimate leveller in this case. Anyone who wants to participate has a voice and a platform thanks to it[5], [6].

### **Media and Society Theory**

There are several modes of communication, which plays a part in the mass media's social impact. In its widest sense, communication is the use of symbols by individuals to communicate meaning. Verbal and written words are the most frequent symbols humans use, but there are numerous more nonverbal communication methods, including American Sign Language. Abstract symbols are used to communicate meaning in sign language, spoken communication, and written communication. The message is the same whether you utilise nonverbal indicators, face-to-face contact, a card with the words "thank you," or vocal communication when you say "thank you"[7], [8]."

In general, interpersonal communication refers to the intimate, often one-on-one exchange of meaning between two or more individuals. Verbal or nonverbal interaction may be communicated. It occurs more often in face-to-face situations. It is distinct from mass communication, which entails conveying symbolic meaning to a large audience from a single source to many recipients. It can be challenging to distinguish between interpersonal communication and mass communication sometimes, especially in computer-mediated communication, since people can send messages meant only for other people that could quickly reach large numbers of people. Social media platforms are often designed in a manner that makes it possible for personal messages to "go viral" and spread to a large audience, whether or not the original sender meant to do so[9], [10].

Interpersonal and mass communication are not determined by the kind of message. It has to do with how the communication is delivered and the connections between the sender and the recipient(s). In order to better understand how interpersonal communication and mass communication structures interact on networked communication platforms, it is important to first present another kind of communication that is often researched in academic contexts. The symbolic exchange of messages that have a particular significance for the participants in formal organisations is referred to as organisational communication. In actuality, internal communication is what makes corporations, organisations, schools, and hospitals function.

When people are working together in an organisation, they often communicate directly with one another or in small groups to get things done. Without communication, organisations cannot operate. The efficacy of organisational communication may determine whether firms and other social organisations succeed or fail. As a result, communication is a crucial aspect of how organisations are set up and does not only occur inside them. This YouTube video does a good job of introducing the distinct topic of study known as organisational communication. Successful communication may facilitate understanding between individuals and the completion of tasks, whether it is meant for personal, organisational, or general audiences.

Mass communication is crucial for societies to operate, just as effective organisational communication is required for organisations to work together towards a specific goal. Formal organisations of all sizes make up societies. Typically, a group's communication mechanisms get more complicated as it grows in size. Information and communication technologies (ICTs) are one component of the term "communication structure," along with "guidelines for using those technologies" and "professional workers dedicated to managing information and messages." Communication structures go beyond computers and transmission networks in the sphere of mass communication. Corporate policy in addition to legal requirements govern how to generate and disseminate communications intended for broad consumption via networks.

## DISCUSSION

A society is said to be composed of tiny groups, large communities, and extensive institutions. The discipline of sociology offers a more comprehensive description of the phrase. A society is a very large collection of individuals arranged into institutions and kept together through time by formally defined connections. For instance, established organisations governed by law make up nations. A society is made up of numerous types of governments, as well as economic, educational, and other organisations. Culture, in contrast, is the knowledge, beliefs, and practises of communities of all sizes and is not always formalised. Culture is important for appreciating and understanding human experience, yet it has few established laws.

Mass media has an impact on culture and society. Different media systems exist in many civilizations, and how they are governed by the law affects how those communities function. Society is shaped and organised through many types of communication, including messages in the media. Mass media sources may also disseminate information about cultures and creative creations around the world. When it comes to media consumption, people have cultural preferences, but media corporations frequently choose which stories to tell and which to promote, especially when it comes to forms of mass media that are expensive to produce, like major motion pictures, significant video game releases, and global news products.

The medium of mass communication conveys culture more than any other. It also aids institutional society in attempting to comprehend itself and determine if its organisational systems are effective. There are several ideas that link media and society; they illustrate the connection between how societies respond to and adapt to the changes that media brings about. The media today sets trends in society and influences many people's behaviours, particularly teens. These theories include ideas like: The theory of hypodermic needles, Theorem of agenda setting, The theory of uses and pleasure, Silence spiral, Theory of cultivation.

### a) Theorem of the hypodermic needle

We must recognise that one of the most powerful forces in contemporary society is the media, which shapes everything we do on a daily basis. The media affects our lives in some manner, whether it is via the films we watch, the news that is broadcast, or the apps we use. Even while there are valid reasons for people's reactions and behaviours nowadays, they aren't always justified in the best manner. People often respond irrationally in response to what the media portrays or shows. A large portion of the population formerly listened to radios even when they weren't necessary since it fueled the habit of individuals who would listen to radios for hours on end.

in the global war's tactics. By inserting a news bulletin into a radio broadcast of "The War of the Worlds," a well-known comedic programme, Lazarsfeld and Herta Herzog supported the hypodermic needle idea in 1938. This caused a significant response and terror among the American mass audience. He discovered via this study that audiences may or may not be affected by media messages. According to the hypodermic needle theory, the media has the ability to inject a highly persuasive message into a receptive audience. Because the audience has no other sources of information, confirmation, or even the ability to compare what the media is providing, they are forced to act on the advice given by the media. The "Magic bullet theory" is another moniker for this hypothesis.

### **Theories of the "Transmission Belt" and "Hypodermic Syringe model"**

There are many alternative theories of communication, but the hypodermic needle hypothesis was developed based on the notion that individuals are governed by their biological nature and would respond intuitively to stimuli in a certain or similar manner. Since then, empirical research has refuted the idea, leading to its replacement by a more complex theory such the "Agenda setting theory."

### **Theory of Agenda Setting**

The hypodermic needle idea has been developed into the agenda setting theory by Maxwell McCombs and Donal Shaw. In the current day, one thing is for certain: the presentation of news stories and the subjects that are covered in the media have an impact on how people think. In a simplified version, any news that is portrayed by the media as being important is automatically considered important by the audience. The media sets the priorities for which news is presented first and which comes next, not based on what the public will likely think or how much influence it will have on the audience.

According to the agenda setting hypothesis, the media as an institution will choose an event for the public to see and discuss, and then the people will only speak about it. Sometimes, these issues even have no bearing on our daily lives, but they become the most popular conversational themes. For instance, even if Salman Khan's followers may not find the media's discussion of his impending nuptials to be meaningful, the whole society will still discuss it since the media sets an agenda for what it wants its viewers to discuss. The media will establish and start a trend (an agenda), and people will speak about it and follow the trends too, even though trend in media and agenda setting theory are two things to debate but are closely connected. This has grown even more prevalent with the new media and naming them trends.

### **Different Degrees of Agenda Setting Exist:**

**Level One:** This is where the researchers examine how the media are used, the goals it fosters in the audience, and how the audience responds to the information the media provide.

**Level Two:** Here, the media concentrates on how viewers should perceive the nature of the problem that is presented to them. By seeing how viewers respond, the media may then sensationalise a news item or report or arrange for it to become viral.

### **The Theory of Uses and Gratification:**

According to the uses and satisfaction hypothesis, consumers utilise the media to meet their own wants or desires. A typical uses and pleasure research examines the purpose behind media usage and the results of that use. If you want to understand this with an example, imagine that you enjoy going for morning runs and using your media to listen to songs on an

application or on the radio. There will be people who prefer to walk quietly or talk while they run, but there will also be people who enjoy listening to songs while running. This creates a social standing in the society.

Media theories of uses and gratifications are often used to analyse current media problems. This is shown by the examination of the connection between media and violence that you read about in the sections before this one. As people with aggressive tendencies were driven to violent media, researchers used the uses and gratifications hypothesis in this example to demonstrate a complicated set of variables surrounding violent media use.

Researchers have uncovered a number of typical reasons why people consume media. These include a variety of interpersonal and social requirements, as well as opportunities for social engagement and leisure. Researchers may better understand the causes of a medium's appeal as well as the functions that the medium plays in society by looking at the motivations behind people's media consumption. For instance, a study of the motivations behind a certain user's involvement with Facebook might provide light on Facebook's place in society and its attraction.

**Spiral of Silence:** The spiral of silence hypothesis unites many social psychology, interpersonal communication, and media processes. It is a comprehensive explanation of public opinion. In plain English, the hypothesis describes people's propensity to keep quiet when they believe their viewpoints or beliefs on a certain issue run counter to those of the majority.

Elisabeth Noelle-Neumann, a political scientist from Germany, first put out this thesis in 1947. The theory clarified two key justifications for the subject's silence: Fear of isolation arises when a person realises that their group or individuals have a different perspective from them.

**Fear of retaliation:** This is the concern that speaking out can result in more severe punishments or total exclusion from the group.

The spiral impact is seen in that this sets off a downward cycle where the minority viewpoint holder's anxieties keep growing, preventing them from speaking out. If you think that the notion holds that the mass media has an impact on this process since it is appearing on this site, you are correct. The media is crucial to this process, particularly when it comes to influencing or perceiving the consensus view.

### **Agricultural Theory:**

Cultivation theory differs from agenda setting theory and spiral of silence theory in two ways: first, it is primarily based on one particular medium, namely television, and second, it has an impact on how we view the world overall rather than just one particular issue or its characteristics. A few presumptions about television and how we see it form the foundation of the idea.

**The nature of television:** A number of factors contribute to television's influence. The first is that television is widely used, with practically all American families having more than one television. Regardless of literacy or other abilities, television is likewise very accessible. The fact that television is cohesive and conveys the same fundamental social messages across all of its programming and in all of its time is possibly the most significant claim made by cultivation theories about it.

**The Nature of Viewing:** Cultivation theorists have also come up with theories on how we watch television. They specifically stated that spectators should watch by the clock. In other words, the majority of individuals do not choose to watch programmes or even a certain genre of programming. Instead, they watch at certain times throughout the day, depending on what is shown.

The implications of this cultivation on individuals and society are significant. Gerbner and his colleagues then suggest that, given the distinctive features of television and the significance of television watching in our lives, television will help to shape our worldviews. The word "cultivation" refers to the gradual and cumulative effects of television on our perceptions of reality. According to cultivation theorists, television may cultivate and retain extremely fundamental worldviews, and these impacts are cumulative and long-lasting.

Before we go into the specifics of how media is altering or influencing culture, let's define culture. Media has a variety of cultural affects, some beneficial and some bad. Culture is an intangible part of social life that includes shared values, beliefs, communication, linguistic systems, and practises. It also includes of the tangible possessions that are shared by the community or group. A constructive society has many traditions and similarities among its members throughout the years, but it is media that has changed or, as we can say today, updated these cultures. This is where media enters the picture.

Depending on how people react to the influence, the mass media has a significant impact on the cultural patterns of society. The media has had a significant influence in defining the social roles of men and women, which has a negative impact on communication between cultures and internationally. People from all around the globe have been attempting to comprehend what culture is and how it affects how people act. The media has played a significant role in attempting to explain to the public what culture is and ultimately helping individuals develop a sense of cultural identity.

Because the mass media disseminates information about a specific aspect or region of a culture to the entire world, it is crucial that the information be accurate. Because people who watch and adopt new cultures do so because it gives them a sense of cultural identity, it is imperative that the media explain all cultural aspects clearly because, if it does, the people and the culture will be more easily influenced. Different communities may exchange languages, traditions, customs, roles, and values via socialisation. In recent years, the media has grown significantly as a social force, particularly among young people. Most young people perceive the media as the ideal platform for socialisation, in contrast to older generations who see it as a source of knowledge and amusement.

We have entered a period where media is influencing every little aspect of our lives. For example, online shopping has become a culture in youth that was not even a concept for a very long time and is now a culture believed and followed by a huge population across the globe. The mass media played a significant role in the creation of many societies throughout the world, making them very important agents of socialisation. An ideal forum for discussing thoughts and perspectives on a range of matters that have an impact on daily life is provided by the mass media agents, such as television, the internet, cinema, and radio. Additionally, networks have the power to influence many civilizations all over the globe.

### **Meaning and Societal Impact**

Over the last ten years, media has seen a significant transformation. During the Covid epidemic, in particular, we quickly transitioned from conventional to new media and embraced reality without hesitation. Traditional media, like television and radio, distributed

material in a one-way fashion, allowing consumers to passively absorb content produced by a firm or organisation. The media is full of examples for this, as each photo you share on Instagram is communication, every comment you make on YouTube is communication (as you provide your feedback to the creator), and not just commenting with an emoji reply on Facebook. This is because new media, also known as "the social media," has introduced a whole new method of communication that allows passive viewers to communicate with the content provider, give immediate feedback, and get a response quickly. Digital, interactive, manipulable, networkable, dense, and compressible are often characteristics of new media. According to Shapiro (1999), the development of new digital technologies "signals a potentially radical shift in who is in control of information, experience, and resources." This chapter will look at social media and health behaviour theory at a time of great change and quick growth.

We can better understand why individuals communicate online while losing control over their private and personal boundaries by using the media ecology theory in this case. According to McLuhan in 1964, society has become used to change and dependent on digital media and its qualities. The bulk of today's job is reliant on technology, and not only in business-related ways regardless matter how tiny the activity, we are dependent on media and technology as it has evolved through time and pushed people to adapt. You have Uber if you need a car, Zomato if you need food, and several more apps if you need apparel. Amazon offers everything with just one click, too. Instead of employing technology for efficient, rapid work, its progress has made us reliant on it and, in some circumstances, wasted time. Traditional communication theories have been adapted to various new technologies, including video games and internet usage. The theories for the new media are simply an extension of the ideas for the old media. According to one research, individuals still use the internet to get news for the same reasons they did previously the need for orientation even though newspapers were the main written news source prior to the internet. UGT was used in another research examining early cell phone usage to comprehend how customers used mobile phones and landlines differently. Although these early mobile phones were used in different contexts than landlines, they had a lot of the same use intents.

### **Let's Combine**

In contemporary culture, the media often shapes our perspectives. It is crucial to understand that moral standards vary among cultures and that certain behaviours need to be universally despised and prevented, even if they are partly or totally allowed in other civilizations. Since the advent of globalisation and the development of technology, media has played a significant role in our daily lives. The three basic functions of media for society are to inform, educate, and amuse. Media has been performing an incredible job at all times when we look at the media system. One-way communication was first introduced by radio and television conventional media, but as humans developed, so did the media.

Theorists who developed diverse media theories examine how individuals behave and how their conduct changes as a result of media coverage of a particular subject. In conclusion, we learned that the media is crucial in determining what information is supplied to the public, how the public should think about the topic, and even how long the public should discuss about it. However, this situation has changed since then.

The growth of "citizen journalism" may be attributed to new media. Our new media consists of all contemporary platforms like Instagram, You Tube, Facebook, Reddit, and others where the media is still informing, educating, and entertaining the audience but with a higher percentage of transparency and a tremendous increase in audience response rate, which also

led to an understanding of how much media consumption has increased since everything got so convenient via smartphones. In a nutshell, the media has always played a significant role in determining how society thinks, but today's society also understands how much to use the media and how much to trust the information it provides. This is important because with the rise of new media, the spread of fake news has also increased, leaving audiences struggling to decide whether to believe it or not. Therefore, the next time you get information, strive to fix the credibility problem.

### CONCLUSION

The study of new communication technologies and its social repercussions is now included in the purview of communication theory thanks to the incorporation of new media theory and the theory of media and society. These theories provide analytical frameworks for deciphering the intricate interactions of media, technology, and social dynamics.

They aid in understanding how social interactions, political processes, and cultural practises are affected by new media platforms and digital communication technologies that modify communication practises. Finally, by including new media theory and the theory of media and society into communication theory, we are better able to comprehend the intricate relationships that exist between media, technology, and society.

These theories provide analytical frameworks for examining how new media affect communication practises and give insight on how media and society dynamics are symbiotic. These theories improve our understanding of the changing communication environment in the digital era by investigating the transformational impact of new media and the role of media in influencing social realities.

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## CHAPTER 6

### **PRINCIPLES, ACCOUNTABILITY, MEDIA ECONOMICS AND GOVERNANCE, GLOBAL MASS COMMUNICATION: MEDIA STRUCTURE AND PERFORMANCE**

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#### **ABSTRACT:**

The principles and accountability, media economics and governance, and global mass communication are covered in this abstract as three interrelated aspects in the subject of mass communication. These topics are crucial for comprehending the composition, effectiveness, and social implications of media. The first area is concerned with ethics and responsibility in public media. The ethical norms and professional standards that direct the behaviour of media professionals are referred to as principles. Accountability entails keeping media outlets accountable for their deeds and ensuring that reporting is transparent, accurate, and impartial. Maintaining public trust, defending democracy, and fostering responsible journalism all depend on an understanding of and adherence to the rules and accountability in mass media. The second area examines the economics and administration of the media. Examining the financial elements of media organisations, such as revenue models, advertising, subscriptions, and the effects of digital disruption, is what is known as media economics. Regulations, laws, and institutions that influence the media sector are referred to as media governance. It examines topics including media ownership, power concentration, media plurality, and the function of governing and regulating organisations in striking a balance between freedom of speech and the needs of the general public. The third part examines international mass communication, concentrating on the organisation and operation of international media. It looks at the international movement of information, cultural goods, and media ownership.

#### **KEYWORDS:**

Culture, Information, Media, Society, Television.

#### **INTRODUCTION**

The effects of globalisation, technical improvements, and digital platforms on media systems throughout the globe are highlighted by global mass communication. Additionally, it looks at how media shape's public opinion and influences international concerns including human rights, social justice, and environmental sustainability. A thorough grasp of the media landscape is provided through the combination of ethics and responsibility, media economics and governance, and international mass communication. It emphasizes how moral concerns, economic factors, and global dynamics interact to shape media structures and performances[1], [2].

Additionally, it highlights the significance of ethical media behaviour, media diversity, and media literacy in an age of quickly advancing communication technology and increased interconnection on a worldwide scale. In conclusion, the study of mass communication must take into consideration ethics and responsibility, media economics and governance, and

international mass communication. Researchers and practitioners obtain insights into the operation, effect, and issues encountered by media organisations in modern society by looking at ethical norms, financial considerations, regulatory frameworks, and global dynamics. In an increasingly linked and complicated media landscape, understanding these interrelated sectors helps to advance ethical journalism, ensure media plurality, and create informed public conversation[3], [4].

The creation of media content is not random; it is influenced by, among other things, the organisational structure of media businesses, ownership patterns, and media system features. On the other side, our attention is on how media regulation and policy influence media structures. Media structures are crafted politically rather than developing spontaneously. Such policy-making processes include a number of individuals, each of whom is working to further their own interests and ideals. We often use worldwide comparisons to assess the governance and regulation of traditional media and new intermediaries[5], [6].

For maximum productivity, every professional organisation uses the division of work principle. A print media organisation structure outlines how work is divided up and demonstrates the connections between various tasks. It also refers to the hierarchy, power, structure, and relationships inside the media organisation as well as the division of job tasks based on specialisation. Any organization's effectiveness may be determined by how it is set up and who makes the key decisions. Who is devoted to finding mistakes? In an emergency, who has the power to make choices and reject things? All of these elements significantly affect each other, particularly when it comes to media organisations. Because the job of the media is to be quick, precise, and informative, any poor decision, print, or post on any social media platform can seriously harm the organisation, so having a clear organisational structure is crucial[7], [8].

## **A Hierarchy of Media Structure and Working**

### **Organisation and Ownership:**

The media industry is one that is enormous, significant, and expanding daily. As a matter of fact, it is difficult to describe the structure since there are so many different aspects of the business, including FILM, TELEVISION, GAMES, and RADIO. Not to add that there are advertisements as well as print and internet-based media. It would be difficult to condense this chapter to just a few basic industry components since there are so many different sectors and firms that encompass so many different areas of the industry[9], [10]. Today, media corporations are among the most well-known and active businesses in the sector. A media corporation may choose to focus on a single industry or engage in a number of others. There are many different types of media organisations, including:

**Production:** This is really the most important component of the Media Company because without it, the advertising that the copywriter and art director generated would just be words and images on paper. The following job positions are included in the department of "Creatives," and they are also organised with the highest job position at the top and then moving down the list:

**Creative Director:** In order to strengthen the company's brand, these experts are needed to create conceptual designs that satisfy the client's expectations. These are necessary to determine the most effective methods of displaying a company's identity visually.

**Principles and Accountability, Media Economics and Governance, and Global Mass Communication:** Media Structure and Performance Designing materials for customers and

skillfully representing their business are required of art directors. Copywriters' primary responsibilities include convincing clients to buy a new product or proving that a company needs a certain service. Production artists are employed as entry-level employees who are newer.

**Accounts:** Media firms often engage specialists for all accounting needs. These professionals handle with all finances and even legal client issues when money is involved. Let's first examine the media organization's structure in order to comprehend ownership. Given that the media industry is so diverse, the hierarchy within it is very important. In order to keep things simple, the hierarchy of media companies has been divided into three main levels:

**Senior Level:** These individuals hold the highest position that can be found in the hierarchy of a media company, and they are also the ones that make the decisions that will determine the organization's course in the future.

## DISCUSSION

In order to preserve a feeling of class inside an organisation, hierarchy is crucial. This is true even more so in media organisations when positions are obtained by experience rather than merely by reference. An experienced person may recognise the need or veracity of any news or report that the organisation is required to release. The pecking order in the chain of command is what is meant by the word hierarchy in a business context. Every job is described here, along with all of the relevant guidelines from top to bottom. There is no ambiguity about the individual to whom an employee will be reporting, and this is true for every job type and position within the organisation.

### **Economics and Governance in The Media:**

The social and cultural demands of people and cultures have influenced how the media has developed. The economic and political actions of media institutions are impacted by evolving technology. Mass media have a significant role in public life basically in the public sphere and as such, they are subject to the rules of market economies. Three forces economics, politics, and of course technology are centred on media. The historical expansion and development of technology may be seen in the majority of media systems. It is possible to categorise certain media goods into different genres. Portals or gateways with the capabilities of selection and control include Google, AOL, and BBC.

The dual nature of the media both are for-profit businesses that are essential to the political, cultural, and social life of the society is the key to separating economics from government. Governments can only control mass media in sporadic or indirect ways; they cannot be tightly regulated. There are many different types of governance, including official, informal, and internal methods. The most significant are the internal and informal. Governmental structures have their roots in the political traditions and histories of each national community. The newspaper was the first casualty of internet advertising. Consumer markets, advertising markets, sporadic goods, and ongoing media services are divided according to distribution. The more autonomous a media outlet is from advertising as an income source (TV, radio, newspaper, magazine), the less independent the content is from the interests of marketers. According to the quantity and variety of customers, advertising is evaluated.

One of the reasons the free newspaper may survive is because homogenous audiences are often more cost-effective for advertisers than diverse ones. Diversity may be encouraged by the competition amongst media for the same advertising revenue. According to the copy cost, the initial original product will have a higher production cost, but if we manufacture more

copies, they will be less costly than the first copy. Example: Movies on film. Altschull's second rule of journalism, which is also discussed in this chapter, is that media material reflects the interests of those who fund it. Owners sometimes pay for the right to control content. There are three types of ownership: for-profit businesses, nonprofit organisations, and government entities. Making choices is a common part of the commercial media's survival and quest for profit. (Reducing expenses, shutting, and concealing workers). When power is consolidated or utilised arbitrarily to restrict or refuse access, it becomes bad ownership. Content is influenced and decided by ownership.

The reality that governance and ownership/power in the society determine what material is transferred into the society is continuous, despite the fact that issues like these have been a mocking subject in our culture. There are certain media outlets that continue to be pro-government and won't publish or upload anything critical about the government, which benefits the outlets' economies. An economy's productive operations are taxed by corruption, which causes resources to flow to less productive activities. Numerous studies have proven that an independent media that keeps tabs on people in authority and provides citizens with factual information is an efficient check on corruption.

Indirectly, the media may lessen corruption. High levels of education may not have the expectedly good effect on corruption, according to a 2000 research, even though highly educated bureaucrats should provide better public services in nations with limited civic monitoring capacities (including a strong, independent media). Without oversight, politicians may utilise their education to more effectively commit corruption. The findings support the study's hypothesis that "in countries with low levels of civic monitoring of those in power, education may actually increase corruption." The study "examine(s) the impact of higher education on corruption..., while controlling progressively for other variables that have been identified to influence corruption (e.g. press freedom)."

Simply put, mass communication is a technique for communicating with a big audience at one particular time or place. As a culture, we have evolved and studied human nature throughout time, particularly how we respond to various situations. James Cary used the phrase "how communication made certain things ritual in our lives" to describe how we read the newspaper because we have to discuss the news with our friends or neighbours or, alternatively, because we want to stay current. We assume that watching a game together shows that many of us have a same interest, which we were able to discern via conversation. Media rituals encompass the actions taken by media organisations and their employees as well as those aspects of media material that convey a feeling of the significance of being in the media or draw viewers to these viewpoints. A consideration of the fundamental ideas at play will help identify the situation of global mass communication today. These ideas include consumerism, electronic colonialism, media conglomerate, and globalisation. Many of these words, like globalisation, fail to have a single, generally recognised definition.

To completely ensure identification with metropolitan values and to shape the globe in its own economic and cultural image, consumerism and consumer values are expanded and pushed onto the oppressed as part of globalisation (Christmas, 2008). Many of these words, like globalisation, fail to have a single, generally recognised definition. Many of the difficulties that a standard has in defining terminology used in worldwide mass media are simply a question of perspective. We'll talk about the consequences of globalisation in the current condition of worldwide mass communication later. Globalisation as it was understood back then is closely linked to the flow of resources (raw products, knowledge, technology, money, culture, etc.) across boundaries.

The hyper-concentration of corporate assets, including media outlets (print, broadcast, and internet), under powerful corporate parents is known as media concentration or conglomeration. In other words, the transition from widely-owned to narrowly-owned and corporate-driven media. A term with theoretical origins, electronic colonialism "focuses on how global media (particularly digital and electronic) influence how people look, think, and act" (McPhail, 2010). It also connotes the dominance of one ideology over another. These four concepts all have economics as a common stakeholder. Information flow is crucial to the political, social, and cultural influence that ultimately grants a dominant ideology a plethora of economic power.

### **Today's Global Mass Communication:**

Western-ideology-dominated corporations ate up massive media and communication capacity in the early 2000s, which frightened international organisations a decade earlier. The exchange of information became a hot subject in international politics during the Cold War era. The influence of global mass communication power and information took centre stage as Western, especially American interests contended for the hearts and minds of nations at danger of ceding to Soviet rule. In many respects, the status of worldwide mass communications now is similar to that of then, but with greater technical advancements. Conglomeration, globalisation, electronic colonialism, and consumerism all help to perpetuate the economic, political, and cultural domination of those who hold information and its flow. Media companies have always had the ability to influence politics. It is not a brand-new concept. However, the five largest corporations Time Warner, Disney, News Corporation, Viacom, and Bertelsmann—have influence that media in the past lacked because to modern technology and the very similar political objectives of these firms.

### **Increased Global Communication and New Media**

#### **Benefits of Media for International Communication**

Vertical integration in multinational media firms becomes a vital part of understanding globalised media since globalisation has as much to do with corporate structure of a media company as it does with the goods that a media company creates. Vertical integration is a strategy used by many sizable media companies. For example, newspaper chains handle their own reporting, printing, and distribution; television networks manage their own production and broadcasting; and even small film studios frequently have parent companies that handle international distribution. A vertically integrated corporation can achieve all of this in a globalised rather than a localised marketplace; various branches of the company are easily equipped to handle diverse markets. Media relies on the quick capacity to respond to current events and trends. Vertical integration, for instance, enables a single film studio to produce more expensive films than it might otherwise be able to without the help of a distribution company with a truly global reach because production costs for single-country distribution are essentially the same as those for distribution across multiple countries.

Although the term "globalisation" as a term for a global economic movement often refers to the reduction of trade barriers, it also has a lot to do with culture. The transfer of culture opens up these same markets, just as the transfer of industry and technology often promotes external influence via the inflow of foreign capital into the economy. In many aspects, the media sector is ideal for globalisation, or the expansion of commerce beyond conventional political boundaries. As was already said, the low marginal costs of media translate into substantially higher profit margins for media enterprises when they reach a broader market. Shipping charges for information are often negligible since it is not a tangible item. Finally, media's international reach enables it to be pertinent in several nations. Some have countered

that media is not merely another globalised business but rather a contributing factor to globalisation. The transmission of a media product is likely to have an impact on the recipient's culture since media is essentially a cultural product. Technology is increasingly driving globalisation as well. Fast communication, coordinated transportation, and effective mass marketing are all made possible by technology, which has facilitated the emergence of globalisation, particularly in the field of globalised media.

Through worldwide news broadcasts, television, programming, new technology, cinema, and music, mass media facilitate cultural exchanges and various flows of information and image across nations, hence advancing globalisation. The majority of communication channels are becoming more international and transcend national borders. The viewpoint of the mainstream media in the 1990s was mostly local or national. Cultural imperialism might come from globalisation, both inside and between nations. Foreign news stories, cultural practises, television genre forms, and other capitalist consumerism and individualism-related ideals are imported by the media in emerging nations. Unfortunately, the outcome resulted in a situation where the emerging nations were subordinated to the First World nations. The latter had a pre-existing connection to the colonial history of Europe, which culminated in a core-periphery relationship.

Although mass media is a crucial component of globalisation, there are certain areas where it has succeeded. For example, sting operations would not have been as common without technological development, and current citizen journalism would not have been possible without the tools that were made available. In the section above, we looked at how governance affects media content, but because of citizen journalism, many powerful people are constrained in how they use their influence out of concern that they will be exposed on social media by a local citizen journalist. While globalisation has its benefits, it also has drawbacks.

## CONCLUSION

The media is an important part of our society since it provides the bulk of the news and information we get. In other words, we learn about what is going on in the world via the media. Like any other organisation, the media must have a specific organisational structure that outlines the goals and operations of the organisation. In corporate speak, this organisational structure is referred to as the hierarchy of the organisation, which establishes the position of each person inside it from the top (most important) to lower levels of working employees. The highest level of management is responsible for making the bulk of decisions and setting the guiding principles that the organisation will follow. It is on them to keep the business afloat through trying times. Any organization's economics relies on its productivity, but for media organisations, the situation is extremely different since they have to comprehend the governance that governs society if they want to survive there.

To do this, they must allow the powerful to steer the ship. Even though this statement is very Bollywoodish, it is true that there are times when it's necessary to look over certain things in order to sustain and survive in society because sometimes your hands are tied by the power (organisation) and other times by pity. However, globalisation has brought about a drastic change in our society and in media as with globalisation and technological advancement. A globalised market is immensely aided by technology's speedy mass marketing, mass transportation, and communication capabilities. Media economies of scale use digital technology to instantaneously offer information across a worldwide market at considerably higher profit margins. Due to the economies of scale that they provide to media enterprises,

foreign markets have tremendous profit potential. the inclusion of new consumer markets and audiences, which might eventually assist a business in gaining a large following worldwide.

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## CHAPTER 7

### ORGANIZATION OF MEDIA: THE CREATION OF MEDIA CULTURE, PRESSURE AND DEMANDS

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#### **ABSTRACT:**

The structure of the media, which is impacted by a variety of pressures and demands, is essential to the development of media culture. An overview of the organisational facets of the media business and their influence on media culture is given in this abstract. The dynamics of media organisations, the impact of outside forces, and the expectations made on media outlets are all explored. The organisation of the media is the subject of this abstract's first section. News agencies, television firms, print magazines, and internet platforms are just a few examples of the many entities that make up media organisations. Understanding how media material is created, distributed, and consumed requires an understanding of the internal structures, hierarchies, and decision-making processes inside these organisations. Media culture is strongly shaped by elements including ownership arrangements, editorial principles, and budget allocation. The second part explores the challenges that media organisations confront. External influences may originate from a variety of places, such as audience demands, advertising, regulatory organisations, and governmental agencies. These forces have an impact on how decisions are made, what is covered in the media, and how agendas are created. Media organisations often traverse a difficult environment of conflicting interests, attempting to strike a balance between their financial success, journalistic integrity, and social obligations.

#### **KEYWORDS:**

Business, Culture, Demands, Media, Organization.

#### **INTRODUCTION**

The expectations made on media organisations. Media companies are required to adapt to the changing demands and tastes of their viewers. Information that is true and trustworthy may be demanded, as well as material that is entertaining and compelling [1], [2]. Media organisations must adjust to new technology, audience behaviours, and cultural fads while preserving their unique perspectives and goals. Media culture is shaped by the way the media is set up as well as outside forces, audience needs, and audience expectations. The concepts of ideas, values, conventions, and practises that result from interactions between media producers, content, and viewers are referred to as media culture. It covers media representations, discourses, and the wider social effects of the media.

Analysing the creation, transmission, and reception of media culture requires a thorough understanding of organisational variables as well as the dynamics of pressures and demands. In media culture is significantly shaped by how the media is organised as well as the demands and pressures it must contend with. Media companies balance competing internal and external forces as they work to satisfy audience needs. The ensuing media culture has an impact on individual viewpoints, societal conventions, and public dialogue. Researchers and

practitioners learn more about the intricacies of media production, consumption, and the wider social effect by looking at the organizational elements of the media business[3], [4].

The large society that we are all a part of has fundamentally expanded, and everyone's needs have led to the media reaching a point where there is such a vast variety of material that is offered by the media. Even though one aspect of media content is that we, as consumers, take what the media gives us, there are times when the situation is somewhat reversed and the media is compelled to offer the public the material they demand. The most recent instance of this is the new "lock-up" programme on Alt Balaji, which is presented by renowned actress Kangana Ranaut. People in the society are interested in such material, particularly in light of programmes like Big Boss, which have driven these platforms to produce such content in order to exist in society. While incomplete, the research on media organisations used to develop the idea has generally been consistent. It supports the idea that organisational routines, practises, and objectives have a more consistent impact on content than do individual or ideological elements. It is more probable that work routines than covert ideologies are to blame for the prejudice that has been seen in media material[5], [6].

Any theoretical analysis of media organisations and occupation must include a variety of linkages that exist both within and outside the organisations. These connections often include ongoing discussions and exchanges, as well as sometimes latent or real confrontations. Sometimes the material that the media produces is impacted by what the society needs, but more often than not, as the agenda setting theory has shown, the content that the media produces influences the society[7], [8]. Here, we get an understanding of the methods used by media organisations, particularly in respect to the many kinds of interactions and factors that affect media creation. This covers external factors like the general populace and the media industry, as well as the impact of media owners, advertising, and media viewers. The communicator's own viewpoint will be the primary lens through which these scholars examine it. Additionally, we comprehend the internal dynamics of media organisations as well as the pressures, tensions, and issues that they encounter[9], [10].

The primary stress on a media organisation comes from the conundrum of a potential conflict over whether the organisation is focused on art and social use or profit. This is because the organization's focus or motive will determine the type of content it is obligated to produce, which will have an impact on society. If the goal is profit, the corporate sector of society will exert greater control over the material; but, if the goal is art and societal benefit, readers will be given the truth in its purest form.

## **The Media, Our Society and Content**

### **Alterations in Media Consumption:**

The media is a continual presence in our society, which is also known as the contemporary world, and it has developed into an essential part of it. They have become so ingrained in our everyday lives that it is impossible for us to envisage living without them. The development of social media platforms like Facebook, which enabled users to connect with friends and ultimately post their statuses to let others know where they are and what they are doing, marked the beginning of a rise in media consumption.

It is a sad truth of our society and of the whole world that much of the material we see on social media is influenced by multinational corporations and their advertising, not by viewers. Our media consumption has made us incredibly predictable, and as a result, every company now knows what you are searching for. This is because we consume so much specialised stuff. Is it a coincidence when, after searching up the pricing of a new iPhone on Google, you

see that Amazon has an excellent deal on the very same model of iPhone you were looking at? Actually, no. The opportunity for media and entertainment organisations to understand their customers' digital consuming behaviours now is bigger than it has ever been because of the never-ending cycle of upheaval. Mobile smartphones have replaced other digital devices as the most popular way to access internet information. Unprecedented growth has been noticed in the smartphone sector.

## DISCUSSION

The shift in consumption occurred. In the past, when people watched television or listened to radio, the content was sentimental and family-oriented; if a shocking scene had to be shown, two flowers would appear on the screen, and the audience would instantly comprehend. Today, TRP for television programmes is determined by the strength of the plot, the degree to which the audience can relate to the given type of content, and other factors. The audience began to watch more entertainment that was contentious and included fights, arguments, drama, and controversies. As a result, the media outlets also acquired a thirst for novelty in their content creation. There is a reason why KBC is less well-liked than programmes like Big Boss. You may now call it modernization or evolution of a shift in attitude and content requirements, but this is occurring. New media (such as mobile phones) and the advent of OTT (over the top) platforms have caused the consumption of material to develop more. Sensational content is no longer genuinely controlled.

Compared to conventional media like TV, print media, and radio, consumers are changing their preferences towards digital media consumption. Compared to conventional media, people are spending more time on digital media. This growth mostly results from the cannibalization of conventional advertising channels. Global advertising expenditures have undergone a paradigm change as a result of the rising popularity of digital media. Following the shifting trend, marketers are increasingly directing their money to digital platforms in an effort to monetize content and drive growth. With an energizingly different mindset, the Gen Z generation, also known as the millennials, has shown that they consume media material more than any other generation has ever done. Gen Z has a significant impact on how people see the world and how much digital media is consumed. Since they grew up using search engines, they exhibit more entrepreneurial spirit and prefer to find material on their own. Additionally, they like contributing to the process and being more immersed in events. The Gen Z generation consumes a broad variety of digital content and gathers information from several sources. The leaders of today and tomorrow will be clearly defined by the translation of these resources into workable goods, services, and business models.

Over the last fifty years, the media has become exponentially more dominant and has a greater impact on the general public. The telegraph was the only news and media outlet available at first. A variety of media, including radio, newspapers, magazines, television, internet, and now mobile apps, were developed as a result of technical advancements. It is crucial to comprehend how the media affects individuals since it has integrated itself seamlessly into society and everyday life. Today, the media has an impact on every aspect of life, including the economics, entertainment, politics, and even beauty. Mass media influence is the term used to describe how the media has an impact on audiences' and individuals' behaviours, attitudes, and thoughts. This effect may be harmful or beneficial. People may experience poverty, crime, nudity, violence, poor mental and physical health issues, and other catastrophic results as a result of the harmful impacts of the media on society. For instance, it's very uncommon for a crowd to attack innocent people after being enraged by rumours that have circulated online. The greatest illustration of how the mainstream media has a harmful influence on society is these unreported news headlines. Additionally, since children often get

engrossed in upsetting news items, action films, and video games, incidents of kids shooting unarmed civilians are seen as one of the most detrimental consequences of mass media on kids.

There are instances when media influence leads to positive outcomes, therefore this does not imply that all media effects or impacts are harmful. For instance, helping one another in times of natural catastrophes fosters compassion and empathy in both children and adults, which increases the number of volunteers who offer their services to those in need. Additionally, quiz-based games, instructional news broadcasts, and similar programmes highlight the benefits of mass media, which raise viewers' levels of literacy. Additionally, the right to knowledge is one of the benefits of mass media for society. The younger generation is considerably more educated and aware of their rights, which allows them to benefit personally and professionally in a variety of ways.

Whether via direct or indirect sources, people often learn diverse facts about the world, but the impact of the media on society is undeniable. This wave includes both educated and uneducated individuals, which increases the media's and the regulating authorities' obligations. They need to be more cautious when it comes to the method and timing of news dissemination. In certain circumstances, the influence of mass media whether good or bad can be quite important. This is one of the main reasons why during some delicate events in the city or state, residents may experience situations when news broadcasts and internet access are prohibited. As a responsible citizen, you should always double check any news you hear before sharing it with others since it might have a negative effect on society. Whatsapp forwards are the greatest if you can think of an example; instead of just sharing one news item or message, take the time to determine if it is authentic or phoney and get others to do the same.

There are other aspects of media impact, such as embracing one's actual self. As a result of media influence, many trans persons have had the possibility and opportunity to speak up about their interests and be themselves. People of all ages have been exposed through the media to many facets of the world that earlier generations were not familiar with. The kids have been schooled by this immense revelation, which has profoundly altered their perspective on many topics and increased their knowledge of the modern world and their capacity for resourcefulness. In a couple of minutes, media may send a message across the world, informing us of the most recent global occurrences. Even if we believe that the current media has a greater impact on society, media has had a long-standing impact, as shown in how the bell bottoms worn by movie stars became a popular trend for all the young men in society. Overall, the media has benefited our society and given rise to a brand-new generation and way of life, but it has also corrupted children's minds and played a significant part in getting them to completely reject their native cultures in favour of western ones.

### **User-Generated Content (UGC):**

User-generated content, as the phrase is known, is simply material that has been created by a brand's audience or customers and shared by them on their social media profiles to aid in the promotion of the business. User-generated content, commonly referred to as UGC or consumer-generated content, is unique material made by consumers specifically for a business and shared on social media or via other means. UGC may take many different forms, such as pictures, movies, reviews, a recommendation, or even a podcast.

There are several factors that contribute to user-generated content, such as customers who record an unboxing video of a product and publish it on their social media accounts while naming the manufacturer, giving them an immediate advertising opportunity. The second

audience category is brand aficionados; these are the individuals who are so devoted to worshipping at the altar of a certain brand that the time is right to contact them and request particular UGC material.

Brands now face strong competition to get the attention of consumers online. Because of this, customers are increasingly picky about the companies they connect with and buy from, particularly the famously fickle Gen-Z. However, consumers aren't the only ones that care deeply about real content. 60% of marketers agree that effective content must have both quality and authenticity. UGC from your consumers is the only sort of material that is more real. Refrain from making up your user-generated postings or campaign. The fake emotion will be immediately detected by audiences, which might drastically harm the reputation of your business. Instead, make sure that your user-generated content (UGC) originates from one of three groups: your consumers, brand advocates, or workers.

## **Organisational and Media Relations**

### **Using Media in Business Relations:**

The simplest way to determine what is meant and described by the term "media" in a mainstream organisational structure is to understand how the term is used in the same context. Through this analysis, we show what the term "media" currently reveals, makes visible, emphasises, renders understandable, and discloses in organisational studies. We discovered three common uses of the word "media" in current organisational research by looking at publications published in prestigious organisational journals.

In a typical organisation, the media at the moment primarily aids in the creation of brand image and propaganda in society. Businesses merge and collaborate and merely announce the news on their "media handle," and the public is immediately aware of it for example, how Elon Musk used Twitter to challenge Putin. Although it is not directly related to the organisation, in this case the person posting represents multiple organisations, so it becomes the responsibility of those organisations. The definition of "media" in its original use refers to mass media. This idea of media is used in research that examines, for instance, how media sources cover certain events that are important to businesses, such mergers and acquisitions and initial public offerings.

The second meaning of the word "media" refers to certain communication routes with measurable impacts. However, academics are often interested in "mediated" communication, which makes use of technologies like the phone, fax, voicemail, video telephony, video, electronic data exchange, and email. Media investigated include "direct" communication, such as face-to-face or meetings. Since media are most successful when they match the degree of ambiguity of tasks, academics are more lately interested in examining the fit between media and task. Computer-mediated communication (CMC) is what the word "media" refers to in its third use. Some research focus on the group level, looking at social engagement and exchange patterns in online communities or communication patterns in virtual teams and groups. Others examine the positive effects of CMC, such as the growth of trust in virtual teams or behaviours of help-seeking.

### **Media Representations**

Early in the 20th century, media circulation began to garner interest in subjects like economic history or culture and society. A new generation of academics broadened the perspective on automation and bureaucracy, electronic media, television, "technical media," and media networks, computer technology, cybernetics, utility and industrial film, consulting and

management algorithms, digital infrastructure, and similar topics by drawing on these early approaches in media theory. For characterising media and mediation phenomena, there are now a large variety of diverse theories and techniques. Using analytical and historical methods, they explore media from the perspectives of culture, technology, and process.

For easier comprehension, the media was separated into three branches: process and change, technology and infrastructure, and culture and power. A critical analysis of the connections between media, culture, and power is the primary objective of the first branch of media theories. Within society, media are seen and positioned as cultural phenomena. According to this viewpoint, media both shape society and social relationships in general, and particularly power relationships. The perspective that views and characterises media as technology fundamentally reshaping society is included in the second branch of media theories that we attempt to illustrate here. They stress how societal communication and cultural heritage are transmitted and preserved via technology. Technology creates the infrastructure and formats for storing, transferring, and processing information, therefore it dictates how and what sort of knowledge may be created and conveyed.

At the same time, media technology is seen as a component of and impacted by cultural surroundings rather than as a configuration resembling a rational instrument. The development of media is always a play-off between social necessity and suppression, which relates existing and novel technological and cultural concepts. Theories falling under the third branch of media theory question the possibility of differentiating between media and content and introduce a historical lens into the research of contemporary media. The social sphere is "a field the social sphere in which two elements science and technology intersect," according to historical patterns of change and growth in communication. This branch recognises that media are always defined in terms of their technical progress by a discourse that refers to them as "new media," but that these "new media" are nevertheless governed by well-established technologies, hierarchies, and aesthetic ideals. The growth and development of technical features are then examined in study while taking aesthetic principles into account. This makes it possible to analyse the "rapid development of new digital media" while considering the discourse defining evolving media configurations.

### **Relationships Between the Media, Interest And Pressure Groups:**

The media's connection with society is unofficial yet structured. Pressure organisations strive to have a direct impact on what the media does, particularly by limiting the topics that are covered, such as morals, politics, work, and religion. People may legally compel the media in various nations to highlight ethnic minorities, women, homosexuals and lesbians, children, the underprivileged, the handicapped, the homeless, and the mentally ill. The media is cautious in how it responds to demands and objections and abides by the law; nonetheless, this success is sometimes also a result of other agencies' influence. This occurs when commercial media poses a danger to other media or when it propagates unfavourable ideas that are seen to be capable of causing a variety of issues. The extent of public and defence group support is another factor in success. While it is feasible to avoid offending minorities and supporting anti-social activists, it is hard to separate the impropriety of a media outlet's approach from a general trend and strive to appease its audience and advertisers. The media is leery of acts of retaliation and is prone to steer clear of ambiguous situations that fall within the purview of the public sphere.

### **Owner and Client Relations with the Media:**

The primary challenge in this connection is how to give media organisations more autonomy in the relationship. The first demand should be made to the owner directly, and the second

should be made to other economic actors in the area, particularly those who contribute operational funding (investors, advertising, and sponsors). The communicator's autonomy is often reviewed.

**Owner's Influence:**

Media owners are permitted to utilise their outlets for propaganda, but doing so runs the risk of alienating readers and undermining the credibility of the publication. Although there is no question that consumer choice and freedom of speech put a cap on media ownership monopolies, it is proving challenging to lessen their overall influence.

**Advertising's Impact**

Since media demand often aligns with other consumer segments, the structure of the majority of the mass media sectors in capitalist nations follows the objectives of marketers and is not a coincidence. Interest is often reflected in the layout, planning, and scheduling of media. The most straightforward example is when advertising may directly affect editors' publishing choices greatly according to their own preferences, beyond what is already fully implemented in the system.

**Audience and Media Interactions:**

The most significant component of the customer is the audience, which has a bearing on every media company. According to research, audiences tend to protrude slowly for many presenters. After all, management usually pays attention to sales and rating data.

**Adversaries of the Audience**

Rating is the most important factor that media organisations use. With considerable reason, the majority of media organisations do not see ratings as a very accurate measure for assessing quality internally. Because there is evidence that certain media groups behave positively towards their viewers, even on an abstract level, it is plausible that media exaggerates the antagonism towards audiences. tension between audience desires and the media's professionalism. The primary requirement for organisational media is ratings. But for media professionals, ratings are not the most crucial factor.

**Uncertainty and Alienation:**

The majority of communicators in mainstream media do not focus on audience reaction since they are capable of making mature judgements regarding media material based on any response. Based on the guidelines, audience behaviour is guided and distinguished.

**Audience Picture**

The producers are well aware that audience engagement in filmmaking is predicated on the audience's perception. According to Shoemaker and Reese, journalists primarily write for their own advantage, the benefit of their editors, and the benefit of other journalists. It is important to keep in mind that interacting with a large audience might lead to difficulties with cross-messaging. The audience is just that the audience. It watches, enjoys, but does not engage with the message's presenter or the viewer. Even after a television programme has been produced, ratings feedback cannot provide advice on how to improve it.

**CONCLUSION**

The media has historically been seen as a weak institution when compared to other institutions like the legal system and the medical community, although this perspective has

evolved over time. The heart of media accomplishment is difficult to pin down outside of performing abilities. This is shown by the capacity to garner interest and attention from the public, the capacity to ascertain the tastes of the public, and the capacity to provide content that the public can comprehend and appreciate. Or, "have a nose for news" or "know the media business". These characteristics cannot be compared to those of other professions. The key distinction that sets it apart from conventional standards of professionalism, probably because the media places a high priority on independence, creativity, and a critical mindset. Finding the historical prototypes of the communication profession is exceedingly challenging.

The primary conflict is probably between freedom and the institution's regulations, which organizationally have binding control yet philosophically encourage creativity and freedom. If we talk about organisational relationships and media, one thing we need to understand is that there is huge potential for organisational research to engage more deeply with media and by looking at organisational media over longer timeframes, investigate both successful and failed media.

This is because as times have changed, even media must understand the needs of the people and provide content related to them. In order to better grasp the inherent logic that underlies and develops organisational media, we have developed three ideal-typical branches. Although this method was useful for introducing a variety of media theories and situating them in relation to one another, it hindered our ability to engage deeply with individual theories.

As a result, future research should more thoroughly explore the insights provided by individual media theories for organisational research in the context of particular empirical settings. This in turn could provide a way for organisational research findings to influence media theories that interact with businesses, markets, and economies.

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## CHAPTER 8

### ISSUES WITH MEDIA CONTENT, IDEAS AND TOOLS FOR ANALYSIS, MEDIA GENRES, AND TEXTS

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#### **ABSTRACT:**

This abstract gives a general overview of the problems related to media content, investigates theories and methods for media analysis, addresses the notion of media genres, and highlights the importance of media texts in modern society. For critical media engagement and an understanding of how media affects people and society as a whole, it is crucial to know these factors. Concerns about media content are the primary emphasis of the first component. News stories, TV broadcasts, movies, commercials, and social media postings are just a few examples of the different formats that media material may take. Accuracy, credibility, bias, and information manipulation are issues that have been brought up by the democratisation of content generation and the proliferation of media outlets. The necessity for media literacy and critical analysis is highlighted by problems like disinformation, false news, stereotyping, and representation gaps. In the second area, methods and resources for media analysis are covered. When analysing media, one must consider the underlying messages, ideologies, power relationships, and cultural allusions. Media texts may be dissected and understood using frameworks provided by tools like semiotics, discourse analysis, framing analysis, and reception analysis. These analytical techniques aid in exposing covert messages, ideological influences, and the ways the media creates and impacts public discourse.

#### **KEYWORDS:**

Business, Culture, Media, Social Media, Social.

#### **INTRODUCTION**

Social media is not an exception; in order for any kind of media to be interactive, it must coexist alongside some type of communication methods. One of Satmass Media's most effective uses of social media is to convert communication into an interactive discourse. There isn't a single accepted definition of social media as of now. Out of all the definitions that exist, social media may be defined as a collection of web-based broadcast technologies that enable the democratisation of information and allow users to transition from being content consumers to providers. The social media technologies enable individuals to interact with one other to make or re-produce value via online communication and cooperation thanks to their potential to attain large scale in real time[1], [2].

Social media evolved over time into a behemoth that is altering how people interact and communicate with businesses, governments, conventional media, and one another. Due to social media's dominating advantages over conventional media, the traditional media's monopoly on the message was broken with the rise of social media. Social media evolved over time into a behemoth that is altering how people interact and communicate with businesses, governments, conventional media, and one another. Due to social media's dominating advantages over conventional media, the traditional media's monopoly on the

message was broken with the rise of social media. More significantly, during the current epidemic, the whole globe saw a change in media consumption. As if there were no other options, Indians specifically resorted to internet channels[3], [4].

Social media has quickly evolved through time to become the primary means by which people connect with one another nowadays. It has changed how individuals and organisations interact during the last ten years. With the widespread use of broadband internet in all facets of society, this has come to pass. The social media's ability to support several media formats, such as the simple posting of text, photographs, and audio-visual information, has introduced another level of rapid worldwide access and poses a serious challenge to the dominant traditional and conventional media. Social media has made it possible for anybody to express their thoughts and opinions. With the introduction of social media came both benefits and risks in equal measure[5], [6].

Inadequately explored areas of written content still exist, but there are none for visual content. If not any channel, an OTT platform will provide content to a degree that we could not have even imagined five years ago. This is because the modern media has consumed us to the point where it has sadly become our reality. If we had to focus on specific content, you would see that there are still unexplored areas[7], [8].

## **A Guide to Understanding Modern Media**

### **Media's Attitude to Its Challenges and Material**

Content produced for social networks like Facebook, Instagram, or Twitter is referred to as social media content. These platforms appeal to businesses in particular because they enable far more direct user connection than conventional marketing strategies. Any content efforts used, however, must also be properly focused towards the target audience and not merely turn into another advertising strategy in order to realise their full impact. In certain cases, social media and the information it contains have even supplanted conventional media like newspapers and television. As a result, social media content may be crucial to a business's entire content marketing strategy. Due to its near closeness to the user and wide audience, content on social media platforms may often be more successful than traditional advertising. Positive social media comments may sometimes even improve Google ranks. But social media material also has its own set of guidelines, necessitating a unique approach[9], [10].

Media content does not always play a part in advertising, but it also aids in informing the audience or the broader community. The key works associated with this perspective came from engineering, and the technological issues that drove the theorising concerned the modernization of the telephone system and the development of high-speed computers that could process a great deal of information in a short amount of time. Communication theories under the heading "Communication as information transmission" were able to explain that communication is about reaching information from point A to point B.

A unique aspect of social media is the high level of involvement. By clicking on a Like button or a button akin, users may directly remark or provide input on a piece of particular material. Users may also actively contribute to the distribution of material on social media by sharing content. Content has to be of the highest quality and carefully tailored to the specified target audience in order to be effective on social media and benefit from user word-of-mouth marketing.

If we look into the problems that our society faces and how the media organisations operate, we will not only be able to comprehend the contemporary media as a means of

communication but also have a thorough awareness of the world as it is. The main challenge for an organisation is adapting the content that is produced by the media to the society. There have been many instances where this has happened, including the Gillette advertisement where they brought up the issue of boys being boys, the AXE deo advertisement, and even news agencies misspelling names of well-known people even though they are capable of doing so.

## **DISCUSSION**

Speaking of problems from the bottom of society, the first and biggest problem is gatekeeping. There is no specific gatekeeping when it comes to content being released on platforms like Instagram and Facebook, and people in the community post offensive content; the only way that content is brought to attention is if the majority reports it; otherwise, it will remain visible until it violates any specific rules. Another problem has been with freedom of expression. This does not imply that our society has erred in granting this privilege, but rather that individuals need to realise how these issues affect other people. Like it is wrong to post offensive comments on someone's photographs or videos, but since there is no gatekeeping and other users are loving and responding to such comments, it encourages the commentators to keep doing so.

There may be answers to that, but who will really act on them is the real question. It is our duty as a community to discourage such behaviour and to put an end to any infringements on our rights and resources. With the advent of citizen journalism, we have more duty than ever to expose the truth, defend the right, and speak out for the vulnerable, yet nobody is speaking up or doing the necessary investigations. The second problem with content is that, as media has developed and internet access has become more affordable, the quality of material has declined at a faster pace. Trends, once established by one person, are simply copied by others, adding nothing to society and just serving to divert young people from reality. If used properly, social media platform features are beneficial.

### **Theory of the Media Effect**

The use of mass media in propaganda and persuasion was the primary emphasis of early media studies. To better understand how communications and mass media affect society, journalists and scholars rapidly turned to behavioural sciences. To address this, academics have created a wide range of methodologies and ideas. As you do research and think about how the media affects culture, you may make use of these ideas.

### **The Impact of Marshall McLuhan on the Media**

Marshall McLuhan, an English professor, published two publications in the early 1960s that had a significant impact on the development of media studies. *The Gutenberg Galaxy* and *Understanding Media*, books that were published in 1962 and 1964, respectively, chronicled the development of media technology and showed how it had influenced both popular culture and individual conduct. The idea that the media itself have a significant role in influencing human and cultural experience was a fresh perspective on media attitudes that McLuhan proposed in *Understanding Media* with the statement "The medium is the message."

As both his admirers and detractors reacted to his utopian ideas about how media may change 20th-century existence, McLuhan's outspoken pronouncements about media attracted a lot of attention. At a time when Cold War fear was at its height and the Vietnam War was a fiercely discussed topic, McLuhan talked of a media-inspired "global village." These views were well embraced by utopians of the 1960s, while social realists scorned them. These conflicts may

have contributed to McLuhan's rise to fame as a pop culture hero, as seen by his repeated mentions on the television sketch comedy show *Laugh-In* and his portrayal of himself in Woody Allen's movie *Annie Hall*.

The Internet and the ensuing cultural upheaval have given McLuhan's audacious utopian ideals a foreboding air. His art has, in fact, attracted a lot of notice lately. It's fascinating to note that analysis of McLuhan's works hasn't evolved much since his publications. His followers cite the potential and successes of digital technology as well as the ideal future that these advancements offer. However, the present criticism of McLuhan is a little more telling about the status of contemporary media studies. The number of media academics has increased significantly since the 1960s, and many of them have criticised McLuhan's lack of a methodology and theoretical framework. His work helped popularise the concept of media impacts and gave people a fresh perspective on how media affects culture.

### **Interactive Symbolism:**

Symbolic interactionism, another popular media theory, contends that human interaction is where the self emerges and evolves. This implies that your behaviour towards someone or something depends on the significance you assign to that person or object. People employ symbols with common cultural meanings to communicate efficiently. Almost anything may be used to create symbols, including tangible objects, knowledge, and even verbal communication. Therefore, these symbols play a crucial role in the development of the self.

Because of the significant role that the media plays in the creation and spread of shared symbols, this theory aids media academics in better understanding the area. The media has the ability to create symbols on its own because of its influence. Researchers may examine how media influences a society's shared symbols and, in turn, the impact of those symbols on the person by employing symbolic interactionist theory.

Advertising is one of the ways that the media constructs and makes use of cultural symbols to influence a person's sense of self. To make particular things appealing, marketers attempt to associate them with a common cultural meaning. What do you think of someone, for instance, when you see them driving a BMW? Because of the vehicle a person is driving, you can conclude they are strong or prosperous.

Luxury car ownership denotes belonging to a certain social status. In a similar vein, Apple, a technological business, has aimed to represent innovation and nonconformity via public relations and advertising. Therefore, using an Apple product might be symbolic and convey a certain message about the product's owner. Additionally, media spreads other non-commercial symbols. Celebrities, religious symbols, and national and state flags all acquire common symbolic connotations as a result of media exposure.

### **Video Logic**

According to the media logic theory, popular media forms and styles are used to shape how people see the outside world. Today, viewers just need to spend a little amount of time with a specific television programme to recognise it as a news programme, a comedy, or a reality show. This is due to the media's deep cultural roots. Due to their widespread usage, our society interprets reality using the tone and subject matter of these programmes. Consider a TV news programme that regularly features tense arguments between opposing viewpoints on political matters. For individuals who regularly watch this kind of programme, this kind of debating has come to be seen as the standard for how to handle disagreement. Institutions are impacted by media logic just like people. The contemporary televangelist emerged as a result

of religious leaders adopting television-style marketing, and political candidates today see their physical appearance as a crucial component of a campaign thanks to the use of television in elections.

**Media Challenges:**

With the introduction of new technologies, the public's expectations of the media sector have significantly changed. More people now have access to both live and on-demand coverage because to the advancement of technology. Media and news are today consumed by audiences across all platforms and devices, not just their TVs. Additionally, they are absorbing material in a range of forms. Different types of material must be produced by the media. Depending on the viewer's device, media material has to be deliberately designed to be received differently.

When it comes to mobile or social media, where people anticipate more snackable material, content that works well in one format such as long-form for television or Netflix may not always perform well in another. To remain competitive and maintain a large audience, it is increasingly essential to become mobile and social media friendly.

To outperform the competition, media companies and news sources must be responsive and provide simple user interfaces. When it comes to news, viewers desire current coverage and will switch to another media channel if news breaks more quickly. When it comes to entertainment, people choose user-friendly interfaces with a wide selection of on-demand material. Because of how simple it is to use and the variety of original material it offers, Netflix is the market leader. As fake news and fake media become more prevalent and make headlines, media providers must work to build audience trust.

A reporter's career may be gone after making factual errors or distorting what was said, and the network's reputation as a whole may suffer. Networks must exercise extra caution in this polarising political climate and take every precaution to earn and maintain the public's confidence.

Every person has a unique social news stream. Based on their interests and previous read articles and watched videos, all of the presented information, including stories and videos, is tailored to them. Media experiences are becoming more personalised thanks to artificial intelligence. Every network social and online tracks what users consume and then suggests the next item or video to see based on that use. They are doing this by using algorithms designed particularly to accomplish this and forecast what a person will do next and how to keep them interested in their material.

**Key Difficulties for the Media:****Privacy:**

The privacy issue with social media is its main drawback. Many individuals hold back from participating in a conversation out of concern for their privacy.

**Using Social Media for Commercial Purposes:**

Advertising on social media should adhere to censorship guidelines, and pornographic material in adverts should be avoided on websites made specifically for social networking. If these limitations are not rigorously enforced, they may destroy the brains of young people, indirectly raising the crime rate. This is one of the most significant problems that social media in the modern digital world has to deal with.

**Agreement Terms:**

The majority of social networking platforms let users establish accounts after agreeing to frequently ambiguous terms of agreement. There are several ways to interpret the provisions of the agreement. They indirectly represent a danger. Users of the majority of social networking sites voluntarily agree to allow the proprietors of such platforms to utilise their personal information. It results in a privacy violation that is indirect. One of the major challenges that social media presents is one like this.

**Security Issues**

Social networking platforms are just as dangerous to the security of sensitive data and personal information. The most frequent occurrence is website hacking, which poses an immediate danger to social media users. This ends up being yet another significant problem that social media presents.

**Deception:**

The person's identity when they sign up for social networking sites might be real or fraudulent. The other user has no way of knowing if his or her identity is genuine. There have been several reported examples of fraud in the recent past. Social networking has emerged as a simple technological method for misleading people.

**Categories of Media****Recognizing Media Types**

Media genres may be specifically defined within a media, such as the "horror" film or the "situation comedy" on television. Each genre has a unique set of characteristics. These elements of a genre's style and substance might include, for instance, a specific locale, character kinds, or technical elements. The way a piece of material is put together, rather than what is in it, ultimately determines its genre. A media text is said to belong to a particular genre if it adopts the rules and norms of other texts in that genre, acts and appears in a remarkably similar way, and has a general layout that is similar to other texts that have been assigned that label. For instance, a programme about premier league football can be compared to the layout of the match magazine because they both fall under the category of sport.

Writing may be divided into six categories: explanatory, persuasive, narrative, technical, and poetic. When you compare and contrast two people, locations, ideas, or objects, you look at their similarities and differences. Genre's purpose is to enable the classification of texts according to their form, substance, and style. For instance, this enables readers to determine if the events being described in an article are fictional or true.

A movie or film has a definite look and feel to it, similar to how a magazine will often have a contents page at the beginning before any of the articles and how a romantic comedy would typically have a wedding or other joyful event at the conclusion. This ensures that the viewer knows what kind of film they are watching and gives them a clear idea of what they expect from that particular film. The audiences have a certain set of expectations as to what a genre text will contain in terms of the characters used, the costumes, and the actors who are in the film. Differentiating features of various media products, for instance, if a scene featured blood and gore, it would be classified as a horror or thriller; likewise, if two people were seated at a desk and text was scrolling across the screen, it would be a news report of some sort.

**Different Media Types Fall Under Different Genres:**

Newspapers may be printed or published online. There are several national newspapers in India, and some of them may have a certain political or social viewpoint. Newspapers that only cover one religion often amuse and educate their readers on political, social, and theological matters from that faith's point of view. As a result, a news paper's genre is determined by the kind of specification it requires. For instance, DNA's after hours was centred on Bollywood rumours.

- a. Magazines are often printed or online periodicals that cover a range of subjects based on reader preferences and interests. Magazines that focus on a particular faith often provide news from that perspective.
- b. Digital TV is available in every household in the globe. Despite several digital channels, secular television programming predominates. Digital sources are often cross-genre, meaning they are multiplatform, but the consumer has a choice in the specification.
- c. Local and national radio stations have various audiences they cater to. The majority are secular, while some may include religious elements. Some stations, like Red FM, have a distinct concentration on religious news, discussion, instruction, and music.
- d. The internet may be utilised for information, education, entertainment, and research. websites that are just for religion. They may be meant to enlighten the general public or their own religious group. Online fundraising appeals are made by charities like Christian Aid and Muslim Aid.
- e. Different storylines, subjects, themes, and genres are covered by movies. They often debut in theatres before being made accessible for individual home watching.

In order to understand the best genre for oneself, whether it be an organisation or a single person in a large society, it is crucial to understand the genre that seems trustworthy and interesting. This applies to any kind of media that one wants to direct their attention towards. For viewers, genre is crucial since it informs them about the kind of movie they will be seeing and what to anticipate. Additionally, various audiences like certain genres. The audience may choose the kinds of films they like to see based on the genre.

**CONCLUSION**

The media really operates and how its information affects society today. As was discussed in the preceding chapters, media sets agendas for what we should think and discuss, but with the advent of contemporary media, things have changed and media content is now also consumer-driven. The media now provides the conflicts and hot topics that audiences seek for. The most crucial aspect of media organisation in traditional media was content because it was what the audience was given to consume. However, in the last two decades, digital consumption has greatly increased as traditional media has completely transformed into new media, which includes computerised, digital, and networked information and communication. The respondents are split between two extremes: on the one hand, they say they can't possibly envision a world without new media, and on the other, they say new media provide numerous difficulties. The only alternative left at this point is to approach these new media difficulties in a desirable manner, allowing for the most efficient use of social media. In order to give the audience a better new media environment, both service providers and the relevant competitive authorities at the appropriate level should look into this issue. Media also has its own limitations and issues, which will change with time and technology, but we as a society

have to understand and find a way to overcome them and keep on creating a new, better society in terms of media consumption. Technology has opened up a new phase for us; let's see how far and how far we can take this. The media was primarily intended to give viewers quick and easy access to important news information and analysis about the world as well as the best entertainment content, posing media professionals with a variety of challenges.

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## CHAPTER 9

### TRADITIONS IN AUDIENCE THEORY AND RESEARCH, AUDIENCE FORMATION, AND AUDIENCE EXPERIENCE

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#### **ABSTRACT:**

This abstract covers the idea of audience creation, gives a brief history of audience theory and research, and highlights the value of audience experience in the study of media. Understanding the impact audiences have on media consumption trends, media impacts, and the creation of meaning in mediated communication requires an understanding of these factors. Traditions in audience theory and research are the primary emphasis of the first component. The goal of audience theory is to comprehend the function of audiences in the receipt and interpretation of media. It includes a variety of methodologies and viewpoints. These practises include, among others, the reception theory, cultivation theory, and active audience theory. Every tradition provides different perspectives on audience behaviour, motives, and how people interact with media. The audience formation is covered in the second aspect. According to similar interests, identities, or consumption habits, people create audiences. This process is known as audience formation. Audiences are formed by a variety of factors, including social influences, media choices, and demographic and psychographic characteristics. Understanding audience formation enables media researchers and practitioners to target certain demographics, customise material, and examine how media consumption is influenced by societal identities.

#### **KEYWORDS:**

Business, Culture, Media, Social Media, Social.

#### **INTRODUCTION**

The audience is the last consumer of media, as you may know. Feedback from the audience is essential throughout the communication process. The recipient's response is required for the message to be considered successful. The term "ideal audience" refers to a communicator's envisioned, intended audience. When producing a rhetorical text, the communicator or speaker envisions a target audience a group of individuals who will be addressed, persuaded, or otherwise impacted by the speech or rhetorical text. The audience might consist of a single person or a variety of different sized and sorts of groups of individuals. The audience theories are based on how an audience behaves or is affected. In this section, we'll look at many aspects of the audience, theories, and interactions between the audience, communicators, channels, and material [1], [2]. The target audience and its interactions with the message or content are the main concerns. One of the main subjects discussed in this course is the effect of media laws and content on the audience [3], [4].

#### **Audience Concept**

As you may know, an audience is a group of people who go to a performance of art, literature, drama, music, or video games in any media (players or viewers). One individual

reading a newspaper or magazine to billions of people watching international events on television might be considered a member of the media's audience. Historically, the term "audience" might have signified a variety of people reading newspapers, books, or magazines. A large crowd gathered at the theatres to see the movie when they arrived. However, the emergence of radio and then television changed how audiences were conceived. A divided audience of groups or people was established by the individuals or groups. The radio might be listened to by a group of individuals from any location in the globe. The internet video games split the audience. There is another aspect to it, though: watching television series that are seen globally brings people together[5], [6].

### **The Origin of Audience**

The beginnings of the audience may be traced to a gathering of individuals watching any kind of act while seated together behind an imagined queue. When theatres originally started as a ritual with tribal dances and festivals that needed a communal assembly, the first audience showed up. Peasants would join the performers in this participatory form of theatre. These people are still prevalent across Asia and India[7], [8].

The earliest recorded audience was in Greece, when locals celebrated the harvest by praying to the gods. In this style of audience, seats were assigned according to social status; the affluent were given front row, ornate seats, while peasants and other lower-class persons were seated in the rear. The word "spectator" was used by the Romans to refer to an active audience. A consequence of agricultural celebrations, theatre emerged throughout Asia[9], [10].

Clarification is provided by the definition of audience, which is a group of listeners or observers. It could have originated at a performance when attendees were compelled to observe singers while simultaneously listening to music. A collection of ardent fans make up the audience, and they let the performers in the theatre.

Over the years, it has been observed that audiences might be kind, apathetic, ignorant, or hostile. Each of these audiences requires a different approach from the communicator. If they're friendly, you should support their views; if they're indifferent, you should convince them that it matters to them; if they're uninformed, you should educate them before recommending a plan of action; and if they're hostile, you should respect them and their viewpoint.

One must first define "mass" before defining "mass audience." Blumer's Mass Communication Theory contends that mass is diverse, enormous, and anonymous. The term "heterogeneity of mass" refers to several groups of people; these people may vary in terms of their ages, genders, incomes, faiths, occupations, or geographical regions. It is possible to find a depiction of the masses in either India or the United States; it is a large group of individuals who are probably nameless, faceless, and unknowable.

We may infer from the mass audience hypothesis that when individuals watch a movie or read a magazine at home, they join a "Mass audience"; everyone who comes into contact with a media text joins the mass audience of that text. This is comparable to a crowd at a FIFA World Cup game when everyone is watching the same game, but the media audience is split by time and location. Since the majority of the population is extremely large and physically distinct, the individuals are not known to one another. They have no idea who the other is. Because most individuals are nameless, the majority are disorganised. The multitudes do not have a common goal to achieve, unlike in a public gathering.

**There are Four Methods for Understanding Large Audiences:**

1. **Media Impact** It refers to the reach of all media, including readers of newspapers and magazines, listeners of radio, viewers of television, and, in the case of new media, internet users.
2. **Mass media** may be accessible, but one's capacity or desire to utilise it will decide whether they have access to it. Despite being accessible, newspapers may not be read by the general people.
3. **Media Exposure:** It's possible that a large portion of the general populace is ignorant of mainstream media or other types of new media technologies. In addition, no one gets exposed to all of the content of any media. But not every person who consumes media information is exposed in the same manner.
4. **Media Effects:** If media viewers have altered their knowledge, attitudes, or behaviours as a consequence of their exposure to the media, this is something to take into account.

Traditions in audience theory and research, audience formation, and audience experience The Fourth Estate of Democracy and a social institution throughout the early years of modern media, especially print media, was journalism. The growth and technical development of the mass media changed everything; now, the media is a multibillion-dollar enterprise with profit as its main priority. The audience has become a market as a result of the commercialization of the media. The audience/consumer receives the media material as a commodity that has all the required components. Producer competitiveness has increased as profit has become the main objective. A target audience, as defined by market theory, is a collection of prospective consumers with a certain socioeconomic profile who are exposed to a medium or message.

As a consumer idea, audience is significant for both content and advertising. Advertising is the primary source of funding for the media. Advertising generates revenues directly, therefore the more ads there are in publications like newspapers, television commercials, and radio jingles, the more money there is to be made. Media that is driven by competition aims to boost ad revenue. As a consequence, advertising often determines the media's content since the allure of money affects the media's policies. In this dreadful nexus, the audience assumes the function of a market.

Only an abstraction generated from the institution's point of view and for the institution's advantage, audiences really exist. In addition to demographic factors like gender, age, and socioeconomic status, psychographic factors like interests, habits, and pastimes also play a role in defining the audience. In this context, the central idea of audience theory is the interaction of genre, narrative, representation, audience, and media language.

**Key Consumer Theories****Theory of The Hypodermic Needle**

The Hypodermic Needle Theory, also known as the Effects Theory, describes media material as quickly reaching the audience and having an affect, like a needle pricking the body. This is analogous to the psychological "Stimulus-Response" theory.

The consumption of media texts affects the audience. The text's message has the greatest influence since audiences lack the ability to oppose it because they are passive. like a consequence, the media functions like a drug, causing the people to become dependent, drugged, or even duped. Indeed, in the 1920s and 1930s, the Frankfurt School postulated that the media influenced audiences in order to support businessmen and the government. Albert

Bandura's Bobo Doll, which said that children who see violence on television grow aggressive, was a significant research that contributed to the Hypodermic Needle Model's acceptance in 1963.

### **Gratification Choose audience:**

In contrast to the Hypodermic Needle Model, the audience as a whole set choose what to do with the media rather than having it directly influence them. The media is used by the audience to fulfil desires. To understand the message (what they desire), people turn to the media. This is an individualised and selective audience. This audience wants information to stay educated (on the kind of information needed), to define themselves (personal identity), to relax and unwind (escapism), and to identify with fictional characters in television programmes. Gratification might eventually turn into a media habit. The more a person or audience relies on media to fulfil their wants, the more independent they become and the more power the media has over them.

**Theory of Reception:** The Effects model contends that, among other things, media encourages inactivity, makes us "couch potatoes," prevents students from studying and landing jobs, contributes to violence because viewers are influenced by violent programming, encourages "copycat behaviour," and promotes mindless and unnecessary consumption of goods through its advertisements. Three methods exist for the audience to react to content:

**Preferred/Dominant readings:** Because the producer provides the material the audience needs depending on the audience's sociocultural background, there isn't much for the audience to question.

**Negotiate Readings:** Although the audience may not fully concur with the context in this instance, they attempt to adapt to what is written or seen in order to maximise their understanding of what they read or saw.

**Opposition/Resistant Readings:** The audience objects to the context read or watched since the material may not be consistent with their socio-cultural beliefs.

### **Different Audiences:**

Based on their demographics and mental make-up, the various audiences may be classified:

**Elite Audience:** Members of elite audiences are those who decide on social trends and set them. They have an excellent education and are financially well. They are well-regarded in society. Despite being small in number, they make a big influence. They could also run media enterprises as their owners or controllers. The elite audiences are those who use communication technology early on. They don't generally consume a lot of media.

**General Audiences:** These are enormous, diverse audiences that include a wide swath of the populace. This group includes the overwhelming majority of individuals. Media material mostly aims towards them. Their involvement determines whether a material or channel is successful or not.

**Special Interest Audiences:** These groups of individuals all have a common interest. They consist of a few individuals. The media produces unique material specifically for these consumers. Examples of programming include those aimed for tribals, housewives, college students, and other audiences with specific interests. On the other hand, publications like *Mainstream*, *Economic and Political Weekly*, and *Media Asia* have a modest but well-known following.

**Community or Public:** A social community may be built around a family. A family gathering during a party or event, such as an engagement, leads to the formation of a broader social group. As a consequence, social gatherings often place during important occasions like weddings, celebrations, and even when a select number of individuals assemble for a charitable event. Additionally, the objectives of all of these groups are the same. In a small group, everyone is acquainted with one another. They have a clear relationship structure, are aware of their shared membership, and have similar ideas. They cooperate to accomplish a shared objective. The more people there are, the harder it is to communicate.

Social groups' intended audience is often easy to manage. because it is possible to understand and research a social group's needs and motivations. Such programmes may be made by producers who see their audience as a single, uniform entity. The populace is scattered. They come in a variety of sizes, from little to huge. Typically, the word "public" refers to a purpose, objective, or action. Members of the public can be dispersed and unfamiliar with one another. Political parties approach members of social groupings as the general public when it comes to communicating information about their policies and objectives. Publics as intended consumers are difficult to influence and inspire due to their variety.

### **Average Audience:**

The mass media's audience is varied, and each medium has its own demographic. Mass communication via media reaches a huge audience. Information is conveyed to readers via newspapers. The broadcast media educates the audience electronically. A media for listeners is radio, a means for viewers is television, and a medium for viewers is film. New Communication Technology includes all three of those activities.

The audiences of mainstream media, which were formerly immensely popular, have been redefined as a result of digital technology. Additionally, today's media audiences are dispersed. The audience for each media has decreased as a consequence of the fragmentation. The majority of the media audience is driven by the broadcast media. Among this group, sitcoms and soap operas are popular.

The second media audience is the "Niche Audience," which selects personalised broadcasts or consumes only bespoke information. This is a very tiny group of individuals. There are several divisions and groups for audiences of medial mediums. This division might be made in accordance with occupations, social classes, and other elements.

### **Theories of Audience Structure**

It is more focused on what ought to be done than on what actually happens. It differs from positive science. While ethics is concerned with morality, positive science is concerned with facts and their causes. It evaluates the norms or guidelines by which we may judge whether human conduct is right or wrong. The normative sciences also include logic and aesthetics.

The fundamental structure of audience theories is the impact produced on the audience. The fundamental basis for understanding audience theories is the SMCR model. The listener is impacted by every aspect of communication, whether it is direct or indirect. The Berlo Communication Model illustrates how each stage of communication is interrelated and has an impact on both the speaker and the listener.

### **Design Model for Media Use**

In 1969, when the United Kingdom was holding the election for the year 1964, Jay Blumer and McQuail looked at the reasons people watched different political broadcasts on

television. According to McQuail's Structural Model, the audience's or viewers' reasons for watching the broadcast are categorised. In other words, according to McQuail's Structural Model of Media Usage, audience media consumption has a "Structure" that can be broken down into several "needs."

Four categories for the uses of different media were offered by Denis McQuail, Jay Blumer, and Joseph Brown in 1972: distraction, personal connection, personal identity, and monitoring. According to Blumer, McQuail, and other theorists, people's use of media and the pleasure they get from it are inextricably related to the environments in which they live. They stated in 1974 that there are five ways in which people's "social situations" might "engage in the development of media related wants":

Social tensions and conflicts may cause media audiences to be interested in similar issues. The media may be used to bring topics that need attention to the public's notice via social events. Due to societal constraints, real-life choices to satisfy particular demands could be few, and the media might fill the void. Media may help with affirmation since certain ideals are regularly triggered in social circumstances. Media structure is the selection of information that is accessible at a certain location and time and is defined as the generally continuous array of channels that the media may provide in social contexts.

### **Value Model of Media Gratification Expectancy**

Uses and Gratification Theory are indissolubly linked to Expectancy Value Theory, therefore using this approach is essential to understanding audience theory. Martin Fishbein put out this notion in 1970. According to this concept, behaviour is a consequence of one's "expectancies" and the "value" of the object they are aiming towards. Such an approach suggests that the behaviour selected will have the greatest combination of anticipated success value when more than one activity is viable.

Particularly, the social influence of the audience has an effect on attitude and attitude change. Media pleasure is a result of audience social influence. Because of the attitudes that have developed as a consequence of societal influence, audiences look for certain media material. This idea has also been developed into a tool in many other fields, including education and advertising. For instance, the cultural influence on a certain clothing brand could lead viewers to seek out television advertisements for that brand and develop a desire to buy the goods.

According to Fishbein (EVT/ Mode), people react to information about an item or conduct by forming a belief about it. This knowledge is almost always acquired from the media. Additional information (organic food traits, for instance) may refute an existing opinion (that, for instance, eating organic foods is beneficial for your health). Then, people place a value on each characteristic that a belief is "based" (organic foods help you stay healthy). Finally, an expectation is developed or adjusted (to purchase the recently introduced organic food marketed) based on the circulation of ideas and values.

### **Integrated Audience Choice Model:**

Dennis McQuail claims that Webster and Wakshlag had an impact on the development of this concept. In order to present both audience and media viewpoints, this strategy blends audience and media elements. The following elements describe the two sides:

#### **The Audience's Influence:**

The choice of media is influenced by socioeconomic background, notably social class, education, religion, culture, political environment, family, and place of living. Media

consumption is influenced by personal traits including age, gender, family status, education, profession, money, and lifestyle. Genres, formats, and unique content all affect how people like to consume media. Media use patterns during free time and other times are crucial. Awareness in choosing the amount and kind of information is one area where it is possible to anticipate that interested audiences would plan their own media consumption as you see fit.

### **The Audience:**

The media system including its participants, scope, and types of media as well as the particular qualities of individual media channels national, local, linguistic, and format have an impact on audience attention. The fundamental pattern of whether the media provide the people with the information they want is referred to as media structure. Content accessibility affects the genres and forms that are accessible to a prospective audience. Media publicity or promotional programmes are the terms used to describe advertising and image development carried out by the media for their own purposes.

Time and attendance are specific strategies for timing, scheduling, and content creation in line with the competition's plan to influence audience choice and usage of media. For instance, the majority of regional language TV networks simultaneously air the same formats and shows in order to compete with one another. These factors suggest an integrated approach where media and audience are mutually dependent.

### **Audience and Media**

Both the media and the audience play significant roles in communication. The content providers are the media for the audience, who act as receivers. A media audience might consist of only one person (one person watching TV or reading a newspaper) or it can consist of billions or an infinite number of individuals viewing events or programmes simultaneously throughout the globe. Since there wouldn't be any media if there was no audience, the audience is vitally important to media producers. Since the media is what keeps them profitable, competitive, and in business, it is essential for the media. Although the audiences are engaged, they might be small or vast, main or secondary. They may be big or little, and owing to developments in technology, they can be interactive.

### **Divvying Up the Audience:**

Thanks to developments in media technology, there are now three times as many media channels than there were before. Audience fragmentation refers to the separation of audiences into several segments small or big as a result of the wide variety of media outlets. Audience fragmentation is the process of dividing a population into homogenous groups based on predetermined factors including demographics, communication styles, media consumption, and other factors. For instance, there may be disparities between the age groups of children and seniors. Depending on how they consume media, the audience may be classified into several categories, such as TV viewers, Internet users, and FM listeners. It is possible to further divide newspaper readers into those who read print newspapers and those who read electronic newspapers online.

The cause of audience fragmentation is media convergence. The same material is accessible across every mediums. When you read a news article in the newspaper, it is also accessible as an e-paper and shows up briefly on social media platforms even before the next morning's edition. Because businesses must simultaneously serve consumers from various groups and geographical areas, advertisers must contend with audience fragmentation. Digital technology

has created audience uncertainty since a large number of individuals are reading/viewing the same information at the same time or at different periods. The fragmentation of the audience is essential in the technological era. In contrast to broadcasting, narrowcasting uses specialised Cable TV to target smaller audiences. Zone casting uses technology to target specific neighbourhoods with different commercials, and location-based mobile advertising uses technology to follow you around and promote products around-the-clock.

### **Participant Audience:**

Ethics just serves to guide us towards a certain goal; it is not a science of application. It follows a different route than applied science, which is a tool for achieving a goal or set of ideals. For instance, medical science is a method for eliminating the root causes of sickness. Ethics thus aims to ascertain the ultimate goal of life and how it could be fulfilled. You may already be aware of the term "interactive media," which describes goods and services provided by digital computer-based platforms that react to user activities by presenting content including text, moving pictures, animation, video, audio, and video games in response to the user's actions. Systems for large-scale audience engagement provide a plethora of opportunities for information, education, and entertainment. For a range of media platforms as well as technological products including mobile phone applications, web-based video games, and interactive television, interactive media creates images and animations.

An interactive audience is distinguished primarily by its ability to react to digital input. There is no method for a reader or viewer of conventional media, like print or broadcast, to navigate. Interactive audiences replaced one-way communication as the Internet became commercialised in the 1990s. These are a few instances of interactive audiences:

### **Software for Applications:**

1. Software designed for a knowledge management system; for instance, if you're looking for information on "How to keep pests away," this application may help.
2. The most common kind of interactive media audience is via apps, like Zomato and Swiggy, which allow users to communicate and plan.
3. Games: Both groups and individuals (s) may benefit greatly from interactive games and activities. On the digital platform, you may play interactive games like Little Thief and Family Tree.
4. Interactive video: Interactive aspects in video and television include video/TV streaming, which enables live streaming and interactive viewing of shows.
5. Social Media: The bulk of the interactive audience is comprised of the social networking sites (SNS) or online communities that enable the navigation, sharing, and creation of media.
6. Advertising: Interactive elements used in outdoor, in-store, and digital advertising. An example would be a digital poster that engages passersby.

The following categories of interactive media are all well-liked and have sizable global interactive audiences.

### **Audience Analysis**

A particular audience segment's attitudes, knowledge, interest, conduct, and preferences in regard to a certain topic or event are gathered, analysed, and interpreted through audience research. Usually, it's done to identify the media's intended audience. Advertisers strive to understand the audience's desires, reactions to products, how to motivate and convince them, and how they may use this information to better their products.

Several demographic categories, such as income, gender, career, marital status, and religion, are used to segment the audience. Examples of audience research include questionnaire-based surveys, focus groups, interviews, and online discussion boards for market research. Because it may disclose the audience's preferences and important details about the channel's programming, audience research is useful. By enabling you to create an audience profile, it will aid in defining your target audience. But doing research requires resources, and it may be expensive if the questions are flawed. As a consequence, if responses are vague or lacking, the outcomes might be off.

Surveys are conducted to find out how many people read newspapers and magazines, listen to radio, and watch television and go to the movies. Research on TV viewing serves as the basis for ratings (TV Rating Points, or TRP). In the case of the Internet and social media, research has gained pace, and both the requirement and the outcomes have been established to understand the New Media's increase in popularity. In audience research methods, the use of digital media, in particular smartphones, has become more widespread.

### CONCLUSION

The audience still plays a crucial and essential role in the communication process. Recognising audience viewpoints and researching the variables influencing the audience-media connection are crucial. Since the development of media has led to dynamic interactions, audience-centric research will continue to be of the highest relevance in the coming years. In conclusion, historical perspectives on audience theory and research provide important understandings of audience behaviour and media consumption trends. Analysis of audience formation enables understanding of how audiences are formed from people with similar identities and interests. The investigation of audience experience offers a fuller comprehension of the individualised and subjective processes that take place during media viewing. These factors may help scholars and practitioners better understand how audiences shape media impacts, meaning production, and the general dynamics of mediated communication.

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## CHAPTER 10

### ANALYSIS OF PROCESSES AND MEDIA EFFECTS

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#### ABSTRACT:

By highlighting the intricate interactions between media content, people, and society, this abstract examines the mechanisms behind media impacts. To understand how media affects people's attitudes, behaviours, and perceptions, it studies the many theoretical stances and empirical study carried out. The processes of media impacts are the primary emphasis of the first component. The reactions to media information that are part of these processes include cognitive, emotional, and behavioural ones. They entail the attention to, perception of, interpretation of, identification with, and internalisation of media messages. Along with this, societal and cultural variables affect how people interact with media and the results that follow. Gaining knowledge of these procedures may help you better understand the ways in which media influences people's attitudes and behaviour. The theoretical frameworks that direct the investigation of media impacts are covered in more detail in the second area. These viewpoints include, among others, the spiral of silence theory, the agenda-setting theory, the social learning theory, the cultivation theory, and the uses and gratifications theory. Every theory provides distinct insights into how media content affects people's worldviews, behaviours, and social interactions. In-depth knowledge of the underlying processes and circumstances that contribute to media impacts is gained by researchers via the examination of various theoretical frameworks.

#### KEYWORDS:

Communication, Media, People, Public, Social.

#### INTRODUCTION

Although there is no agreement on the form and extent of these predicted effects, the whole discipline of mass communication studies is founded on the idea that the media has significant effects [1], [2]. Given how numerous, if tiny, instances of influence may be seen in ordinary life, this uncertainty is all the more startling. We respond in many ways to media content, such as news stories, films, radio music, and so on. For example, we dress for the weather, make purchases based on advertisements, attend films that were discussed in the news, and so on. Unquestionably, positive or bad economic news affects business and consumer confidence [3], [4].

Numerous instances of poor media coverage of food adulteration or contamination have led to substantial shifts in consumer behaviour, sometimes with serious economic repercussions. Acts of violence or suicide seem to have been inspired by or replicated by media depictions. Many laws and rules are designed to stop the media from hurting individuals, and some people even want the media to benefit society [5], [6].

Our minds are overflowing with information and perceptions from the media. Politics, government, and business all operate on the premise that we are aware of major world events in our media-saturated world. Few of us can think of a specific instance in which the media

helped us develop an opinion or absorb crucial facts. It also takes a lot of time and money to influence the media to achieve these outcomes, especially via public relations and advertising, and it is unlikely that this would occur unless there is a firm perception that it functions, essentially, as intended. One group that seems convinced they can get the desired effects is the media[7], [8]. However, there is a great deal of doubt. The contrast between the general and the particular may help to partially explain the conflict. Without being able to see or predict the overall consequence or knowing how much of it can be traced to the media after the fact, we can be assured that certain impacts are happening constantly. Numerous effects may occur with no obvious organisation or direction[9], [10].

Determining the media's relative contribution to an impact is challenging since they are seldom the only important or adequate source of that influence. There are many compelling theoretical reasons for this ambiguity, and even common sense and "practical knowledge" fall short when it comes to worries about the impact of the media on the divisive topics of morality, opinion, and deviant conduct that have drawn the most attention from the general public. In many of these situations, the media is without a doubt the major or sufficient cause, and it is hard to take into consideration all other psychological, social, and cultural factors. Furthermore, it makes little sense to refer to "the media" as a singular thing rather than as the carriers of a huge variety of messages, images, and ideas. The bulk of this material "comes from society" and is "sent back" to society through the media, rather than being created by the media.

People outside of the media, such as social critics, politicians, and interest groups, have started the bulk of impact studies. The underlying assumption has been that society as a whole has a "problem" with the media. Although negative media impacts still influence public discourse on the media, particularly more contemporary forms like the Internet, this is no longer entirely true. There will never be a bridge across the gap between those who affirm or fear the media's supremacy and those who raise doubts about it. The 'media power' belief system has far too many vested interests, and the evidence requirements of opponents are far too high to be readily met. Even yet, it may be advantageous to have these divergent viewpoints. It serves as a cautionary tale to be sceptical of accepting 'persuaders' or critics' statements at face value, to avoid equating particular messages with the medium as a whole, and to carefully distinguish between various types of impact and various situations. Most essential, we must acknowledge that the receiver affects the consequences at least as much as the transmitter does.

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## **DISCUSSION**

People outside of the media, such as social critics, politicians, and interest groups, have started the bulk of impact studies. The underlying assumption has been that society as a whole has a "problem" with the media. Although negative media impacts still influence public discourse on the media, particularly more contemporary forms like the Internet, this is no longer entirely true. There will never be a bridge across the gap between those who affirm or fear the media's supremacy and those who raise doubts about it.

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### **The Power of the Media Can Vary with the Times**

Prior to moving on from the historical component of media effects study, it is important to take into account Carey's hypothesis that shifts in public perception of the influence of mass media may have historical roots. It might be argued that the main cause of the shift in the discussion of the implications from a strong to a weak to a strong model is that the social reality was changing at the time, he continues. Strong repercussions were definitely warned during the two world wars' tumultuous aftermath, but the more tranquil 1950s and 1960s

seemed more stable until the tranquilly was once again disturbed by social upheaval. The mass media seem to share part of the responsibility when the stability of society is challenged by crime, war, economic downturn, or any other kind of "moral panic."

We can only speculate as to the origins of these temporal connections, but it is possible that at times of crisis or when awareness is at its highest, the media may have a greater impact in certain respects. The period after the collapse of communism in Europe, the Gulf and Balkan Wars of the 1990s, the Afghanistan and Iraq Wars that followed 9/11, as well as other international conflicts, may all bear this out. Numerous factors make this feasible. Media is often the only way that people hear about important historical occurrences, and this may cause them to associate the message with the medium. In times of change and uncertainty, people are more inclined to turn to the media for information and guidance.

Additionally, it has been shown that the media has a stronger impact on subjects that are not directly tied to personal experience. Government, industry, and other elites and interests regularly attempt to shape and manipulate public opinion via the media during times of stress and ambiguity. According to Rosengren and Windahl, discrepancies in the findings about the impact of television may be due to how different television was in terms of content and social experience in the 1980s compared to the 1950s, when the original study was performed. Additionally, it changes according to the culture. If this is true, it has implications for the way we watch television now, which has changed considerably. The most important yet obvious point is that media impact, whether real or prospective, fluctuates throughout time and across different places.

### **Communicative Power Types**

The definition of power has proved challenging, not only in relation to the media but also generally. When it has been defined, two separate routes have been pursued. With stimulus-response thinking, one adopts a behavioural and causal line of reasoning where power is equated with the likelihood of achieving a particular result, whether intended or not. Using Max Weber's concept of power as the "chance of a man or group of men to actualize their will in a community activity even in the face of resistance from other participants" as its foundation, the sociological alternative model is founded on this definition. According to this theory of power, there must be a connection between the parties to an action in order for coercion to be effective. Additionally, there are winners and losers.

The second model has better explanatory power, even when impacts are unintentional, since most effects need the target of influence's participation or compliance. Both models are relevant to the topic of media effects. However, there may not be obvious collaborators when it comes to mass communication, and actual compulsion is improbable. Communication or symbolic power is distinct from other forms of power since it is founded on non-material standards.

Here, it's important to underline that symbolic power may be used in a number of contexts. The main forms include: providing information, serving as a catalyst, drawing attention in various ways, persuading, framing "reality," and defining situations. Even if each of these channels shows some signs of having an impact on the media, they do not all have the same capacity, at least not for a standalone communication effect.

For a variety of reasons, more effects from media result from defining situations and framing reality, providing information, or the differential direction of attention. Aid that is appropriate for the aforementioned phase of "negotiated influence" fundamentally shows these criteria.

## **Impact Levels and Kinds**

The 'effects' of the media are just the outcomes of what the media does, whether purposefully or accidentally. 'Media power,' on the other hand, describes the media's entire capacity to cause effects, especially those that are intended. The term "media efficacy" refers to how well a certain medium performs in reaching a particular goal, which is always a communication objective. Although it might be challenging to maintain consistency, such variations are required for accuracy.

Even more crucial for study and theory is the difference between 'levels' of occurrence, notably the levels of person, group or organisation, social institution, national society, and culture. Any or all of them may be impacted by mass communication, and impacts at one level especially a "higher" level often signal consequences at other levels.

Although the bulk of study on media impact has been done at the individual level, findings concerning collective or higher levels are intended. The most confusing aspect of impact research is probably the variety and complexity of the phenomena involved. Effects on cognition, affect, and behaviour are often broken down into these three areas. An early study's interpretation of this three-part difference was that it made sense logically from first to third, with relevance increasing.

In reality, it is becoming harder to preserve the distinction between the three ideas and to accept the special logic of that specific sequence of occurrence. Neither is conduct necessarily more significant than other forms of impacts. There are many techniques to distinguish between the various types of media effects. According to Klapper, there are three types of communication: conversion, minor change, and reinforcement, which are respectively defined as a receiver's confirmation of an existing belief, opinion, or behaviour pattern and a change in the form or intensity of cognition, belief, or behaviour.

It is important to widen this three-way division to account for all potential outcomes, especially at levels above the individual. The two effect categories that suggest that there is no impact entail various definitions of media operations. In the case of an individual, reinforcement is likely to take place as a consequence of the receiver's deliberate and persistent focus on information that is compatible with his or her preexisting views.

## **Types of Main Media-Induced Changes**

The media has the power to:

- a. Achieve the desired transformation;
- b. Unintentionally modify the situation;
- c. Make a little modification;
- d. Make change easier;
- e. Compile existing information
- f. Change prevention is crucial.

Individual, social, institutional, or cultural changes may all take place. Contrarily, "preventing change" refers to the deliberate dissemination of biased or ideologically shaped material in an effort to prevent a conforming audience from changing. Often, this simply means that agreed-upon ideas are repeated without any opposition. We have so much proof of the media's "no change" impact, and it warrants our undivided attention due to its long-term effects. It is a somewhat deceptive statement since anything that alters the likelihood that future opinion or belief distributions will occur qualifies as a social process intervention and, thus, as an impact.

Lang and Lang state that 'reciprocal,' 'boomerang,' and 'third-party' effects have also been seen. The first is about what it means for a person or even an organisation to get media attention. For instance, being broadcast may significantly change a planned event. The media often interacts with the subjects of its reports. For instance, Gitlin showed how the American student movement of the 1960s was influenced by its own publicity. The 'boomerang' effect, which generates change in the opposite direction than expected, is a well-known phenomenon in campaigns. The 'third-party' effect is the idea that one is likely to impact other people but not oneself. The phrase " sleeper effect " has also been used to describe effects that take a while to become apparent.

In their discussion of impacts dimensions, McLeod et al. make a distinction between effects that are content specific and effects that are diffuse or universal. In the latter case, a predisposed structure or tendency is seen as a potential transformational force.

### A Typology of Media Effects Processes

We will begin by bridging two of the previously stated distinctions: deliberate and unexpected consequences, as well as short- and long-term impacts, in order to provide an overview of current breakthroughs in theory and research. This method was put out by Golding to aid in differentiating between various news ideas and their effects. He contends that in the case of news, intentional short-term effects are referred to as "bias," while unintended short-term effects are referred to as "unwitting bias," intended long-term repercussions are referred to as "policy" , and unintended long-term effects of news are referred to as "ideology."

We may map out the major categories of media influence processes that have been researched in the research literature in terms of these two coordinates by adopting a similar way of thinking.

#### Upcoming and Planned:

1. **Propaganda:** Propaganda is described by Jowett and O'Donnell as "the deliberate and systematic attempt to shape perceptions, alter cognitions, and direct behaviour to obtain a response that furthers the propagandist's desired intent." It's also feasible to use long-term propaganda.
2. **There are other potential responses:** As a consequence of being exposed to messages meant to modify their attitude, knowledge, or conduct, people either accept change or oppose it.
3. **The media campaign:** a situation when a multitude of media are used in coordination with one another to reach a particular audience with a compelling or informative message.
4. News exposure's short-term cognitive effects on learning are evaluated using assessments of audience understanding, recognition, and memory.
5. **Framing:** A media effect is the audience adopting the same interpretive frameworks and "spin" that are employed to contextualise news items and event descriptions. A similar activity is "priming," in which the media accentuates the standards for judging public events or people.
6. **Agenda-setting:** The method by which the public's awareness of problems and their assessment of significance is influenced by the relative prominence assigned to various topics or subjects in news coverage.

**Unplanned and Short-Term:**

One person's response: Individual media stimuli exposure results in undesired or unanticipated effects. Particularly in the context of aggressive or aberrant conduct, this has largely been seen as imitation and learning. Another word that has been used is "triggering." Similar consequences include intense emotional reactivity, sexual arousal, and responses to fear or anxiety.

**Collective Response:** Many people are exposed to some of the same effects in the same setting or situation at the same time, which might result in unrestrained and non-institutional collaborative activity. The three strongest emotions fear, anxiety, and rage can cause panic or civil upheaval because they are so strong.

Impacts of the policy the unintended effects of crisis, abuse, or danger news coverage on public policy and action. A such example is the alleged CNN influence on foreign policy.

**Planned and Long-Term:**

Spread of development the intentional use of communication for long-term advancement, campaigns, and other types of influence, especially within the social network and power structure of the community or society. News distribution is the pace at which a certain population learns about specific events over time, paying close attention to the degree of penetration and the sources used to get the information. The phrase "innovation diffusion" is used to describe how fresh ideas spread. the process through which a certain group of people adopts technology advancements, typically as a consequence of advertising or widespread public knowledge. It could have both planned and unforeseen effects.

**Information is dispersed:** the effect of media news and information on how quickly knowledge is transmitted throughout social groupings. The main emphasis is on narrowing or widening "knowledge gaps." A similar issue is the "digital divide."

**Unexpected and Long-Term:****Social Environment Management:**

Here, systematic inclinations that encourage adherence to a set sequence or behavioural pattern are mentioned. Depending on one's social philosophy, this may be seen as an intentional or unintentional extension of socialisation.

**Socialisation:** The unofficial contribution of the media to the understanding and acceptance of the norms, values, and expectations of conduct associated with social roles and circumstances. The result of the circumstance: referring to how the media works with institutional forces to cover and resolve significant "critical" events. instances of probable instances include revolutions, significant internal political upheavals, and war and peace challenges. Elections and other events may also have an impact. How meaning is created and what constitutes reality: effects on societal interpretations and public perceptions. This kind of influence requires the recipients to participate more or less actively in the process of constructing their own meaning.

**Institutional adjustments:** Current institutions' responses to media developments, especially those that affect their own communication capabilities. The multiple effects of spending time with media at the cost of other activities, such social interaction, should be considered. Shifts in the general pattern of beliefs, actions, and symbols that define a whole civilization, a group of societies, or a particular section of a society. Another example of effects is the potential strengthening or weakening of cultural identity.

**Participation in society:** The presence of integration may be seen on many levels, but particularly at the local and national levels, which correspond to the geographic regions where the media is distributed. Short-term consequences may also happen, for example, in the wake of a significant public emergency or tragedy.

### Conditions of Effect Mediators

The refinement of the stimulus-response paradigm included identifying the conditions that mediate effects. According to McGuire, the main categories of variables are source, content, channel, receivers, and destination. There are reasons to believe that authoritative and trustworthy sources, as well as sources that are alluring to or comparable to the recipient, will provide messages that are more persuasive. In terms of substance, effectiveness is correlated with repetition, consistency, and a dearth of alternatives. Additionally, it is more probable when the subject is well-defined and precise.

In general, things that are far away or less important to the receiver will have the intended impact more strongly. It has been discovered that style, appeal types, argument balance, and argument sequencing all play a part, but the findings are too different to draw any general conclusions. The channel aspects have been widely researched, with mixed findings, since content and receiver factors impact learning outcomes. It may be challenging to distinguish between underlying channel differences and variations in media in which channels are embedded. While tests of memory or comprehension suggest that written or spoken verbal messages take precedence over graphical visuals, generally speaking research has failed to clearly demonstrate the relative worth of different modes in any consistent manner.

As we've seen, there are several apparent receiver qualities that may have a big impact, but motivation, interest, and previous knowledge might need special consideration. The degree of motivation or participation has repeatedly been emphasised as being especially crucial to the influence process and to determining the sequence in which different sorts of effects take place. According to Ray, the typical 'effect hierarchy,' as shown, for instance, in the work of Hovland et al., is a process that progresses from cognitive learning through emotional response, to 'conative' impact. With some supporting data, Ray argues that this paradigm only naturally arises in circumstances involving high participation. The process may move from cognition to conduct immediately when there is minimal engagement, with emotional adjustment taking place afterwards to bring attitude and behaviour closer to one another.

The rationale and design of many persuasive communication campaigns, which assume attitude to be a direct correlation and predictor of conduct, are called into doubt by this idea. Additionally, assessments of campaigns that just include measurements of attitude change are not without suspicion. The three characteristics' consistency with one another is also a problem. According to Chaffee and Roser, high involvement is also seen as a necessary condition for effect consistency, and hence for a consistent and durable impact. Their preferred media impact model takes into account a recurring pattern of low engagement, dissonance perception, and learning, with cumulative effects. According to this perspective, information that is surface-level and prone to forgetting may transform into a well-considered plan of action when presented frequently.

In every natural media context, individual receivers will pick which stimulus to pay attention to or ignore, will interpret it differently, and will react or not respond behaviorally based on their decision. Because the parameters governing selectivity are inextricably tied to the characteristics of the stimulus, which either encourage or dissuade the development of an effect, this calls into question the validity of the conditioning paradigm.

As a consequence, we should shift our focus away from the straightforward truth of stimulus perception and towards the mediating factors mentioned above, especially in their wholeness and interaction with one another.

As a "phenomenistic" solution to the impact issue, which holds that "media are influences acting among other influences in a complete environment," it is often recommended and referred to as such.

### CONCLUSION

Empirical analysis of media impacts is included in the third component. The influence of media on people and society is studied using a variety of techniques, such as surveys, experiments, content analysis, and qualitative interviews. These studies investigate a wide range of topics, including intergroup interactions, political beliefs, violence, and issues related to body image and violence.

The results demonstrate both short- and long-term media impacts, as well as the moderating variables that affect the magnitude and direction of these effects. In summary, attitudes, behaviours, and perceptions of people are greatly influenced by the processes and consequences of the media.

Media has an effect on people and society via cognitive, emotional, and behavioural reactions to the content of the media, which are impacted by social and cultural variables. People and groups may successfully negotiate the complex web of media impacts and maximise the beneficial benefits of media while minimising hazards by researching theoretical viewpoints, undertaking empirical research, and encouraging media literacy.

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## CHAPTER 11

### IMPACTS ON SOCIO-CULTURE

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#### **ABSTRACT:**

The study of media's effects on socioculture in this abstract focuses on how media has a significant impact on the development of social norms, cultural practises, and group identities. It investigates the interactions between media platforms, content, and technology and how they influence sociocultural dynamics and the way societies change in the modern digital era. The media's influence on society values and beliefs is the subject of the first consideration. The transmission of ideas, moral principles, and cultural standards is greatly aided by the media, which functions as a potent socialisation agent. It impacts people's attitudes, affects how they see social situations, and helps establish societal ideals. Gender roles, cultural diversity, political beliefs, and social justice movements are just a few examples of the areas where the media has an impact.

The influence of media on cultural customs and practises is covered in more detail in the second element. Cultural practises may be preserved or changed through media platforms and content. They help spread cultural expressions, creative genres, and traditional knowledge. Media also makes it easier for people to interchange ideas and combine different cultures, which helps hybrid cultural identities to evolve. The media's ability to commodify and commercialise culture, nevertheless, may also give rise to issues with cultural appropriation and authenticity.

#### **KEYWORDS:**

Content, Media, Identifies, Television, Violence.

#### **INTRODUCTION**

The function of media in creating communal identities is examined in the third component. The use of media platforms gives people a place to express their identities. They provide a feeling of community by enabling marginalised groups to speak out, question prevailing narratives, and express their opinions.

However, the media may also serve to legitimise prejudices, maintain injustices, and contribute to the dispersion of identities. The development of online communities and subcultures, which have shaped new types of identity and sociocultural dynamics, has been made easier by the digital age [1], [2].

#### **A Behavioural Effect Model**

The theoretical developments contribute to moving beyond the straightforward conditioning model and explain some of the difficulties encountered in research. It goes without saying that in circumstances with unpredictable outcomes, some persons would react or respond to stimuli more readily than others, placing them "at risk." Comstock et al. developed an extension of the fundamental stimulus-response model using television watching as an

example in order to systematise the findings of research on this topic, especially with regard to violence. Its foundation is the idea that media exposure is fundamentally no different from any other experience, deed, or observation that could have an impact on learning or behavior [3], [4].

The process is represented by the model as a sequence of actions that follow the first "exposure" to a certain sort of television behaviour. This is the very first and crucial "input" that must be received in order to learn or duplicate the intended behaviour. Arousal and the amount to which alternative behaviours are displayed are two other crucial inputs. The likelihood that learning will take place increases with increasing arousal and decreasing the number of behaviours .

Two additional conditions relate to the portrayal of consequences and the level of reality: the likelihood that learning takes place increases as positive consequences appear to outweigh negative ones and as television behaviour appears to be more realistic.

When the conditions for effect are not satisfied , the person is returned to the start of the procedure; when there is a likelihood of effect , the issue of action is pertinent[5], [6].

The possibility of learning the action is influenced by all of the aforementioned variables, but any future conduct depends on the capacity to put the action into exercise. Arousal, which also refers to interest and attention, is the most crucial prerequisite after opportunity since it is necessary for learning. This concept is an enhancement over the straightforward conditioning model and is useful for focusing attention on the most important aspects of any given circumstance, even if research has not yet confirmed it[7], [8].

### **Crime, Violence, And The Media**

It has received a lot of attention that the media may promote, if not really be the root of, crime, violence, and aggressive, antisocial, and even illegal conduct. The main cause for worry is the persistently high level of crime and violent depiction in popular media of all kinds. A further factor is the widely held assumption which may or may not be true that the development of the aforementioned societal evils paralleled the development of mass media in the twentieth century[9], [10].

Every new widely used media has spurred fresh worries about possible negative effects. Recent studies have linked youth-committed random acts of violence, particularly among young people, to the Internet and popular music. In addition to the 'problem' that new media have created that is uncontrollable by society or parents, there has been a general change in media that has allowed for a fresh take on an age-old problem.

As a result of the increase in television channels, the relaxation of regulations, and the lowering of acceptable thresholds, it is now more probable than ever that children will be exposed to more televised violence.

Although there is disagreement about the exact extent of media effect, thousands of studies have been undertaken on the premise that violence on screens, especially, is a cause of real violence and hostility. However, a study project carried out for the US Surgeon General towards the end of the 1960s, according to Lowery and DeFleur, produced three main findings: Television shows often include violent content. More and more violent stuff is being shown to kids. Overall, the data is consistent with the idea that viewing violent entertainment increases aggressive behaviour. These results seem to be accurate more than thirty years later.

## Theory

The fundamental elements of violent impact theories have remained mostly constant. Three major theoretical frameworks are presented by Wartella et al. for understanding how individuals pick up and mimic media violence. One is the "social learning theory" of Albert Bandura, which contends that children learn through media representations which behaviour will be rewarded and which will be penalised.

**Second, there are "priming" effects:** individuals are more likely to use violence in interpersonal situations when they see violence because it activates or "primes" other relevant ideas and judgements. Third, Huesmann's script theory holds that social conduct is controlled by "scripts" that outline how to respond to events. Violence on television is codified in such a manner that it causes violence as a consequence of aggressive writing.

In addition to the impacts of modelling and learning, it is generally accepted that exposure to violent images results in a general "desensitisation" that lowers inhibitions against and raises tolerance for violent activity. As with all such ideas, there are several factors affecting a person's temperament, many of which have to do with how violence is portrayed. The primary contextual elements affecting audience responses have previously been established. Aside from your own attitude and content, it's also important to consider your viewing environment, especially if you're watching with family, friends, or others at home.

## Content

The Surgeon General's study's key conclusions, which were previously highlighted, have repeatedly been reaffirmed. Young people continue to be drawn to the violence that is often shown on television. The 1998 US National Television and Violence Study revealed that children's television had more violence than other forms of programming.

It is impossible to assess if global exposure has risen or decreased over time, but most regions of the globe now have access to violent video content and the means to watch it. In a worldwide study of television violence including 5000 youngsters in 23 countries, Groebel, writing for Unesco, noted on the universality of media violence and the ubiquitous affinity with violent media hero characters, especially among boys.

## Evidence of The Impact

Due to potential implications for business and regulations, the third finding relating to behavioural consequences is substantially less widely accepted and has always been controversial. It's challenging to make this point clearly, because every statement made by a large authority assumes a political connotation.

According to the American Psychological Association, "there is almost no doubt that people who are heavy viewers of this [television] violence display higher acceptance of violent attitudes and more aggressive behaviour." . However, this isn't a clear statement of causality because it leaves out the potential of other influences, including the environment.

According to Groebel, children from high-aggression environments and those in a "problematic emotional state" were far more likely than others to see and be drawn to aggressive violence.

Linne asked about the connection between media violence and social violence in a survey of European academic researchers on media and violence. For 22% of respondents, there was a "obvious causal link," for 33% there was a "vague causal link for some children," and for 4% there was "no causal link." The remainder of the group believed the issue was too

complicated to be resolved by such a simple fix. Linne found that research have generally moved away from the issue of causality and towards a comprehension of the inescapable allure of violence.

## DISCUSSION

Children's violent behaviour patterns and viewpoints, according to Groebel's study, "are a mirror of what they encounter in their real environment: frustration; hostility; challenging conditions". According to him, "media violence... is primarily presented in a rewarding context... [and] serves multiple demands." It "compensates" for flaws and deficiencies in critical areas and personal disappointments. It offers "kid-friendly thrills in a less dangerous environment."

In terms of "attractive role models" for guys, it offers a framework. The "reward qualities" of aggression are reinforced more systematically than non-aggressive coping mechanisms. These results confirm what has already been discovered in much earlier studies and are not brand-new. We are aware that viewing violent content on television may have harmful effects, but these effects are often mitigated by other variables that may or may not be the "real" or underlying cause.

Media representations of violence and hostility have been hypothesised to have some good effects by allowing for the virtual and safe discharge of emotion and animosity. The term "catharsis," which derives from Aristotle's idea of play, has been used to this process. There is no empirical evidence to support the idea that being exposed to violence has any advantages, even if it is evident that the bulk of the aggression evoked by media depictions is discharged vicariously without hurting others.

### Terminational Techniques

Other typical impacts of violent and "horror" material include stimulation of fear and emotional distress. Both adults and kids look for thrills and entertainment in scary material, yet some individuals have unintended and negative outcomes. The fear that the media instills may be strong and enduring. It's not always simple to identify what will make you uncomfortable. When determining the potential extent and damage from terrifying content, we must make a distinction between the types of material, the degree of realism, the reason for "exposure," and receiver qualities like age, personality, and emotional stability. Girls seem to be more susceptible than boys to fear brought on by the media. The exposure context may also have an impact on the results. According to Valkenburg 31% of children questioned in Holland said that television frightened them, although nearly often it was movies or adult programmes.

### The Media and Crime

Although the media is commonly suggested as a potential factor in actual crime, research has not shown such a connection. Most of the justifications for labelling the media as suspects are conjectural. Theoretical explanations include the possibility that the media glorifies crime, highlights its advantages, and teaches strategies. However, the dominant narrative in the media has always been that crime does not pay and that criminals are unpleasant people. There are concerns about how real or misleading representations of crime in the media affect conduct, but there is little doubt that they have an impact on how the public views crime and the likelihood of being a victim.

The 1999 Columbine School massacre and a similar occurrence in Erfurt, Germany in 2002 both emphasised the potential connection between media depiction and real violence. These

cases of homicides that seemed to have no apparent cause and in which a relationship between the murderers and certain media could be shown. A number of legal proceedings have been brought in the United States asserting that media stimulation causes violence, but none of them have been successful. Negligence, which is established by whether the media took excessive risks, was the primary factor in determining guilt. It is difficult to build a case against the media without generating widespread repression and censorship since such purported impact occurrences are so uncommon.

A similar issue arises when discussing the effects of sexually explicit material. Data analysis conducted by Perse indicates that pornographic content desensitises individuals who are exposed to it and promotes women to tolerate violence against them: "exposure to pornography appears to be related with detrimental repercussions". In spite of this, the issue has not been fixed. In his analysis of the findings of three public commissions, Einseidel came to the conclusion that the issue had not been resolved by social scientific research. The assessment of the facts must take political and ideological considerations into account.

Legal theory, which often employs a direct model of consequences, may differ from content and media theory, which has challenged this paradigm. Violence committed at the media's behest against particular minorities, outgroups, or hate figures falls under a type of media impact not discussed in the discussion that came before it. The media may purposefully disparage identifiable people or groups in such a manner that there is a genuine danger of violence via individual or group action, even if it is unlawful for them to openly promote violence.

A credible relationship to hate campaigns in certain media has been made between acts of violence against groups including child sex offenders, other sexual offenders, different ethnic minorities, conscientious objectors, supposed terrorists, gypsies, migrants, and others. There may be other elements involved, but there is little doubt that the media contributed to some of the many examples that have been made public. The problem of media incitement of civil or national conflicts is another. There are reasons to believe that the media contributed to the escalation of ethnic conflict in Yugoslavia in the early 1990s.

### **Young People and Children in the Media**

The general and research literature on the impact of media on children is replete with expectations and worries, in addition to the subject of violence and crime. Numerous studies have examined how children use and respond to media, especially television, from the beginning to the present. Among the theories presented and tested about adverse impacts are the following expectations from the media: Parental authority is being undermined; understanding and experience of sexual activity at a young age; obesity and improper eating; a rise in passivity; a decrease in leisure and exercise time; a displacement of reading time; a rise in social isolation; a reduction in assignment time and attentiveness; A growing self-consciousness about one's appearance is the root cause of anorexia. depression susceptibility

Some of the beneficial effects ascribed to media include the ones listed below: laying the groundwork for social participation, learning about the world in general, developing prosocial attitudes and behaviours, achieving educational goals, assisting with identity building, and enhancing one's creativity. Several of the following hypotheses are plausible and some have been investigated, according to social learning theory. There can be no generalisation, and none of these can be regarded as fully established nor entirely disproven. According to research experience, there are several more factors that each of these 'effects' contribute to. Despite this, experts seem to agree that limiting children's exposure to television generally

benefits them. However, Seiter found that adult opinions of the dangers of television vary by socioeconomic class, gender, and other factors.

### **Effects of Collective Reaction**

The logic of the stimulus-response paradigm may be applied to the collective reaction to mass media even while additional factors are present. The main focus of the new components is on how responses spread to others, which often occurs quickly and amplifies total effects significantly. Self-generating and self-fulfilling processes are common in work. The word "contagion" has been used under certain circumstances, especially when physical crowds assemble, but it has also been employed when people are scattered and reached via mass media and interpersonal encounters. One important sort of consequence in reaction to scary, inadequate, or incorrect information is widespread panic. An example of this is the often quoted panic response to Orson Welles' radio broadcast of *The War of the Worlds* in 1938, when false news reports claimed a Martian invasion. The purported involvement of the media in igniting civil upheaval in many US cities in the late 1960s served as more evidence.

Personal connections and distrust of official explanations of the catastrophe as shown in the media were thought to help the community's reaction to the terrorist explosion in Madrid in 2004, which happened soon before a general election. The media's function in each of these instances is a bit ambiguous. Even while industrial catastrophes like power outages and nuclear accidents as well as natural disasters like earthquakes provide a wealth of potential stimuli, the likelihood of unforeseen terrorist strikes has enhanced the relevance of such events. There is no doubting that some circumstances may lead to a panicked response to news. We're discussing a special kind of rumour, one where there is a critical need for knowledge and a finite supply.

The media provides the feature of delivering the same news to many people at once, which may either increase or decrease anxiety. A panic attack may occur as a result of anxiety, concern, or uncertainty. Additionally, it seems that partial or inaccurate information is a panic-inducing factor that prompts a hasty search for information, often via personal channels, giving the original message greater validity. Many terrorist attacks are planned, threatened, or carried out for political reasons by those who intentionally or unintentionally try to use the media for their own purposes. The connection between the two is hence intricate. By causing fear and worry in the public, terrorists want to draw attention to their cause. Another possibility is that there is blackmail going on. Schmid and de Graaf assert that violence serves as both a means of accessing media platforms and a message unto itself.

The media is conflicted between two strong pressures: the first is to report spectacular events according to traditional news standards, and the second is to refrain from acting as a weapon of mass destruction and a hindrance to counterterrorism operations. Despite substantial research, the widely held belief that the media actively encourages the spread of terrorism has not been definitively proven. The influence of the media might be quite diverse. Studies of the response to the 9/11 terror attacks in New York demonstrate that there was no widespread public fear despite the level of shock and grief and the utter absence of preparation for such events. We may presume that widespread media attention, well beyond the local location, contributed to the situation's de-escalation. The 1995 Great Hanshin Earthquake taught us numerous things about the value of the media during emergencies and the repercussions of media failure.

Another example of potential contagion effects is the succession of aeroplane hijacking operations in 1971–1972, which showed obvious signs of being inspired by news coverage. Similar correlational data that seems to support the impact of media coverage was uncovered

by Holden. The idea that news items can 'spark' deviant conduct in people has been supported by more scientific data. According to Phillips, the number of suicides, car accidents, and fatalities on commercial and private planes all rose following newspaper coverage of suicides or murder-suicides.

In addition, he was able to statistically correlate the prevalence of suicide in television fiction with that in real life, although his results have been disputed because of methodological problems. There is, at the very least, some data that points to a contagious or imitation effect. Since *The Sorrows of Young Werther* by Goethe was published in 1774, there have been many instances of suicides that were prompted by fiction and news. Jamieson et al. assess the results and provide suggestions for how reporting could be handled to lessen risks to those who are more susceptible.

### **Human Disorder**

Due to the potential challenge to the status quo, non-institutionalized and violent collective activity has been closely scrutinised, and the media has been involved in the hunt for explanations of such behaviour. It has been suggested that the media might, among other things, incite riots, encourage rioting as a culture, instruct individuals on how to riot, and spread riots from one place to another.

Even while it seems like everyone agrees that in any riot scenario, human contact plays a bigger part than the media, the data supporting or refuting these claims is patchy at best. Even yet, there is some evidence that the media may assist by simply reporting the occurrence and location of a riot, publicising circumstances that lead to riot behaviour, or announcing the potential for rioting in advance. In general, it seems that the media may shape how events turn out, and even if they are ultimately "on the side" of the status quo, they can unwittingly intensify division. While it hasn't been shown that the media is a major or primary contributor to rioting, they may have an influence on the time and kind of rioting. Spilerman provides some support for this and other hypotheses on the basis of very weak data. He conducted a lot of study, but he was unable to provide a solid structural explanation for many US urban riots.

He came to the conclusion that television, namely network news, was mostly to blame, especially for fostering a feeling of "black solidarity that would transcend the bounds of community." Mobilisation for collective action now seems to be more likely to be conducted through mobile phone or the internet rather than as an unintentional effect of mass media. Examples include the Madrid case and the coordinated protests against international economic conferences that started in Seattle in 1998. When addressing panic and rioting together, it's important to note that the most common solution to the risks previously discussed, the restriction or suppression of news, might increase local dread since an explanation for obvious neighbourhood disturbances would be lacking.

### **Diffusion of Innovation and Development**

The bulk of the information comes from a number of initiatives made in developing countries after World War II to employ mass media to promote technological development, good health, and education, typically adopting models created in rural America. Early theories on media and development portrayed the media's effect as 'modernizing' by just spreading western ideas and preferences. The conventional view of media influence has been as a mass educator working in partnership with authorities, experts, and local leaders to accomplish certain change objectives.

An important player in this school was Everett Rogers, who developed a four-stage model of information diffusion: information, persuasion, choice or adoption, and confirmation. This progression resembles the persuasive stages described by McGuire. However, the media's role in the adoption process is only relevant during the first phase, after which it is replaced by interpersonal connections, formalised information and advice, and actual experience. Early diffusionists placed a strong focus on planning and organisation, linearity of influence, hierarchy, social structure, reinforcement, and feedback. Rogers foresaw the "passing" of this "dominant paradigm," pointing out its shortcomings in terms of these related characteristics as well as its excessive dependence on "manipulation" from above.

An alternative "convergence model" of communication was put out by Rogers and Kincaid, focusing on the need of a continual process of interpretation and response, leading to better mutual understanding between sender and receiver. Critical thinking in the 1970s connected efforts at external growth with the maintenance of dependency. The success of mass media is dependent on its capacity to maintain ties to the society's core and its original culture, according to more recent theories of development. Participatory communication is gaining popularity and has been advocated. It's important to note that before it can take part in diffusion processes like those observed in contemporary or developed civilizations, mass communication must first become a novelty in and of itself. For media to be successful, other modernity needs may be needed, including individuation, faith in bureaucracy and technology, and understanding of the sources of media authority, legitimacy, and objectivity.

While donor nations continue to support communication initiatives and the construction of mass media infrastructure with development money, there is now a much reduced expectation for large-scale development results.

The drawbacks of information-technology solutions are well understood, as is the uneven distribution of any potential advantages. There is also more focus on the need of enhancing public communication for the general public and communication freedom as a human right as a prerequisite for success.

## CONCLUSION

Media has a large and varied effect on socioculture overall. It affects cultural practises, determines social ideals, and helps to forge group identities. To assess media material critically, promote media literacy, and create inclusive and varied sociocultural contexts, it is crucial to comprehend these effects. As a result of influencing social values, altering cultural norms, and assisting in the emergence of group identities, the media is crucial in developing socioculture. The effects of media also include the promotion of values and ideas as well as identity development, cultural interchange, and cultural preservation. It is possible for people and societies to interact with media material in a critical and educated way by being aware of the nuances of the media's impact on socioculture. This promotes a more diverse and dynamic global culture.

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## CHAPTER 12

### DEVELOPMENT AND MASS MEDIA

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#### ABSTRACT:

This abstract investigates the connection between mass media and development, emphasizing the essential part the media has in influencing and determining society development. It examines the difficulties and moral issues related to the use of mass media, as well as how it might help to the growth of the economy, society, culture, and politics.

The first part focuses on how the media affects economic growth. The distribution of information, market trends, and investment possibilities may be facilitated by mass media, including print, broadcast, and internet channels. It may support the expansion of businesses, entrepreneurship, and information and idea sharing. Additionally, media platforms provide outlets for marketing and advertising, which may boost economic activity and help to generate cash.

The second topic explores how the media has affected societal advancement. Social communication is facilitated by mass media, which also connects people and communities and offers a stage for debate. It may advocate for human rights, advance social justice, and increase public understanding of social concerns. By reaching a variety of audiences and overcoming information gaps, the media also plays a significant role in education and knowledge diffusion. The development of inclusive societies is also aided by media representation and diversity in media content.

#### KEYWORDS:

Content, Knowledge, Media, Political, Television.

#### INTRODUCTION

The cultural component of emerging mass media. Local languages, customs, and cultural legacy may all be preserved and promoted via the media. Additionally, it may help in cross-cultural communication, cultural preservation, and cultural exchange. Concerns about cultural imperialism, cultural homogeneity, and the deterioration of traditional values and practises are raised by the impact of mass media on culture[1], [2].

#### **The media has an impact on development by:**

Technical knowledge is spread, and mobility and individual transformation are fostered. Elections, rising consumer demand, and assistance with population control are just a few of the ways that democracies are advancing[3], [4].

#### **Distribution of Knowledge in Society**

Here, we examine one of the media's most often predicted and important effects: their capacity to educate and maintain the informed mass of a big population in a manner that is compatible with the demands of a modern economy and a participatory democratic process.

While the average and minimum levels of 'knowledge' in a society are significantly raised by mass media, as is the rate at which information is disseminated, there is much discussion about the persistence of inequality and the varying abilities of different media to produce these effects[5], [6].

The problem has gained new life and urgency with the advent of the Internet, which has enormous informatics potential but a diverse distribution and real usage. As a consequence, the phrase "knowledge gap" has been replaced with the new term "digital divide". Long anticipated to have contributed to the bridging of knowledge gaps brought on by socioeconomic and educational inequality, the press and broadcasting have significantly boosted the flow of public information. According to political campaign research, this 'knowledge gap-closing' across social groups may occur swiftly[7], [8]. However, evidence of the reverse effect has also been discovered, showing that a small attentive minority gains for more information than the rest, widening the gap between certain population groups.

According to Tichenor et al., the "knowledge gap hypothesis" "does not hold that lower status population segments remain wholly unaware". Instead, it is thought that those in better socioeconomic positions experience knowledge development that is disproportionately bigger. 'There is unquestionably a class bias in attention to 'information-rich' sources, with strong correlations between social class, attention to these sources, and the capacity to respond to information queries on political, social, and economic concerns[9], [10].

The knowledge gap hypothesis is made up of two main parts: one deals with how information is distributed across socioeconomic groups in society generally, and the other is focused on particular topics or themes that some individuals are more educated about than others. The first "gap" is probably caused by basic socioeconomic inequalities that the media alone cannot address. Regarding the second, there are many methods to widen and narrow gaps, and it is probable that the media will do both. The media effect's trajectory is influenced by a number of factors. In order to improve attention and learning, Donohue et al. stressed the role of media in bridging gaps on issues that are of wide concern to small communities, especially during times of conflict.

Information seeking and learning are often driven by motivation and perceived usefulness, and these elements are more impacted by social environment than by media. However, it has been said that various media may have varying effects and that print media, as opposed to television, are more likely to widen inequities. This is because these media are the favoured sources for the privileged classes. Based on the fact that television covers a broader portion of a society with comparable news and information and is generally seen as reputable, the theory that it may have the reverse effect is supported. But a lot depends on the institutional structures a society employs. Public broadcasting networks in Western Europe and, to a lesser degree, the national network system in the United States, previously provided a common and consistent source of shared knowledge on domestic and international issues. As a consequence of current trends towards channel diversification, heightened competition, and audience fragmentation, this enormous audience for information is diminishing.

Similar to print media, television is becoming into a more unique information source. However, it lacks the advantages of captive mass audiences. Robinson and Levy's study on news learning from television does not provide much hope for television's capacity to fill knowledge gaps, even in the days before mainstream viewership. The influence of the media on narrowing or closing gaps is uncertain, although gaps still exist, according to Gaziano , who analysed 39 research on the knowledge gap hypothesis .

The divide between those with access to information and those without it is expanding as a result of the unequal adoption of new computer-based information technologies. The knowledge gap hypothesis predicts that as a consequence, as individuals with better informational abilities and resources move even farther ahead of those with less information, the disparities will widen. The idea of a "knowledge gap" may or may not still be true. It makes the basic assumptions that we all need to have in order to operate in society. In light of the quantity and specialisation of information, this assumption loses credibility but may still be important to the democratic political process of choosing leaders.

### **Social Learning Theory**

Especially with regard to children and young adults, Bandura's social learning hypothesis is a frequently used theory of media impacts. The fundamental tenet of the theory is that we cannot acquire what we need to control our own growth and conduct by direct personal observation and experience. We have to learn a lot from unreliable sources, like the media. According to Bandura's approach, the four crucial stages of social learning are attention, retention, production, and motivation. We concentrate on media information that may be relevant to our daily life, particular requirements, and interests. The information we have gained may then stick in our minds and be added to our body of prior knowledge. The third step, known as production, is the actual application of the behavioural lessons learnt. This action may be rewarded or penalised, with the resultant increase or reduction in desire to choose a certain course of action.

## **DISCUSSION**

The theory is applicable to both the adoption of different action models and the socialising effects of media. Only a few examples include personal consumption, interaction patterns, eating and drinking habits, and clothing, appearance, and style. Long-term patterns are also viable. According to Bandura, the concept only applies to conduct that is explicitly expressed in symbolic form. The theory also makes the assumption that learners are capable of self-reflection and active involvement. It differs from imitation or mimicry. Media is seldom the only source of social learning, and other influences like parents, friends, and instructors all have an impact. There are enormous collective impacts on social learning. However, social learning theory asserts that media may have direct effects on individuals and that these effects need not be filtered via social networks or personal relationships.

### **Socialization**

It is commonly believed that the media has a role in the early socialisation of children and the long-term socialisation of individuals, despite the fact that the nature of the situation makes this impossible to prove. This is partly because it takes so much time, and partially because any media impact interacts with other social background factors and various family socialisation methods. *Prima facie* evidence of media-mediated socialisation has sometimes been found in sporadic longitudinal studies of development. However, certain fundamental presumptions about the possible socialisation effects of media are regularly included into media control policies, media choices, and the standards and expectations that parents apply or hold for their children's media usage. The media may assist and reinforce other socialisation agencies, according to the media socialisation thesis, but they can also pose a threat to the standards established by parents, schools, and other social control agents.

The underlying assumption of the thesis is that by symbolically rewarding and punishing particular behaviours as they are portrayed in the media, norms and values may be taught. Another point of view is that it is a process of education wherein we all learn how to act in

certain situations and the expectations that go along with a given position or social status. Because of this, the media often prioritises patterns of conduct and representations of life above genuine experiences.

Children have a tendency to look for life lessons and relate them to their own experiences, according to early studies of children's media usage . Content studies have also drawn attention to the systematic presentation of social life representations, which may have a significant influence on children's expectations and ambitions. Socialisation theory often emphasises the conformist function of media. This viewpoint contends that the media is neither "prosocial" nor "antisocial," but rather supports the ideals that are already widely accepted and established. Even though there is only sporadic direct support for the idea that media has a socialising influence, it is universally accepted.

### **Formation of Consciousness and Social Control**

There are many different theoretical perspectives on the extent and intent of the mass media as a social control agency. According to a widely held theory, the media unintentionally supports the prevailing ideologies in a community or country due to a mix of institutional and individual decisions, operational limitations, outside pressure, and foreseeing the expectations and wishes of a varied and large audience. A stronger and more critical version of this perspective views the media as essentially conservative due to a mix of market considerations and deference to national and governmental goals. Similar data supports these opposing theories, most of which speak to systematic content patterns and very little to impacts directly. Herman and Chomsky developed a hybrid critical theory of systematic long-term influence in the form of a "propaganda model." According to this, news in capitalist nations must pass through a variety of "filters," such as reliance on official sources of information, advertising, the financial integration of the media with the rest of the economy, and news management efforts. Numerous circumstantial indications of the operation of the last-named filter have been found in other research, including Reese et al., Manheim , and Herman and Chomsky .

The weakness of the Herman and Chomsky positions is that they give so little consideration to later research and evidence. Manufacturing Consent is the title of Herman and Chomsky's book, which is based on Walter Lippmann's assertion that "the manufacturing of consent is capable of vast refinements... and the prospects for manipulation open to anyone who understands the process are apparent enough." In the development of beliefs about the power of the media, Lippmann's theories embody what was previously referred to as the first phase.

The most widely consumed media tends to generally reinforce accepted social norms and behaviours . The national state or its well established institutions face few fundamental threats in the mainstream media. Thus, evidence of both what is present and what is absent in media content serves as the foundation for the claim that mass media tend to promote the status quo. In the former, "conformist" or patriotic action is praised, established elites and points of view are given considerable attention and preferential access, while non-institutional or deviant behaviour is regarded unfavourably or unfairly.

One of the conclusions of "cultivation" research shows a correlation between television dependence and the acceptance of consensus or moderate political views. The mass media is frequently portrayed as encouraging national or communal agreement and as tending to portray problems as solvable within society's and culture's established "rules." In a similar spirit, the media regularly paints certain behavioural patterns and social groupings as both abnormal and dangerous. These include juvenile gangs, drug addicts, "football hooligans," and certain sexual misfits, in addition to the blatantly criminal. The media has been accused

of inciting "moral panics" and misrepresenting the genuine danger and importance of these organisations and their actions. People who depend on government assistance may be referred to as "welfare scroungers", and the same is true of immigrants, refugees, and travellers, as well as the poor. The tactic is referred to as "blaming the victim," and it is a typical component of the development of public opinion to which the media may make a substantial contribution. The result is to provide scapegoats and targets for societal rage, to deflect attention from real problems having root causes in societal structures, and to build support for law enforcement.

It may be challenging to find evidence of media omission, but comparative content analyses of news from many nations have contributed to the body of data showing systematic neglect of some topics and regions of the globe. The Glasgow Media Group carried out in-depth analyses of news content and identified a number of significant patterns of omission. When evaluating the often eloquent and powerful theoretical arguments for the ideological impacts of the media, we should bear in mind the equally reasonable theories of the limited potential for media influence. Particularly relevant is the evidence of audience preference and "differential decoding". Although they originate from the same critical school, the teachings of "reception" study give a counterpoint since the bulk of theories about ideological or hegemonic impacts are focused on media and content observation rather than audience or "effects."

The degree to which the effects suggested by this body of theory and research really take place is difficult to gauge. The media are, however, mostly owned and controlled by commercial interests or by the government, and as a result by the interests with the greatest amount of political and economic clout. Having such media ownership is prized for reasons other than immediate financial benefit, notably for political and social power and prestige, according to a substantial amount of *prima facie* evidence.

The outcomes aren't always favourable or in favour of the status quo. Undoubtedly, Gans' assessment that "news is not so much conservative or liberal as it is reformist" is still accurate today. According to their own self-described role and philosophy, the media are dedicated to acting as a conduit for messages that may also serve as a catalyst for change. They most likely generate a lot of activity, agitation, and stress within the constraints of systems with some capability for creating change, upsetting the established order.

### **Cultivation**

The long-term media influence theories have perhaps been studied and documented the most by Gerbner; see Signorielli and Morgan. It asserts that among contemporary media, television has become so pervasive in everyday life that it now controls our "symbolic environment," substituting personal experience and other methods of learning about the outside world for its message about reality.

Television is sometimes referred to as the "culture arm of the established industrial order," "serving mostly to maintain, sustain, and reinforce customary beliefs and behaviours rather than to alter, disrupt, or undermine them".

This claim brings the cultivation effect very close to what the Frankfurt School critical thinkers and subsequent Marxist theory argued. Cultivation analysis, according to Signorielli and Morgan, is the third element of the "Cultural Indicators" research paradigm, which also examines audience beliefs and behaviours in relation to exposure to television's message and institutional processes underlying media content production.

**Test the theory's validity:**

It is predicted that those who watch more television would have perceptions of reality that veer more away from the accepted representation of the social world and more in the direction of the "television" representation of the world. The study of violence and crime has long been a major subject of research, with cultivation studies concentrating on how it is portrayed in the media, how common it is, and the numerous hazards it poses, on the one hand, and how the general public perceives crime and their attitudes towards it, on the other. Early results from the cultivation research showed that individuals were more inclined to exaggerate the likelihood of crime in the actual world and the personal dangers they faced the more television they watched.

This link seems to still be present, at least in the United States. Investigated topics in politics and society include the influence of the media on political consensus. In a thorough examination of several research on how television constructs reality, Hawkins and Pingree found numerous sporadic indications of the anticipated relationships, but no unambiguous evidence pointing in the direction of the association between watching television and ideas about social reality. They contend that television may impart knowledge about social reality and that viewing and social reality may be mutually reinforcing: watching television shapes social reality in a certain manner, but this social reality formation may also influence viewing behaviour. In a recent thorough assessment of the research on culture, Morgan and Shanahan draw the conclusion that while cultivation effects do occur, they are often insignificant.

As productivity and supply increase, the television experience is likely to be more varied and non-cumulative than the theory predicts. For instance, a study on the cultivation effects of television on marriage expectations found that watching genre-specific 'romantic' material, but not general TV viewing, was associated with irrational expectations. In contrast to earlier sources, Sotirovic found that viewers of cable TV news and entertainment programmes had unfavourable perceptions of welfare recipients. Rossler and Brosius found that some talk show topics had minor cultivation effects in Germany, but not from all television or the genre as a whole. Active audience theory further refutes the idea that strong "message systems" have a long-term cumulative impact. The supposed causal link between television watching statistics and survey data on values and attitudes has been contested by a number of academics. The 'cultivation' effect seems to be more common in the United States, where television content is more commercial and less diversified.

Despite the extensive research, there is still conflicting information from various countries. Wober found little evidence in British data to support the idea of a violent society, and Doob and McDonald found the same thing in Canadian data. Rosengren and Windahl provide a variety of data about long-term changes in young people's television viewing habits that might be used to support the cultivation hypothesis, but according to Hedinsson, evidence amounted to "if not a direct support, at least a non-refutation of Gerbner's theory."

One example is the way in which people's "mental maps" of the world change significantly based on how much television they watch. Outside of North America, there isn't much in the globe for high-viewing teenage guys. No matter how plausible the theory, it is practically hard to cope with the complexity of purported relationships between symbolic structures, audience conduct, and audience attitudes due to the multiple intervening factors. It's also difficult to tell any "cultivation" process apart from customary socialisation. Despite this, it seems that the field of study covered by cultural indicators and cultivation research has not yet reached its full potential and may yet support further specialist and in-depth research on certain topics.

## **The Media and Long-Term Social and Cultural Change**

In one way or another, the theories of mass communication put forward a variety of significant social and cultural ramifications. However, any such impacts are probably going to be minor, persistent, and difficult to measure. There are several more alternatives, some of which are conflicting. For instance, mass communication has been connected to society fragmentation, individuation, variety, and even personal isolation. Putnam ties the decline in 'social capital' as well as a decline in civic and social involvement in America to television consumption. This position has some evidence.

Other theories have credited the media for sometimes harmful levels of social cohesion and uniformity. The media has received praise for more widely distributing both traditional and modern culture as well as criticism for lowering cultural standards. There isn't much concrete evidence to support the sweeping claims made about the effects of mass media on culture and society, despite the validity of these and other theories in this area. The process by which the media contribute to social and cultural change is largely dependent on their capacity to explain situations, provide frames of reference, and disseminate representations of social groups. They also act as a nation's "collective memory" in the absence of major historical information.

The media do not originate any of these, but they do include them into narratives that are more or less consistent and recurrent, which act as secondary sources for people's ideas of their own society and their position within it. By keeping up with every new trend, concern, or notable piece of information that may be included in a bigger tale, whether in news or fiction, the media, which has an insatiable need for both novelty and continuity, contributes to change. For the vast majority of people, the media effectively serves as the gatekeepers of change, particularly when they seem to share the same selection of information and viewpoints.

In answering these and other questions, a lot relies on the assessor's viewpoint and early presumptions on the topic at hand. Additionally, it's critical to keep in mind the ongoing dialogue between the media and society. The media, whether as technology or as cultural content, does not just have a one-way causal connection with cultural and social development. Depending on the circumstances, the results of these interactions might vary greatly, are unexpected, and have varied effects.

Without a doubt, the media have changed the way information and ideas are spread, they have taken time and attention away from other activities, and they have become a way to reach more people with more information than was previously possible.

Any social body seeking public attention and connecting with the broader public must consider the implications of these results. Other institutions are under pressure to use media channels themselves, adapt in some manner to the media, or react in some other way to the media. They will probably change their own practises as a consequence.

It's more probable that the media will have an indirect impact. They try to change what the public expects, what resources are available, and most significantly, how other social groups operate. For their public communication, they have grown more and more dependent on the media, and communication has changed to reflect this so-called "media logic" , which has a significant impact on how they behave. All social institutions exist now as media institutions, according to Altheide and Snow. Political institutions are the focus of Chapter 19's analysis, although cultural and social institutions might also derive analogous conclusions.

## Effects of Amusement

Entertainment is undoubtedly the most popular category of media content and is the main driver of media's appeal. Zillmann and Bryant remind us that, in addition to the many unintentional negative impacts that have been extensively investigated, entertainment also has effects on its own, purposeful effects, which are effects in and of themselves. Although distraction and being swept up in a tale or spectacle seem to be the fundamental concepts, entertainment has been difficult to define. It may also be seen in terms of more specific sorts of effects, such as being amused, having one's emotions stimulated, resulting in emotions like joy, pleasure, relief, fury, excitement, terror, and so on, or having one's anxieties diverted, among others. Particularly, music has been connected to a number of impacts, such as arousal, emotions, and dispositions.

According to Zillmann, the pleasure and anger caused by the changing fortunes of accurately or inaccurately represented persons is the basis of drama's attraction. Zillmann and Bryant raise more questions regarding the allure of suspense than they can address, especially the seeming allure of news accounts of awful occurrences, which tend to enthrall even when there is little reason to dislike the main victims, unlike in many fictions. The research tradition of "uses and gratifications" sought for by viewers, as well as some significant results, but there is still a lack of unified conceptualization in this understudied field of media impacts. The word "escapism" falls short of describing the effects of entertainment, and the many theories of enjoyment put out are not well suited to being precisely formulated and put to the test.

## CONCLUSION

The role of the media in politics and development. The promotion of political engagement, democratic procedures, and accountability depends heavily on the mass media. It acts as a watchdog, keeping an eye on government, and exposing corruption. The democratic operation of societies is jeopardised by the concentration of media ownership, censorship, and political media manipulation. Policymakers, media professionals, and scholars must comprehend how mass media and development interact. It enables the investigation of methods to maximise the beneficial effects of mass media on development while resolving the related difficulties. Media independence, media literacy, and responsible journalism are only a few ethical factors that help to ensure the positive involvement of mass media in development processes. In conclusion, mass media has a variety of effects on development, impacting political participation, social advancement, economic growth, and cultural preservation. Harnessing the power of mass media to advance inclusive, sustainable, and democratic communities requires an understanding of its potential as a vehicle for good development while tackling its difficulties and ethical issues.

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## CHAPTER 13

### PUBLIC OPINION, POLITICAL COMMUNICATION AND THE NEWS

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#### **ABSTRACT:**

This abstract examines the connection between news media, political communication, and public opinion. It highlights how important the news media is in influencing democratic processes, fostering political conversation, and forming public opinion. The abstract emphasizes the dynamic relationship between the media, political figures, and the general public as well as the ramifications for informed civic participation and democratic governance. The first consideration focuses on how the news media affects public opinion. The public's main source of knowledge on political concerns, regulations, and occurrences is the news media. The media assists people in forming ideas, forming political attitudes, and making informed judgements via news reporting, analysis, and commentary. The media's ability to create agendas affects the topics that are brought to the public's notice and how they are framed, which shapes public opinion and affects political results. This explores how political communication affects public opinion. Different communication tactics are used by political players, such as politicians, political parties, and interest groups, to sway public opinion. This includes developing persuading messaging, participating in open campaigns, and using media outlets to forward their political goals. In the process of political communication, the media functions as a crucial middleman, distributing these signals to the populace and influencing how they are received and interpreted.

#### **KEYWORDS:**

Communication, Knowledge, News, Public, Political.

#### **INTRODUCTION**

Media organisations respond to public needs and interests while also influencing public opinion via their editorial, framing, and news selection choices. Public opinion and media involvement are crucial in influencing media coverage and the political conversation as a whole. This chapter addresses yet another set of possible media effects, namely those connected to news and other kinds of informative media, as well as political communication in general. Concerned are the 'consequences' for public 'knowledge,' 'beliefs,' and attitudes, especially those that are short- or medium-term in nature. The line between intentional and accidental strikes might be difficult to draw [1], [2].

Inadvertent communication may have systematic and predictable effects whereas intentional communication might have unforeseen consequences. Furthermore, it has become commonplace to observe that purposeful communicators in the news, public opinion, and politics usually attempt to conceal their advocacy inside the "news" or just strive to attract attention and free exposure [3], [4]. The two sectors of mass communication where conventional media confront the greatest competition and danger from new online media, notably the Internet, are news and political communication. More news sources and news

genres are available on the Internet than on any newspaper or television station, and users may choose the news they want to read or watch based on their own interests. It also provides the opportunity for communication with and response to news sources. Additionally, there are limitations and obstacles that prevent the audience from using the increased potential, which limits the impact[5], [6].

News often doesn't have instructional goals, but instead offers a service where a range of information is Learning from news that audience members may choose from according to their interests. In terms of attention voluntariness, the frequent absence of specific motivation, and the high degree of inattention that follows broadcast news usage non-specific, the conditions of mass media news consumption are often noticeably different from other informational contexts. Content in the news is typically ephemeral and accidental. However, the main objective is to inform, and news material is often assessed using a set of criteria for information value[7], [8]. Additionally, people do gain knowledge from the news, increasing their level of knowledge. Whether or whether news is delivered to a group of people who pay attention, understand it, and can remember or identify some of it after the event has happened determines how much of an effect it will have[8], [9].

Like other sorts of impacts, comprehension and recall are impacted by the message, the sender, the audience, and other factors. There are several degrees to which news broadcasts may be relevant, attention-getting, interesting, and understandable. Depending on their audience's degree of trust and reliability, news sources are likely to vary. On the audience side, general interest in news, previous familiarity with the topics, and general educational level are perhaps the most crucial factors. It's clear that a lot of information is "received" with little active "processing" and without much thinking.

Studies on how to learn from published news are few and far between. The results so far have tended to support those of decades of fundamental communication research. As a result, in addition to having a good educational foundation, news items that are interesting, relevant, and tangible help with understanding. However, previous knowledge and the practise of talking about news with others are also crucial. Although the public commonly cites television as the main news source, Robinson and Levy discovered that it is underestimated as a source of public-policy information.

Additionally, they found that a number of common news production and presentation techniques often hindered listeners' capacity to understand the news. Graber, on the other hand, indicates that visual cues do help viewers remember television news content. According to a recent survey, the average student learns relatively little and retains just a small portion of what they have studied. Findahl claims that under normal circumstances, people only recall around 5% of the news. Even yet, the choice and organisation of the already-present information impacts what is acquired.

### **For News and News Processing Schemata**

According to news content analysis, a lot of news is provided inside meaning frameworks that result from the manner in which news is acquired and processed. It seems sense to believe that audiences receive incoming news using some of the same 'frames' since news is 'framed' topically and thematically to make it simpler to understand. Graber used this line of reasoning while analysing news. The previously described interpretive frameworks or schemata are collaboratively developed and widely used manuals for cognition, selection, and relevance.

According to Graber, a schema is a "cognitive framework made up of organised knowledge about situations and people that has been abstracted from prior experiences." It is used to process new data and retrieve data that has already been saved. Schemata help in evaluating fresh data and filling in the blanks when there are gaps in the data or when the data is unclear. They may also aid in your memory of crucial facts.

Others may be more regional and localised, while the broadest and longest-lasting frameworks could use a worldwide currency. Graber found that people's "schemata" were very varied, fractured, and disorganised. In reaction to news content, schema were used in a number of ways using a wide range of methodologies.

## DISCUSSION

This paradigm defines news learning as the incorporation of new information into pre-existing schemata. This clarifies the relationship between prior knowledge and increased capacity for learning. Despite the fact that information is often provided in the form of pre-existing schemata that recipients simply adopt without critically analysing, recipients are assumed to be actively engaged in the process.

Exemplification: One frequent aspect of news that has been studied in terms of affects is the use of "exemplification," or the citation of particular concrete instances to illustrate more general themes and support broad conclusions. This is one kind of framing. But if the situation is not typical, the approach can result in misinformation or prejudice. Zillmann claims that there are four potential possibilities.

There will be a greater impact on how people see problems when tangible examples are used rather than abstract arguments, when examples are emotionally engaging, when several instances of the same sort are provided, and when the presentation is compelling. Research has generally supported these assertions.

### Differential Reactions:

In the tradition of "reception analysis," further research has supported the idea that real news interpretations are significantly impacted by the circumstances, viewpoint, and biases of the particular audience member at the time of receipt. Gurevitch and Levy refer to the 'meta-messages' that these viewers bring to television news as 'latent meanings that are included in audience decodings,' which aid in connecting personal sense-making to bigger stories. They presumptively believe that viewers, like journalists, have "tacit ideas" that shape how they interpret and absorb information.

Jensen supported this assertion with evidence from a study of how news is received in various nations. He found that less educated and interested news audience members use different themes from the "super-themes" used by journalists to organise news narratives. The viewpoints that surface usually ignore important news stories, especially international news. Jensen outlined four criteria via which viewers interpret news:

- a. **Space:** Depending on how far away the activities are, audiences may or may not be affected.
- b. **Power:** Audiences are more likely to think that news affects both the powerful and them.
- c. **Time:** Audiences interpret events in light of their own previous and future personal histories.
- d. **Identity:** Viewers identify or disassociate with people, places, and events in the news.

The first studies on how people process news were based on Stuart Hall's encoding/decoding paradigm, which argued that, depending on the perspective of the reader, news might be understood in 'hegemonic,' 'negotiated,' or 'oppositional' ways. Although there isn't much evidence for it, a study of Jewish and Palestinian attitudes to Intifada news seems to support it. Extremists tended to react to the news in a 'hegemonic' or 'oppositional' way on both sides, whilst moderates adopted a 'negotiated' strategy.

### **Factors Influencing News Learning**

- a. Prior knowledge and interest of the audience
- b. Perceived significance of the issue
- c. a trustworthy and reputable news outlet
- d. The subject is specific and has a "hard news" vibe to it. There are also illustrations in the form of images.
- e. Information repetition

### **Newsworthiness**

According to Box 19.1, news must be believed to be credible in order for learning effects to be achieved. There is enough proof that individuals pay attention to media sources they don't believe, despite the fact that a news source has to be trusted in order to be successful. Perceived fairness, absence of prejudice, and good faith were deemed to be more significant than perceived accuracy or reliability of information, according to Gaziano and McGrath. The quality of the source, not the information, is crucial.

A key element was the perception that a medium had the interests of the people at heart. In the United States and the United Kingdom, television soon eclipsed newspapers as the most dependable news source after the 1960s. Public confidence in television is affected by a number of things, including the legislated neutrality of television and the perception that images are more reliable than words. In certain countries, there is a definite difference between reliable public television and unreliable private television. The results of the poll also show that the general public is aware of the differences between quality and 'tabloid' newspapers in terms of credibility.

Additional variations exist around the nation. The press in the United Kingdom is far less reliable than the press in almost any other Western European nation. Credibility perceptions are dynamic and seem to reflect real differences across sources. The question of what is being measured accurately is still a concern. The issue of legitimacy has come up again with the introduction of the Internet as a news source. Although it is inherently difficult for users to judge the reliability of content on the Internet unless it comes from reputable media sources, there is a widespread perception that the Internet may provide solutions to issues.

It's still too early to identify a distinct public opinion trend, and study results have varied. Research comparing the Internet to television and newspapers as news sources in Germany and the United States found that the Internet trails behind in terms of perceived trust. Users under 30 seem to trust online sources more than older users do. In keeping with the idea that there is greater variety, many who are cynical about politics in general prefer to acquire their information from non-mainstream sources, such as the Internet.

### **Diffusion of News**

It takes place over a short- or medium-term period of time when news is adopted and assimilated into people's "knowledge." Early studies on the impact of news tended to focus on "diffusion," or the dissemination of information as measured by memory for particular

occurrences. Four main aspects have drawn a lot of attention in this situation. They are the degree to which individuals are aware of a certain event, its perceived relevance or salience, the amount of information that is distributed about it, and the degree to which awareness of an event is acquired via personal contact or news media. The interactions between these four people take many different forms, but one is shown by the J-shaped connection between those who are aware of an event and those who learned about it from a personal source. The J-shape displays the following conclusions a very high percentage of people are likely to have heard about an occurrence via a personal contact when almost everyone is aware of it. When fewer people are aware of events, fewer people first learn about them via personal contacts, while more people learn about them through media sources.

However, there is a group of events that only a tiny portion of the general population is aware of. Because personal contact networks are reactivated under these circumstances, the percentage of information obtained via personal contact increases in compared to media sources. These are minority for whom the event or issue is particularly significant. The distribution of news information may take on a variety of forms other than the "standard" S-curve. The J-curve, which has just been defined, is a crucial kind of variation. Chaffee presents three alternative patterns: incomplete diffusion, very fast early acceleration, and excessively sluggish acceleration. In terms of 'content-specific' factors, source variables, and receiver variables which are commonly combined different solutions should be found.

The theory around news dispersion is still being held back by the bias of research towards a certain sort of occurrences, notably "hard news," which has a high degree of unexpectedness. To get a fuller picture of news dissemination mechanisms, additional data on "soft news" and typical or predictable occurrences would be required. We are also limited by the difficulty of evaluating an event's importance without taking into account how much media attention it received and keeping in mind the varying interests of various societal groups.

Information distribution has become more challenging as a result of the proliferation of channels and the relative decline of centralised mass media sources. Despite the alleged decline of interpersonal relationships in contemporary culture, word-of-mouth still plays a significant role in the spread of certain startling news. Interviews conducted a day later on people's initial news sources on the September 11, 2001 terrorist incident in New York found that 50% of respondents learned about it through someone else, 33% from television, and 15% from radio. In order to get complete dispersion, it required two hours.

### **Frame Impacts**

The idea of framing is interesting because it makes the argument that journalistic frameworks will affect what an audience learns. The frames will likewise be picked up by it. It is not yet obvious how framing will work as an impact, however. According to Cappella and Jamieson, "the way the news is framed by journalists and how the audience frames it may be same or different."

Based on the assumption that certain inferences, ideas, judgements, and contrasts concerning subjects, policies, and politicians are triggered by news frames, the same authors proposed a model of framing effects. Their major objective was to determine if framing political news as "strategic" or "conflict oriented" would lead to a rise in public mistrust about politics. Their results support the theory that a cumulative media influence has led to an increase in scepticism. Scheufele presented a process model of framing effects, which acknowledges that they are the product of interactions between three sorts of actors: journalists, viewers, and interested sources and media companies. He notes that there are two sorts of frames: media frames and individual frames. Both frame types have the potential to be independent or

dependent. These actors participate in four interconnected framing processes, according to the paradigm. The first is the development and application of media frames by journalists and other employees of news organisations who are constantly engaging with sources and applying "news values" and "news angles" to event reporting while under time constraints. Second, the audience watches "framed" news broadcasts. The adoption of certain frames by audience members has ramifications for their attitudes, worldviews, and behaviours.

Entman laid the groundwork for a great deal of framing research, but his attempt to create a single, overarching paradigm for the framing process has come under fire. The research, according to D'Angelo, indicates that there are at least three primary framing paradigms. The first is a cognitivist viewpoint, which contends that the words and ideas of those who have been affected take on the texts of journalistic stories. Additionally, there is a constructionist form of the process where journalists provide 'interpretive packages' of the viewpoints of news sponsors. A critical viewpoint, which believes frames to be the outcome of news collecting practises and elite ideologies, is the last one. In this sense, framing is considered to exert hegemonic power.

Despite the challenges, there is enough data, especially from political communication research, to demonstrate that viewers that identify with news framing do experience impacts. Iyengar discovered that how social crisis news was conveyed affected whether or not individuals were more likely to place the blame for their troubles on the victim. According to study, the way the news was presented during the Gulf War in 1991 led many individuals to choose military actions over diplomatic ones[10].

In the news coverage of the two air disasters discussed Entman found convincing evidence of public opinion shaping in line with the built-in news frames: the Soviets were harshly criticised for the loss of the Korean plane, while the Americans were largely absolved of responsibility for the Iranian loss. varied framings of the same demonstrations reportedly had varied impacts on viewers, according to McLeod and Detenber. Al Gore's defeat in his challenge to George W. Bush over the contentious results of the US presidential election, according to Jamieson and Waldman, may be attributed to the manner the issue was presented.

### **Setting The Agenda**

In order to describe a behaviour that had long been seen and researched in the context of political campaigns, McCombs and Shaw coined the phrase "agenda-setting." The fundamental tenet is that the news media educate the public on the most pressing issues of the day, which is reflected in how such issues are seen by the general public. According to Trenaman and McQuail, "the evidence strongly suggests that people think about what they are told, but at no level do they think what they are told."

During that period and significantly afterwards, data showing a link between the order of significance assigned to "problems" in the media and the order of relevance ascribed to the same subjects by politicians and the public have been gathered. The process was referred to as the "power to structure issues" by Lazarsfeld et al., and is described by Dearing and Rogers as "an ongoing fight among issue protagonists for the attention of media professionals, the public, and policy elites." Politicians attempt to convince people that the issues they are most acquainted with are also the most pressing. This is a crucial component of advocacy and efforts to influence public opinion. Setting the agenda may have prevented the widely held belief that persuasive strategies have little to no effect.

The agenda-setting hypothesis is based on this, but there isn't enough evidence to demonstrate a causal relationship between the various topic "agendas." Instead, we'll need to know the content of party programmes, evidence of opinion changes over time in a particular segment of the public, and a content analysis of media attention to different issues during the relevant period. We also need some proof of how the general populace uses pertinent media.

Such facts have seldom, if ever, been presented simultaneously, supporting the agenda-setting argument. The less certain one is that such an influence occurs, the more one moves away from the general notion that media direct attention and create cognitions and towards analysing concrete instances.

According to Davis and Robinson, prior agenda-setting studies neglected potential effects on people's views of who is important, where important things occur, and why things are important.

Media priorities, public priorities, and policy objectives are three separate agendas that need to be distinguished, according to Rogers and Dearing. These are intricately intertwined and have a range of potential consequences.

The same writers also highlight how the public and the media can not have the same values in regards to news events, how personal experience and how events are portrayed in the media can differ, and how the media's trustworthiness can vary. Additionally, 'real-world events' could interfere in unexpected ways, leading prior goals to be derailed.

Reese asserts that a lot relies on the relative power dynamics between media and sources, which vary greatly from situation to situation. Each of these comments brings a different kind of variety to the conversation. Despite these difficulties, agenda-setting has caught the attention of mass communication specialists as a practical substitute for the search for directed media impacts on individual attitudes and behaviour change.

Dearing and Rogers claim that a variety of additional elements, such as the bandwagon effect, the spiral of silence, news dissemination, and media gatekeeping, are related to agenda-setting. The bulk of the data is conflicting, and assessments often see agenda-setting as a workable but untested idea.

There are uncertainties due to theoretical difficulties as well as the strict methodological requirements for showing a causal relationship. The theory presupposes a chain of influence that extends from the priorities of governments or other interest groups to media agendas, where news values and audience interests are key considerations, and ultimately to public opinion.

There may be additional explanations for this link, the most popular of which would claim that underlying public concerns will influence how political elites and the media define problems.

Such a procedure is crucial to the logic of free media as well as political philosophy. The three 'agendas' mentioned above may be brought together in part by the media, but choosing which one to follow is not the same thing. Dearing and Rogers propose a number of generalisations about agenda-setting.

One is that a variety of media sources often agree on the relative significance of a range of issues. Second, media goals don't always line up with "real-world" signs. It is not an issue's absolute significance that matters, but rather the relative power of the forces and individuals

striving to define and advance it. Finally, the media's coverage of an issue has a significant impact on how important it is to the general population.

Despite the relevance of agenda-setting in political communication research, the impact is likely to be categorised as a 'peripheral' effect under the ELM model since it originates from unintentional signals of significance offered by presentation. This does not diminish the significance of these factors, which contribute to mould how the general public views political and social reality. The same set of news priorities are often shared by many mass media outlets, which is a common need for agenda-setting.

This issue is becoming more challenging due to the availability of several new online news sources and the growing likelihood that a "news user" may seek for news in accordance with a certain agenda.

### CONCLUSION

For a democracy to work, it is essential to comprehend how public opinion, political discourse, and the news media interact. A diversified and trustworthy media environment that stimulates critical thinking, encourages public discussion, and supports openness in political communication is essential for a well-informed and active citizenry.

It emphasises the value of media literacy, the need for a diversity of viewpoints and voices in the media, and the function of journalists in maintaining moral standards and delivering truthful and objective information. The news media is crucial in influencing public opinion and enabling political communication, to sum up.

The media's ability to frame issues, establish the agenda, and serve as a forum for political debate have a big impact on how people develop opinions, become involved in politics, and practise democracy. An educated and engaged populace, a thriving public sphere, and the maintaining of participatory democracy's tenets all depend on understanding the dynamic interplay between the media, political players, and the public

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